

**FREE**  
midweek  
newspaper

yourdeal-sandwich.co.uk

# yourdeal

THE NEWSPAPER FOR DEAL, WALMER & SURROUNDING VILLAGES



Issue No 36  
Available from Wednesday,  
November 25, 2009



## MONEY MATTERS

Our pull-out guide on ways to make your money go further



**FOR GREAT DINING  
SEE OUR  
EATING  
GUIDE  
INSIDE**

# HE GAVE THE ULTIMATE SACRIFICE

A DEAL soldier killed last week in Afghanistan has been described as a true hero by his grieving family.

Sergeant Robert Loughran-Dickson, 33, was fatally shot on Wednesday night on routine patrol in the Nad-e-Ali district of Helmand Province.

Known as Rob or L-D to his friends, he had been in the Army for 12 years and was serving with the Royal Military Police when he was killed.

His family paid tribute to the father of 17-year-old son Robert:

"He is a true hero in many ways, of whom the family is extremely proud.

■ BY **MARIJKE COX**

"He gave the ultimate sacrifice, doing what he loved and was devoted to. A beloved father, son, brother and uncle. You lit up our lives and that light will stay bright forever.

"You will be greatly missed, but always loved by all."

Bob Ainsworth, the Secretary of State for Defence, also paid tribute to the sergeant.

He said: "I was very saddened to learn of the death of Sgt Robert Loughran-Dickson.

"His commanders describe him as

an exceptional soldier and I know his loss will be felt greatly among his colleagues and friends in the Royal Military Police."

Sgt Loughran-Dickson went to school in Deal before joining the Royal Electrical and Mechanical Engineers in 1997.

He transferred to the Royal Military Police in 2001 and was deployed on operations in Kosovo, Iraq, Northern Ireland and Afghanistan.

He held a number of posts during his time in the Army and was a crime-reduction and local intelligence officer when he died.

CONTINUED ON PAGE 3



**MISSED BY SO MANY:** Sergeant Robert Loughran-Dickson, of the Royal Military Police, whose body was flown back to Britain yesterday (inset)

ISSN 2040559-6



9 772040 559008

**WHAT'S ON & WATCH**

[yourkenttv.co.uk](http://yourkenttv.co.uk)

**ALL YOUR LOCAL STORIES:** Watch videos of all the major news stories in your area

**Upload your favourite clip**

**ALSO INSIDE**

**LETTERS** .....PAGES 14-15

**LEISURE** .....PAGES 18-22, 43-45

**PROPERTY** .....PAGES 47-54

**MOTORS** .....PAGES 55-57

**SPORT** .....PAGES 62-63

Shop Online at [www.bathzones.co.uk](http://www.bathzones.co.uk)

## ALLBITS

HUGE Discounts at East Kent's Largest BATHROOM Showroom

Prices include VAT  
Call us now on 01797 363623 for more GREAT bathroom offers or visit our showroom...

Unit 10, Cinque Ports Road, New Romney, Kent, TN28 5LH

<b>Kaldewei Baths</b>  <b>From £110</b>	<b>HIB Mirrors</b>  <b>From £44</b>	<b>Bristan Taps</b> <b>From £13.99</b>  <b>BRISTAN</b>	<b>Aqualisa Quartz Digital Showers</b> <b>Standard £474</b> <b>Pumped £524</b> <b>AQUALISA</b>	<b>Space Saving Suite</b> <b>Price Includes:</b> <ul style="list-style-type: none"> <li>P Shape Bath</li> <li>Bath Screen</li> <li>Bath Panel</li> <li>WC Pan/Cistern</li> <li>Basin &amp; Ped</li> <li>Basin Mixer Tap</li> <li>Bath Mixer Tap</li> </ul> <b>£499</b>
---	---	---	---	--



## WHAT'S ON & WATCH yourkenttv.co.uk

### TOP TV CLIPS



**1** Dave Lee is Tinkerbell in this year's Canterbury panto. See the preparations. Search 'Peter Pan' @yourkenttv.co.uk



**2** David Pybus talks about his range of fragrances inspired by history. Search 'Scents of Time' @yourkenttv.co.uk



**3** All the build-up for Gills' weekend game with manager Mark Stimson. Search 'Gills' @yourkenttv.co.uk

SEE OUR SISTER PAPERS KENT ON SUNDAY AND THE SATURDAY EDITION FOR ALL THE WEEKEND'S COUNTY NEWS AND SPORT

EDITOR: Dave Mairs 01303 817022

GROUP EDITOR: Gary Wright 01303 817032

WEBSITE: www.yourshepway.co.uk

TELEPHONE ADVERTISING: 01303 817110

FAX: (Advertising) 01303 817002

EMAIL: Editorial: yourshepway@kosmedia.co.uk. Sales: advertising@kosmedia.co.uk

HEAD OFFICE ADDRESS: Apple Barn, Hythe Road, Smeth, Ashford, Kent TN25 6SR

Printed by Newsfax

© 2007 KOS Media. yourshepway.co.uk by KOS Media award-winning publications

# 'Police need action more than words'

■ BY JAMES ALEXANDRE

A FOLKESTONE man has accused the police of spending too much time gathering information and not enough on action while he was trying to help foreign students in trouble.

Trevor Moss wrote in a letter to Yourshepway about finding seven French youths seeking sanctuary behind his hedge after being taunted and abused by a group of "local scumbags".

He then said it took more than 10 minutes for a patrol car to be called out, followed by a refusal to safely escort the students back to their host families. But the police insist their response was appropriate as none of the students were physically attacked and there was no danger to life.

Mr Moss said: "One of the more fluent students said to me they were worried about getting safely back to their guest family homes, and thought some of their group might have been caught by these louts and were on the receiving end of a physical attack."

"Trying to control the students was like herding cats, but having got them into the house and phoned the police, it took 10 minutes or more to get the operator to call for a patrol car."

"She was insistent on asking for far too much information and reluctant to get the police to come and give the students safe passage to their homes."

He said he ended up escorting most of them home himself, accompanied by his Great Dane, while one of the other host families collected some of them.

He said: "My main concern was that if the police had responded immediately rather than asking irrelevant questions of me and students with lit-



**GOOD SAMARITAN:** Trevor Moss is upset by the slow police response to his call

tle command of English (and who were concerned at having the police involved in their visit to this country), there would have been a much better chance of apprehending the idiots."

In response, Chief Inspector Martin Bradley said he was very grateful to Mr Moss for helping the visitors and was pleased to say they had not been physically attacked.

"Patrol cars are sent immediately when there is a crime in progress or there is danger to life, neither of which applied to this particular incident," said Chief Insp Bradley.

"It soon became apparent that none of the French students at Mr Moss's address were actually assaulted, and they were all safe."

"A police patrol arrived to speak to Mr Moss within 35 minutes of him making the call and therefore I believe we met the Policing Pledge, which states that we aim to answer all non-emergency calls promptly and 'if you are vulnerable we aim to be with you within 60 minutes'."

He also said the public would appreciate that patrols were busy.

## Auction guides us to help fund-raising

A SPECIAL auction is taking place at a school in New Romney this weekend to mark 100 years of Girl Guiding.

An auction of promises, where winning bidders are promised services such as piano lessons, cake-baking or a round of golf, will be opened by MP Michael Howard and Shepway councillor Carole Waters.

The event at St Nicholas School in Fairfield Road is on Saturday at 6pm. To find out more, phone Irene Hills at the school on 01797 361906.

## Festive lights switched on in style at weekend

FOLKESTONE'S Christmas lights are being switched on this Saturday.

The day starts at 11am at the Leas Cliff Hall with a procession along Sandgate Road to the Precinct.

Also starring are the cast of Cinderella, together with the band of Folkestone and Hythe Sea Cadets and baton-twirling troupe the Hawkinge Flyers.

Between 11.30am-5.30pm in and around The Precinct there will be fair-ground rides and music.

The Precinct lights are switched on at 5.30pm, followed by the Creative Quarter's big switch-on in The Old High Street at 6.15pm.

## Unique plane on show

A SPECIAL aircraft designed to reach and help some of the world's most poorest and isolated people will be on display at Lydd this weekend.

The airport is hosting the revolutionary new Kodiak 100 plane, which made its debut in the UK in October this year.

The plane will be on display at the airport on Saturday from 10.30am-2pm, when the pilots will be on hand to talk about Mission Aviation Fellowship's work. Entry is free.

## Snap up a new sketch

PORTRAIT artist Elena Priestley will be at the Neville Pundole Gallery in Folkestone this weekend offering commissioned sketches for the ideal Christmas present.

Parents and children can have their portraits sketched to be given as presents to friends and family, while a range of Elena's work will also be for sale, with small watercolours of Folkestone from only £39.

Everyone is welcome to the gallery at 39 Tontine Street, this Saturday and Sunday from 11am-4pm. Call Neville Pundole on 01303 223029 or go to www.pundole.co.uk.

**HURRY WHILST STOCKS LAST!  
DON'T MISS OUT ON THESE  
AMAZING OFFERS!**

Shop Online at  
[www.bathzones.co.uk](http://www.bathzones.co.uk)

**Allbits**  
Flamingo Supplies Ltd

**ALLBITS**

Discounts at East Kent's  
Largest BATHROOM Showroom

Call us now on 01797 363623 for more GREAT bathroom  
offers or visit our showroom...

Unit 16, Clinger Ports Road, Mountfield Industrial Estate, New Romney, Kent, TN25 6LH

**TWYFORD 550mm VANITY  
UNIT AND BASIN**

**£115.99**  
Reduced From  
£155.45



# Adult drug saves life of young swine-flu victim

■ BY NICK AMES

A FOUR-year-old girl suffering from swine flu had a miracle recovery after doctors treated her with a drug normally only used on adults.

Jessie Flewker, from Deal, was given the anti-flu drug Relenza by doctors in a desperate attempt to save her life.

Doctors at the Evelina Children's Hospital, which is attached to St Thomas' Hospital in London, took the decision to use the drug to treat Jessie, making her the youngest patient in the country to be treated with the drug.

She is now fully recovered and back at school.

The little girl was near to death after developing a potentially-deadly brain-swelling, but just 12 hours after being treated with the medication she woke up from a three-day coma.

Her grandfather, the Rev David Flewker, said: "It was a very traumatic time for the family, but it all ended happily and Jessie is now back at school.

"The decision was a bold and courageous one. Usually the drug is just given to adults to inhale, yet Jessie was given it intravenously."

Her grandmother Carol said: "We owe her life to the doctors and nurses at the hospital. They were fantastic."

Jessie became ill on Tuesday, October 27, when she had a fit while out shopping with her grandmother.

She was taken to hospital in Margate, then transferred to the Evelina Children's Hospital and put in a drug-induced coma while tests



**BOLD DECISION:** Four-year-old Jessie Flewker was close to death when doctors decided to treat her with Relenza

were carried out. Despite not having a high temperature – a classic swine-flu symptom – she was diagnosed with the virus.

At Evelina Children's Hospital her condition worsened, and scans showed she was suffering from an inflammation of the brain called acute necrotizing encephalitis, which had not previously been seen in a swine-flu victim.

Doctors used Relenza, as well as treatment to boost her immune system, and she started to show signs of recovery the next morning.

Dr Marilyn McDougall, consultant intensive

care paediatrician, said: "We were very worried about Jessie because a significant number of children do not recover.

"We then changed her treatment to include Relenza given intravenously. We saw a very dramatic response."

Rev Flewker said: "I am happy to talk about this for two reasons – first to say thank you to the medical staff who saved Jessie.

"Secondly as a warning to people that swine flu is serious. I thought it was another panic like bird flu, but I now realise how serious it is."

## Roosting pigeons polluting food on market stalls

DEAL market is being threatened by roosting pigeons which have been making a mess on the cake stands.

Shocked shoppers have spotted feathers on the flans and even piles of bird's mess close to items of food on the stands which are next to the town hall.

The problem has been noted by the council, which first became aware of it in the summer.

Now Deal mayor Bill Gardner has taken the matter up and is looking for a quick solution to the pooing pigeons.

He said: "We have been in contact with Dover District Council, who are landlords of the building, as it is listed, so any changes have to be agreed.

"But we really do need to stop the problem of these roosting pigeons.

"In the meantime I shall be talking to the officer in charge of the market so we can ensure that all food is kept under wraps."

## Black widow is a cop-car surprise

A BLACK widow spider was discovered by car enthusiast Duncan Johnson from Walmer when he was restoring a classic American police car.

He had bought the 1951 vintage MGTD from Sheriff Fred Eller, on ebay and it was then shipped over.

Mr Johnson – who has been restoring cars for the last 30 years – managed to trap the venomous spider in a glass jar before contacting the RSPCA.

He now hopes that it will be adopted by a local zoo.

## Friends pay tribute to 'hero soldier'

CONTINUED FROM FRONT PAGE

This involved working with schools, giving presentations and processing intelligence and it was through this role that he was promoted to sergeant.

Lt Col Debbie Poneskis, commanding officer 4th Regiment Royal Military Police, said he would be sorely missed.

"He was totally professional, easy company and was the first to volunteer for anything," she said.

"I had absolute faith in Sgt Loughran-Dickson – he was utterly reliable, wise beyond his years and he simply got on with the job quietly and without fuss.

"He was an extremely proud father and his son Robert is a credit to him."

Captain Karen Tait, operations officer at 160 Provost Company and one of Sgt Loughran-Dickson's good friends, said: "He was a true friend whom I will deeply miss and even now cannot comprehend the void he will leave, not only in me but those he has served with and those he loved deeply and who loved him.

"I was proud and honoured to serve with him, but above all to be able to call him my friend."

## Gardeners urged to leave berry-laden hedges for birds

CUTTING back hedges and bushes too early this year could starve birds of late autumn berries which they need to eat to survive, says the RSPB.

The mild weather has meant that birds are feasting on insects later this year.

Because they have not had to turn to autumn fruits, many hedgerows are still bursting with berries, which birds rely on to set them up for winter.

Traditionally, people start trimming bushes at this time of year once the breeding season is over.

The RSPB always suggests waiting until later in the winter, but this year it is even more important.

The wildlife charity says that cutting hedges back now would deprive birds of a vital natural food source, especially as berries become more edible and a more important food source after the first frosts.

Richard James, RSPB wildlife adviser, said: "If cutting can be put off until later in the year, it can provide birds with additional food.

"Usually, once any late nesters have flown the nest, we would say it was a good time to start tidying hedgerows and trimming bushes and shrubs.

"But this year, the weather only started to get really chilly in the last few days, and there are still plenty of berries on many hedges.

"We'd urge anyone thinking of a tidy-up to wait just a few more weeks until the natural food has been eaten."

The RSPB is appealing to gardeners, farmers and councils to wait until later in the winter or very early spring when all the berries and fruit have been eaten.

It also suggests cutting hedges in rotation as cutting some hedgerow species every year prevents the plants from producing large amounts of berries.

Many bird species will benefit from this, including residents like bullfinches and song thrushes and winter migrants such as redwings and fieldfares.

The Decorators Choice in Canterbury has all the answers for your decorating needs...

*"the right choice"*

**THE DECORATORS CHOICE**

SUPPLIERS OF DECORATIVE PAINTS AND WALLPAPERS

- Extensive range of decorating accessories
- Comprehensive range of paints
- Large dedicated wallpaper section
- Friendly, knowledgeable staff
- Colour matching service



Units 1 & 2, Simmonds Rd  
Wincheap Ind Est  
Canterbury Kent CT1 3RA  
**01227 455499**  
Open: Mon - Fri 7.30am to 5.30pm  
Sat 8.00am to 4.00pm



## Members sought for twinning group

NEW members are being sought for the reformed Sandwich-Honfleur Twinning Association.

The relationship between the two historic towns flourished until the 1970s, when interest appeared to decrease.

But in 2007 a small delegation from the town in Normandy visited Sandwich to commemorate the 550th anniversary of a siege of the town – carried out by soldiers recruited in Honfleur.

The arrangement is one of the most unusual reasons for a town-twinning in the UK.

Since then interest has gradually built up and this year a delegation of 47 people went to France at the invitation of Mayor Michel Lamarre to celebrate the 50th anniversary of the formation of the bond.

The visit was deemed a success and the plan is to reactivate annual exchange visits.

If you would like to join, phone chairman Mark Moorhouse on 01304 613882.

## Gasworks site set for £2m revamp

THE long-awaited redevelopment of the Cannon Street gasworks site in Deal has received a boost thanks to a £2 million Government grant.

The award to developers Mildvalley and Stelane comes from the Homes And Communities Agency as part of its Kickstart scheme and is part of a package designed to help the construction industry through the recession.

The plans for the site – which include 69 new homes, a doctors' surgery and a community centre – have received a thumbs-up from Deal Town Council and now await a final decision from Dover council's planning committee on whether the group can go ahead.

**VIEW THIS CLIP ON**

[yourkenttv.co.uk](http://yourkenttv.co.uk)

**Your LOCAL TV ONLINE**



Culture and tourism minister Margaret Hodge at Dover Castle. Search 'Hodge'

# Remembering the ultimate price paid by town's heroes

■ BY NICK AMES

THE names of 22 war casualties have been added to the memorial in Dover, boosting the project to commemorate all those from the town who died as a result of conflict.

The Dover War Memorial project is looking to identify as many residents who were killed in wars as possible and plans a new plaque every three years as further identities come to light.

Of the latest names, the majority were killed in the Second World War, although there are also some victims of the Great War of 1914-18, as well as one man killed in Ireland and another in Palestine.

Simon Chambers is part of the team researching the project.

"What we are doing is identifying Dorsetians killed in wars so that we can add them to the memorial," he said.

"As records go online, the task becomes easier, but it still can be confusing going through Government documents. However, I have to say it is a fascinating task."

Sometimes the group is contacted by a rela-



**REMEMBERED:** The list of 22 people from Dover who died in conflicts around the world, added to the Dover War Memorial

tive who says they know of a family member from Dover killed in conflict but whose name is not on the memorial and should be – while other times they come across details themselves.

"Dover has a proud military tradition which we aim to commemorate," said Mr Chambers. "As more names are revealed, so more plaques will be added."

Among the deceased identified in the latest plaque are representatives of all three armed services.

These include Horace Abbott, who drowned in the Sangro River while campaigning in Italy in 1943; William Dyer, whose ship HMS Kingston was attacked by the Italian battleship Littorio a year earlier; and Donald Halke, whose aircraft was shot down while on a night raid in 1944.

Not all the deaths were the result of combat –

James Keen, of The Buffs, died in 1916 of peritonitis and Nelson Cork was knocked down by an Army truck in the Middle East in 1938.

A service to commemorate the unveiling of the plaque was conducted by the Mayor of Dover's chaplain, the Reverend David Ridley.

### Freedom

He said: "Welcome to this service of dedication for the new plaque on our town memorial. There are 22 new names on the new plaque – all of them gave their lives in the service of their country and for our freedom."

"We take this opportunity to remember them and acknowledge their sacrifice."

"This is also a time to offer solace to their families and friends who mourn their loss and who have kept the memory of their loved ones close to their hearts and alive today."



**REMEMBRANCE:** A veteran lays a wreath (left); and Dover's chaplain, the Reverend David Ridley, at the service held to commemorate the unveiling of the new town plaque (right)

The Community Theatre Project Presents Folkestone's Spectacular Family Pantomime at the Leas Cliff Hall

# Cinderella

2 FOR 1  
Dinner and  
Dinner for  
Fri 10th Dec

Family Tickets  
Any 4 Seats  
£40

Group Offer  
1 IN 10  
Go Free!

Senior Citizen  
Tickets £5  
(On selected  
Dates)

Box Office 01303 228600

[www.leascliffhall.org.uk](http://www.leascliffhall.org.uk)

Adult Tickets £12.00

Kids & Concessions £10.00

Come and meet the cast at the Folkestone Light Switch On - Sat 28th Nov!

15th Dec 2009 - 16th Jan 2010





**HELP OUR HEROES:** From left, John Goodwin, town mayor Sue Jones and young singer Louise Orfila

# Support stage show in aid of Armed Forces

THE town of Dover is united behind a project to raise thousands of pounds for Armed Forces charity Help For Heroes.

Dover's Got Young Talent is the name of a show which is set to be staged next year in the historic town hall – which has an excellent collection of military themed armour, flags and antique weapons.

It is the brainchild of district councillor John Goodwin, who has also staged an event to raise funds to survivors of the Asian tsunami.

## Appreciation

Fully backing the event is local mayor Sue Jones, who says it is a way for residents to show their appreciation of servicemen and women in combat situations.

Eight acts, all volunteers, have so far been booked to appear and all are sponsored.

They include participants in shows such as Britain's Got Talent.

However, any further sponsors can help with promotion of the event and Cllr Goodwin is also looking for some celebrities to act as compères.

"We are looking to show what talent exists in the area in an appropriate historic setting," he said.

"The theatre, an old Victorian one, is right

■ BY NICK AMES

next to the town hall with its excellent collection of militaria.

"We are hoping to get some soldiers involved as well for a major finale to an event which will include music, speech and even comedy."

Cllr Jones said: "Dover no longer has a military presence in the form of a garrison. But this is our way of showing how the town keeps the military close to its heart."

"It is also promising to be a great evening out where people can see what talented young people we have in Dover."

Singer-songwriter Louise Orfila is set to be one of the stars of the event.

The 17-year-old, who has already performed shows in the US, said: "This event is something close to me as a few years ago at school we were asked to write a poem as if we were soldiers in the First World War."

"My father was a bandsman in the Royal Marines and when I had completed my work I wrote to the officer in command of the band and asked if I could perform it with them."

"They said yes and it all went well. The Royal British Legion then asked me to record the song, which I did."

"Now I intend to perform it live once again at the show."

## Rotarian Charles joins the 100 club



**HONOURED:** Rotary Club centenarian Charles Cole

A HYTHE Rotarian who has reached 100 years old has celebrated his milestone with a new school minibus being named in his honour.

Charles Cole joined fellow members of the Hythe Rotary Club as they unveiled the bus, raised from funds as a tribute to his 46 years of membership, almost 20 of which were spent as secretary.

Named the Charles Cole Centenary Bus, it will be used by Hythe Bay Community School for taking pupils on lesson trips out.

Charles is the second oldest Rotarian in British and Irish Rotary International

and is hoping to be the oldest.

He owned the gentlemen's outfitters in Hythe high street for 58 years and was a familiar face in the town before retiring in 1994.

More than 50 people were there to mark the centenarian's achievements, including Hythe mayor Keren Belcourt, Rotary Club district governor Euan Eddie and the presidents of the Folkestone and Channel and Romney Marsh Rotary Clubs.

Charles is to be made a life member and awarded a bar to his Paul Harris Fellow Medal, the highest award that an individual member can achieve.

## NEWS IN BRIEF

### All safer on the street

POLICE in the Dover district stopped and spoke to more than 50 young people during Not In My Neighbourhood Week which ran from Monday, November 2.

Officers on foot patrol in Deal arrested a 16-year-old boy from Walmer who was wanted for a suspected burglary and shoplifting. He was questioned and released on bail while officers made further enquiries.

In the Buckland area, two young people were caught racing motorcycles around the estate, causing a nuisance.

Officers from the Neighbourhood Task team were supported by volunteers from the Special Constabulary. They have gathered new information on whom is causing trouble and committing crime. They will work closely with the Dover Community Safety Unit to investigate the information.

Inspector Paul Ludwig said: "Our new Neighbourhood Task Team is having a positive impact and will continue to tackle the concerns raised by residents about crime and antisocial behaviour."

### A match made in heaven

A GROUP behind the Walkers Crisps advertisement campaign featuring former England football star Gary Lineker has visited Sandwich.

Members of the production team paid a visit to the town and members of the council said they were hopeful one of the ads would be filmed locally.

In the latest series of Walkers adverts, Lineker had a taste of Indian culture when he donned a curly moustache and an exotic costume, along with a tikka on his forehead.

The Match of the Day host is seen shaking a leg with Bollywood dancers and promoting the new onion bhaji-flavoured crisps.

### Blooming well deserved

SANDWICH was awarded a merit mark in this year's South East in Bloom competition.

Its entry was organised by the local Chamber of Commerce and the town council, who hope to enter the event next year.

But the team says local people need to ensure that the streets are kept clean on a day-to-day basis as, although Dover District Council is responsible for weed control, spraying takes place just twice a year.

It wants people to pick up litter as well as weed areas close to their properties.

# Our gift to you



**Our gift to you is try us Monday, Tuesday or Wednesday and choose between...**

Only £25 for a Cut and Finish with ANY designer (save up to £22)

or

Have your hair coloured for HALF price with a full price cut and finish!

And save up to £39 on production of this voucher for your Xmas treat or New Year new look

not in conjunction with any other offer

valid from Nov 9 to 3rd dec 09 and from Dec 29th to 20th Jan 2010



Canterbury Salon,  
37 St Peters Street, Canterbury, Kent, CT1 2BG  
01227 781346 [www.doo-das.com](http://www.doo-das.com)



# The Biggest and Best Pantomime Adventure!

**Ade Edmondson**  
as Captain Hook

**Dave Lee**  
as Tinkerbell

**Ben Roddy**  
as Smee

# PETER PAN

Original Book - J.M. Barrie. Adaptation - Paul Hendy  
By arrangement with  
Great Ormond Street Hospital Childrens' Charity  
and Samuel French Ltd

5th December 2009 - 17th January 2010

Box  
Office

01227 787 787

heart  
103.1 102.8

(bkg fee applies)

[www.newmarlowetheatre.org.uk](http://www.newmarlowetheatre.org.uk)

KENT ON SUNDAY

the  
marlowe theatre  
arena  
CANTERBURY

The new  
marlowe  
Theatre Canterbury

Marlowe in  
motion



# Huge rise in our dole queues

■ BY STEVE KNIGHT

A STAGGERING 75 per cent increase in Kent's jobless figures means there are now almost 50,000 people claiming benefits in the county.

Kent is reeling under the latest unemployment rise, with most areas showing job losses higher than the national average. The statistics mean that 20,580 more people were out of work at the end of October compared with a year ago, reflecting the devastating effect of the recession.

In Dartford and Sevenoaks the number of people out of work has doubled, although towns such as Folkestone and Thanet, where unemployment is traditionally higher, there were less dramatic rises.

And of all of Kent's 23 Parliamentary constituencies covered by the figures – released by the Office for National Statistics – just four have recorded increases lower than the UK average of 63 per cent. The biggest rise of 110 per cent was in Dartford, which has suffered with the closure of several major employers in the last 12 months.

Last year, the town had 1,065 registered job-seekers, compared with 2,233 today.

Conservative Parliamentary candidate

## INCREASE IN KENT'S UNEMPLOYED YEAR ON YEAR

CONSTITUENCY	OCT 08	OCT 09	RISE
Dartford	1,065	2,233	110%
Sevenoaks	527	1,102	109%
Maidstone	814	1,644	102%
Tonbridge/Malling	617	1,244	102%
Ashford	988	1,977	100%
Faversham	809	1,565	93%
Tunbridge Wells	624	1,168	87%
Chatham/Aylesford	1,424	2,650	86%
Bromley/Chislehurst	1,039	1,921	85%
Old Bexley/Sidcup	846	1,542	82%
Gravesend	1,498	2,587	79%
Gillingham	1,396	2,495	79%
Bexleyheath/Crayford	1,030	1,828	77%
Sittingbourne/Sheppey	1,464	2,564	75%
Orpington	1,128	1,966	74%
Medway	1,611	2,691	67%
Canterbury	991	1,648	66%
Beckenham	1,381	2,274	65%
Thanet South	1,259	2,060	64%
Dover	1,310	2,076	58%
Thanet North	1,838	2,885	57%
Erith/Thamesmead	2,343	3,638	55%
Folkestone/Hythe	1,615	2,439	51%

Gareth Johnson said: "These are deeply concerning figures and seem to show a worrying trend in Dartford compared with surrounding areas.

"We knew that with the closure of GlaxoSmithKline, Arjowiggins and MFI the recession had hit Dartford hard, but these figures confirm there are now in excess of 1,000 more people claiming unemployment benefit than this time last year.

"These figures are the consequence of the Government's mishandling of the economy. We are now the only major economy still in recession and this is due to Prime Minister Gordon

Brown's high levels of borrowing during the good times that have left this country with one of the biggest budget deficits in the world."

Despite being considered two of the wealthiest constituencies in Kent, both Sevenoaks and Tonbridge & Malling are in the top five in the county for percentage increases.

The number of people claiming jobseeker benefits in Sevenoaks shot up by 109 per cent from 527 to 1,102, while Tonbridge & Malling rose 102 per cent from 617 to 1,244.

While the figures are still considerably lower than those in areas where unemployment is

usually high – such as Medway and Thanet – Tonbridge and Malling MP Sir John Stanley was still concerned. He said: "These figures confirm what I and countless others have been saying, which is clearly the UK is in the lowest and deepest recession we have had since World War Two, and a far deeper recession than in comparable countries.

"The first action I am going to take is to write to the Secretary of State for Work and Pensions to get the fullest possible details on unemployment in Tonbridge & Malling.

"I want to know whether it is an increase in young people or those working in the financial sector being badly affected.

"I also want to find out whether these figures reflect an impact on women rather than men."

Kevin Lynes, Kent County Council's cabinet member for regeneration, said County Hall was doing all it could to ensure council taxpayers' money was channelled into Kent businesses to help lift the county out of recession.

He added that KCC was lobbying the Government for a change or relaxation of legislation which means that contracts for services worth more than £140,000 have to go out to a full European procurement.

Cllr Lynes said: "We want to relax some of these legislations at times of recession so we are able to stream as much of Kent taxpayers' pounds as possible into Kent or at least South East businesses, which is the best way to lift the area out of recession."



ICON: Striker Didier Drogba

## Generosity to kick-start football talent in Tanzania

POVERTY-stricken Tanzania could be where the next African football star is discovered, thanks to the generosity of clubs in Kent.

From the professionals at Gillingham FC down to the grass-roots level of Sunday league, teams from across the county donated boots, kit and equipment to help youngsters playing thousands of miles away.

The charity drive was organised by the Kent County FA's chief executive Keith Masters, who is also the European president of the Tanzanian Youth Sports Charity Organisation (Tysco).

Mr Masters said he hoped such generosity would one day help Tanzania emerge as one of Africa's leading football nations and produce players of the calibre of Ivory Coast and Chelsea striker Didier Drogba.

He said: "You'd be amazed at the skill that some of these players can produce

without boots and on some of the worst pitches you've ever seen in your life. It's just a bit of sand with homemade goal-posts but they're happy and content.

"The Premier League is massive out there and almost every kid you speak to supports one of the big clubs.

"They're so enthusiastic for the sport and extremely grateful for everything you give them, so it's a joy to be able to help them in this way.

"You've only got to look at countries that have received monetary help in the past, like Ghana, to see that there are some hugely talented players out there."

### Rankings

Mr Masters was invited to join Tysco back in 2007 at a time when Tanzania was ranked 157th in the FIFA rankings.

Despite never having qualified for the World Cup finals, the national team now appear to be on the up and are placed just outside the top 100. As further proof, they have also beaten World Cup-

qualifiers New Zealand 2-1 in a friendly.

Mr Masters said: "There must be Wayne Rooneys and Theo Walcotts somewhere in Tanzania – all we have to do is find them. To do that we need to develop and hopefully raise the profile of the game there.

"They didn't want money from us, just boots and equipment, so I asked clubs in Kent to help out and they were tremendous. We had enough to fill three containers."

As part of his role with the charity, Mr Masters is also calling on people to donate unwanted textbooks so they can be reused in Tanzania's schools.

He said: "I just want to do what I can to assist these people because they have absolutely nothing. They're so grateful for everything you give them and it's great to see their eyes light up just for handing over three footballs."

To donate football or school equipment, contact Mr Masters through the KCFA on 01622 791850.



GAME ON: Keith Masters with players in Tanzania

**Come and dine with tomorrow's restaurateurs**

**3 course lunch - £6.50 to £7.00**

**Booking 01303 858 209** (term time only)

**Lunch Wednesday to Friday**

Bar open from 11.30am

Restaurant open 11.45-1.15pm (last orders)

**Thursday evening**

Bar open for diners and non-diners from 5.15pm

Restaurant open for dining

6.30pm-8.00pm (last orders)



**Kingsnorth Restaurant**

**SPECIAL OFFER**  
**£5 off\***  
on a 3-course meal  
for 2 people  
on presentation  
of this advert

**SKC South Kent College**  
ASHFORD > DOVER > FOLKESTONE

South Kent College, Shorncliffe Road, Folkestone CT20 2TZ www.southkent.ac.uk

\*valid until March 31<sup>st</sup>, 2010



# yourlocalinterview

## QUESTION & ANSWER

### SEZEN ZEKI



**Q** Tell us a little about yourself

**A** I was born in Northern Cyprus and educated in the UK. I have worked in a number of different industries, including publishing and advertising in London, did a stint abroad for a tour operator and was a manager at the Leas Cliff Hall.

**Q** How did you first become involved in the Channel Chamber Of Commerce?

**A** While at the Leas Cliff Hall, I worked with the chamber as a client and saw the enormous variety of events organised, including the chamber business awards. When the position of membership sales coordinator came up a few years ago, I jumped at it.

**Q** What do you think of the commercial, cultural and social life of Shepway?

**A** I believe Shepway has something for everyone. There are all sorts of shops, from the little shops on Hythe high street to multi-nationals in Folkestone. There is a beautiful coastal park and fabulous natural environments on the marshes. If you can't find something to do, you're not looking hard enough.

**Q** How well equipped do you think Folkestone firms are to combat the recession?

**A** Those that are members of trade associations like ours have access to support, information and training. They can network

with like-minded businesses and work together to ensure their success, even in a recession. Other businesses may find it more difficult as they may feel isolated or have to work harder to return the same profit.

**Q** Do you think the Government is doing enough to support business in this time of need?

**A** No. We would like to see less red tape, a cut in taxes and other overheads and a relaxation of some of the more onerous European-backed legislations which would enable our businesses to get on with making money, selling their products and providing jobs.

**Q** What advice would you give to a business wanting to start up in Shepway?

**A** I would advise them to join Channel chamber as soon as possible. As well as offering advice and support, we can link any new businesses into the network of support agencies, which includes Business Link, the local authority and all relevant trade or professional organisations. We can also introduce them to the local business community and give them the chance to find new customers and suppliers.

**Q** How vital do you believe tourism is to the future of the district?

**A** Here on the east Kent coast, with a fabulous environment and plenty of fantastic attractions, we are a natural draw for tourists,

not just from the UK but all over the world. The new high-speed rail link is most likely to start attracting more visitors and we have a challenge to ensure that our accommodation providers are able to meet the demands of this market.

**Q** Where do people find out about the Channel Chamber Of Commerce and what it offers?

**A** The best way is to ask a member as they sell our services far better. Word of mouth is worth a lot. You can check out the website at [www.channelchamber.co.uk](http://www.channelchamber.co.uk) or phone 01303 270022.

**Q** What do you like to do when you're not working?

**A** I enjoy eating out, trying new foods and socialising with friends. I'm reading Nelson Mandela's autobiography at the moment. I love music of all varieties and enjoy going to concerts and musicals when I can. I am also a firm believer in travelling, seeing the world and experiencing new cultures. And, of course, last but not least, I'm a self-confessed shopaholic.

**Q** Tell us something that not many people know about you

**A** Politics fascinates me. My grandfather's family in Cyprus consists of MPs and ministers and my great-grandfather was a judge. Where my interest stems from, I guess.

**Q & A**

The new head of the Channel Chamber of Commerce speaks to **James Alexandre** about her background in industry, her Cypriot heritage and what the future might hold for businesses and tourism in the area

**Choking.  
Chest pain.  
Blackening out.  
Blood loss.**

For symptoms of serious illnesses, and major accidents, choose A&E or 999.

A&E and 999 are emergency services that should only be used when people are badly injured or show the symptoms of critical illness. Choosing well ensures that essential treatment is given, in the shortest possible time.



[www.nhsdirect.nhs.uk](http://www.nhsdirect.nhs.uk)

**NHS**

Eastern and Coastal Kent

*Puzzled By  
What To Give  
**THIS  
CHRISTMAS?***



Give a gift that will really change lives!

Help us to complete our Christmas puzzle and raise vital funds for Martha Trust by visiting [www.marthatrustjigsaw.org.uk](http://www.marthatrustjigsaw.org.uk) and buying a Christmas present with a difference.



Christmas period puzzle pieces cost a min of £5

for any further info - Serita Boxall

Fundraiser 01304 610448 / [seritaboxall@marthatrust.org.uk](mailto:seritaboxall@marthatrust.org.uk) / [www.marthatrust.org.uk](http://www.marthatrust.org.uk)



# yourweather

WEATHER UPDATES 24 HOURS A DAY @ [www.kentnews.co.uk](http://www.kentnews.co.uk)



## WEEKEND HIGH TIDES

Chatham	Saturday	8:48am	5.0m
	Sunday	9:49am	5.3m
Dover	Saturday	7:24am	5.6m
	Sunday	8:12am	5.9m
Dungeness	Saturday	7:30am	6.4m
	Sunday	8:23am	6.7m
Ramsgate	Saturday	7:54am	4.3m
	Sunday	8:42am	4.5m
Sheerness	Saturday	8:36am	4.8m
	Sunday	9:37am	5.1m
Whitstable	Saturday	8:39am	4.6m
	Sunday	9:34am	4.8m

## AROUND THE WORLD YESTERDAY

Amsterdam	12°C	Madrid	14°C
Athens	16°C	New York	12°C
Barcelona	18°C	Paris	13°C
Beijing	5°C	Rome	16°C
Bombay	32°C	Sydney	19°C
Cape Town	30°C	Tenerife	23°C
Cardiff	12°C	Tokyo	14°C
Gibraltar	18°C	Vancouver	6°C
Hong Kong	20°C	Warsaw	9°C
Las Palmas	23°C	Wellington	15°C

## FIVE-DAY KENT FORECAST

	Thur	Fri	Sat	Sun	Mon		Thur	Fri	Sat	Sun	Mon
Ashford	14°C	13°C	11°C	10°C	11°C	Gravesend	15°C	13°C	12°C	11°C	10°C
Canterbury	14°C	13°C	11°C	10°C	10°C	Maidstone	15°C	13°C	11°C	10°C	10°C
Chatham	15°C	14°C	11°C	10°C	11°C	Ramsgate	14°C	13°C	11°C	10°C	10°C
Dartford	15°C	13°C	12°C	11°C	10°C	Rochester	15°C	14°C	11°C	10°C	11°C
Dover	13°C	12°C	10°C	10°C	9°C	Sevenoaks	13°C	11°C	9°C	9°C	9°C
Faversham	15°C	14°C	11°C	10°C	11°C	Sittingbourne	15°C	14°C	11°C	10°C	11°C
Folkestone	13°C	12°C	10°C	10°C	9°C	Tonbridge	14°C	11°C	10°C	10°C	10°C
Gillingham	15°C	14°C	11°C	10°C	11°C	Tun Wells	14°C	11°C	10°C	10°C	10°C

## Christmas criminals will feel the force

POLICE in Shepway are stepping up patrols in the weeks leading up to Christmas in an attempt to reduce crime over the festive period.

Officers, PCSOs and student police officers will be focusing on town and shopping centres to provide reassurance, act as a deterrent and deal swiftly with any reports of theft from shops or from people.

Some will be in plain clothes and CCTV operators will be monitoring shopping areas, car-parks and bike-racks to look for offenders.

Shops will also be kept informed through a radio network which they can also use to warn others and the police.

### Alcohol

Powers will be used to ban persistent offenders from town centres where possible, and police teams will be working closely with the licensing officer, pubs, clubs and off-licences to make sure alcohol is sold responsibly.

British Transport Police will have also have extra patrols at the main railway stations and people will be asked what they would like dealt with in their neighbourhood, with the information sent back to the necessary team or community safety unit.

South Kent Detective Inspector Daren O'Malley said: "This operation is designed to keep crime down and to keep our town centres safe between now and over Christmas."

"The economic situation might cause some criminals to target Christmas shoppers and retailers, but by having a large police presence and by working with all of our partners, we will help to deter thieves."

"We are also asking people to do their bit by keeping their valuables safe, keeping purses secure, and being aware of anyone around them."

The five-week operation runs from Saturday November 28 to Tuesday January 5.

**you said** You were concerned about drivers using mobile phones, speeding and drink/drug driving

**we did** Last year 92% of people taken to court in Kent and Medway for motoring offences were guilty, resulting in a total of 9,541 convictions. Drive safe, stay safe



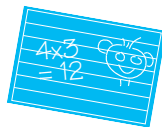
For actions on priorities where you live visit: [www.kent.police.uk/yousaidwedid](http://www.kent.police.uk/yousaidwedid)

To report non-urgent crime and anti-social behaviour, call **01622 690690**

In an emergency, dial **999**. For the deaf and speech impaired, text 'Police' to **60066**







## BREAK TIME

### Demon Headmaster takes to the stage

STUDENTS at St Edmund's Catholic School in Dover are busy preparing for their production of The Demon Headmaster this week.

The show, based on the book by Gillian Cross, will be performed at the school's New Eden Theatre on Thursday and Friday, November 26-27.

Marie Christian, head of drama, said students and staff had been working since September to prepare for these performances.

She said: "It really is a whole-school production, with students from year 7 right up to the sixth form taking many of the leading roles."

"Students have been rehearsing after school and at weekends and we are very proud of their dedication and commitment to the success of this production."

Tickets are available from the box office on 01304 201551 (extension 251).

### Networking event for business types

UNIVERSITY Centre Folkestone in Mill Bay is hosting its second networking event for the Kent Association of Young Entrepreneurs this week.

The free event will feature a presentation on how to speak confidently, and local businesspeople and creative types are welcome.

To book a place for the day tomorrow (Thursday) from 5.30pm-7.30pm, go to the website at [www.kaye.uk.com/event/58/](http://www.kaye.uk.com/event/58/).

# Pupil James is awarded technology scholarship

■ BY JAMES ALEXANDRE

A STUDENT at Duke of York's Royal Military School has been awarded a scholarship for his work in design and technology.

James Gibbons became an Arkwright Scholar at a ceremony at the Institution of Engineering and Technology (IET) in London's Savoy Place last month.

Sponsored by training programme Construction Skills, it was presented to him by Professor Sir John O'Reilly, vice-chancellor of Cranfield University and a past president of the IET.

Sir John, one of the principal guests, said: "I greatly appreciated being involved. It was a real privilege."

"Congratulations to staff and the trustees for what is being achieved by Arkwright and on hosting an excellent event."

It was the institution's ninth year of hosting the awards and membership services manager Agnes Segal said: "It is a great privilege for the IET to welcome these talented young people, along with their parents and teachers, to our London home."

"We hope that they will go on to become the leading scientific and engineering minds who will work with engineers around the globe to solve the pressing problems facing the world today."

Scholars are selected following a rigorous selection process involving an application, sitting an Arkwright Aptitude Paper and an interview.



**DESIGN FOR LIFE:** James Gibbons receives his certificate at the Institution of Engineering and Technology's ceremony

During the interview, students presented their GCSE project work to a panel of judges and talked about their commitment to design, engineering and technology. The interviews are hosted by universities across the country.

Interviewees then take part in a team activity and are given a tour around the engineering and design departments.

A recent exhibition at the school showed a selection of A/S-Level project work by last year's Arkwright scholars.

The Arkwright Trust was founded in 1990 and supports young people during their A-levels by awarding £250 a year to help with the purchase of materials and books.

James Gibbons will also carry the status of Arkwright Scholar into university.

The school's design and technology department will receive £200 per year for the next two years.

Scholarships are supported by individuals, companies, institutions and the services.

**SEND your schools news and pictures to [dave.mairs@kosmedia.co.uk](mailto:dave.mairs@kosmedia.co.uk). You can also upload your video clips of schools events on to [www.yourkenttv.co.uk](http://www.yourkenttv.co.uk)**



For information and advice on travelling in Kent and for all our traffic regulation orders, please see the Kent on Saturday or the Kent on Sunday or visit our website at [www.kent.gov.uk/highways](http://www.kent.gov.uk/highways)

## developing confidence and individual talents

**Frustrated to know that your child could succeed but is making slow progress?**

**Is it because of going unnoticed in a large school or a large class size?**

**Is your child lacking the confidence to flourish?**

At Dover College, we are as keen as any other school to cater for the most able pupils and do it well. However, our recent inspection highlighted our great ability as a school to enable our more average pupils to achieve far better than their potential suggested on entry. By offering boys and girls timely affirmation and appropriate challenges in a caring environment, many of them surprise their parents and, more importantly, themselves with their achievements.

**Pupils can join Dover College at any time of the year if there is a place available.**

**From pre-reception class for 3 year olds to A Levels**

**TO OBTAIN A PROSPECTUS PLEASE CONTACT:**

DOVER COLLEGE IS AN INDEPENDENT CO-EDUCATIONAL DAY AND BOARDING SCHOOL



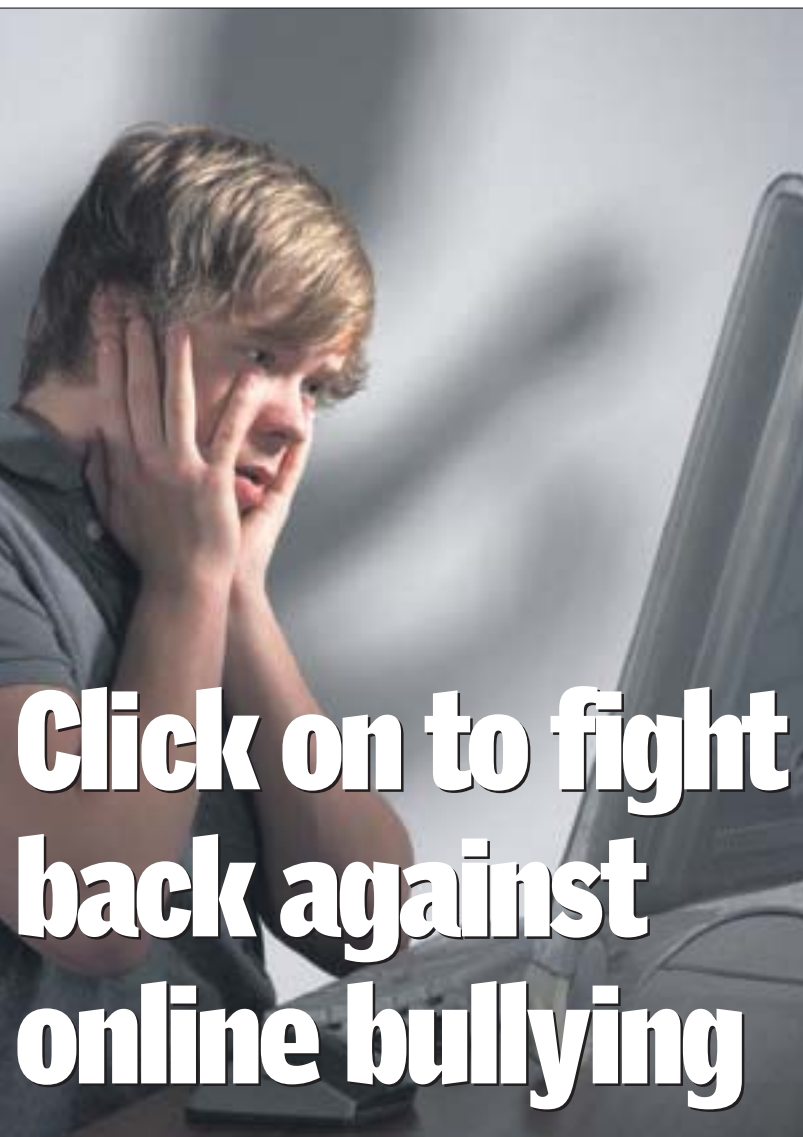
Effingham Crescent  
Dover, Kent CT17 9RH

T: 01304 205 969

F: 01304 242208

E: [gaelle@dovercollege.org.uk](mailto:gaelle@dovercollege.org.uk)  
[www.dovercollege.org.uk](http://www.dovercollege.org.uk)





# Click on to fight back against online bullying

WHEN a schoolgirl found herself contemplating suicide after yet another abusive message from bullies she knew she had to tell someone.

The 13-year-old, who had recently moved to the area with her family, had been the target of a gang of girls who repeatedly subjected her to cruel taunts while at school.

But when she started to receive abusive emails and texts from the bullies at home she turned to her parents for help.

"I never felt safe," she said. "Even when I was at home they would put messages on my Bebo page or text me horrible things."

"It got to the point that when I went to sleep at night I hoped I would never wake up. This was when I spoke to my parents and they helped sort it out."

## Campaign

For many her story may be familiar as national figures released this week show 61 per cent of 11-18-year-olds have witnessed some form of cyber-bullying.

And research by the Department for Children, Schools and Families found that more than a third of 12 to 15-year-olds have faced cyber-bullying.

Social networking sites, such as Bebo and Facebook, and computer messaging are a part of everyday life.

Last week was Anti-Bullying Week and the Government ran a campaign alongside called Stay Safe in Cyberspace.

One of the highest profile deaths this year was 13-year-old Sam Leeson, from Gloucestershire, who was found hanging in his bedroom by his mother and sister.

His Bebo page showed the extensive bullying he had been subjected to and even after his death shocking videos mocking his death were posted on Youtube.

Emma-Jane Cross, chief executive of

■ BY MARIJKE COX

national charity Beatbullying, said: "We know the consequences of cyber-bullying are just as traumatic as face-to-face bullying."

"In the past year alone we've witnessed tragic suicides resulting from relentless online hate campaigns."

"Suicide is an extreme manifestation, but research already underway shows us that increased isolation, poor educational attainment and self-destructive behaviour all readily follow cyber-bullying."

"We must all act together and fast."

Kent County Council's online Safe at School survey aims to find out about children's experiences and perceptions of bullying.

Leyland Ridings, KCC deputy cabinet member for children, families and education, said anyone who is being bullied should tell someone.

"If you go back years bullying was somewhat of a taboo subject," he said.

"Yes it went on, but it wasn't the done thing to talk about it."

"It's quite the opposite now. Anti-bullying is a priority for all of us."

"This survey is one way we can get a better understanding of the perceptions and experiences of bullying."

"It is anonymous and that will help those that are afraid to speak out."

Last week KCC's e-safety officer Rebecca Avery visited schools across Kent to make children and parents aware of the harmful effects of bullying over the internet.

She said: "Online bullying can be very traumatising for children. It's just as harmful as bullying in person."

"Parents may not even be aware that their child is a cyber-bully or is being bullied."

Visit [www.kenttrustweb.org.uk](http://www.kenttrustweb.org.uk) to fill in the Safe at School survey.

If you are a victim of bullying, for more advice you can visit [www.bullying.co.uk](http://www.bullying.co.uk), [www.beatbullying.org](http://www.beatbullying.org).

## Charity calendar has comedy at its heart

THE deaths of her mother, grandmother and father-in-law all caused by heart conditions helped convince one Kent office worker she needed to do something to help others.

And she came up with a charity calendar with a difference – all scenes from famous British sit-coms.

Carolyn Trice works for DIY giant Homebase in their offices in Maidstone.

The personnel administrator said: "I wanted to do something for the British Heart Foundation because of the amazing work it does. And at this time of year, people are thinking about getting a calendar, so why not produce one."

But this is a little more modest than the many subtle naked ones on the market these days. Carolyn said: "I didn't want to do that as we are all too modest and shy anyway, and it has been done lots of times."

"That's why I suggested we do scenes from

traditional British comedies and everyone was delighted to join in."

The Homebase staff got together six weeks ago and produced 12 classic shots from shows like Steptoe and Son, and the Royle Family.

Steve Lidstone, the company's operations team leader at the Aylesford base, said: "The company agreed to print these for free for us, so every single penny we make from the sale will be going to the charity. We are asking for a minimum donation of £5 per calendar."

Carolyn added: "This is a project that is close to my heart, if you excuse the pun, because of what happened to my family. I lost my mother Joan King a few years ago, and my dad Alan has just had a quad heart by-pass."

"I am keen for the money we raise to be spent on defibrillators which can help lives. If someone has a heart attack, using one of these will give them a 40 per cent better chance of survival."

**PO**ferries.com/your  
08712 22 27 70

**P&O** Ferries

Calls are charged at 10p per min from a BT landline. Other networks and mobile charges may vary.

\*Including all taxes and surcharges. Fare shown is for travel in 2010 and includes a £2.50 web discount.

Supplements apply for travel in July, August and other peak dates. Full terms and conditions apply.

dover calais • hull zeebrugge / rotterdam • portsmouth bilbao  
cairnryan / troon larne • liverpool dublin



# yourblogger

Government plans to create more banks would just increase our monetary worries



## Back in the old days we could bank on a face-to-face service

THE Government recently announced it was going to create more banks from the assets of the frail, wounded ones we own at the moment.

Quite frankly, I wonder why they want to create more organisations that provide such poor service to their customers.

Forget those smiling faces in TV adverts travelling around the Outer Hebrides in cash ice cream vans, helping wizened old islanders pay in their pension. It would be nice if they offered that level of service in the high street.

For example, helping families deal with elderly relatives' financial affairs. From my own experience this leaves a lot to be desired. In one case the bank immediately dispatched letters fining my dad for transactions while he was in hospital.

It didn't seem to matter how many times we told the bank he was ill and we had to look after his affairs, it just fell on deaf ears and the

computer-composed letters kept coming and the fines kept increasing.

Then my partner's recently bereaved father had to deal with an outstanding credit card balance. He is partially sighted and slightly deaf and yet they insisted the only way he could deal with the account was by talking to some distant call centre whose operators understandably could have no idea of the circumstances he was in.

They couldn't understand his Welsh accent and he couldn't make out their Indian one. (Strange really as they often sound quite similar).

These sorts of cases must be happening everyday and yet the banks make no allowance for the sort of people they are dealing with: people who are not born in the internet age, people whose only use for a computer mouse is as a paperweight.

You know, old-fashioned people who used to make this country money by making steel and ships, or rebuilding it after the Nazis tried to do their worst with bombs and V2 rockets.

At least they had something to show for

their efforts, rather than the city traders moving money around that isn't actually there.

The banks have our money which they use to create their profits. Most of them now have even more of it which we paid to the Government for schools and hospitals, thanks to their dodgy lending practices.

Yet they can't even stretch to having a member of staff people can meet in a branch and talk to about everyday problems that make banking difficult. And don't be fooled by their 'convenient' internet banking. It means they pay less staff in fewer branches and maximise their profits. It just makes us all more vulnerable to some computer fraudster tricking us out of our money.

Government should legislate that every branch must have at least one dedicated member of staff trained to deal with these sort of situations, someone like a manager, or is that just too old-fashioned?

**EDITOR'S NOTE: All blogs are supplied with full name and address of the authors. They do not reflect the view of the newspaper but are designed to give our readers the chance to air their views.**

### GET IN TOUCH...

We want to hear your views



**EMAIL:** We want your letters, comments and views. Send your submissions to editor Dave Mairs at [dave.mairs@kosmedia.co.uk](mailto:dave.mairs@kosmedia.co.uk)

### LET US KNOW...

If there is a story in your area you think we should be covering, contact the editor, **Dave Mairs**, on 01303 817022, or email him on the details above. If you want to be the next blogger, then all you have to do is submit an article to us (of about 550 words) and email it to the editor. And don't forget, for all the latest news and video from your town, log on to [www.kentnews.co.uk](http://www.kentnews.co.uk).

Write to Editor Dave Mairs, KoS Media, Apple Barn, Hythe Road, Smeth, Ashford, Kent TN25 6SR.

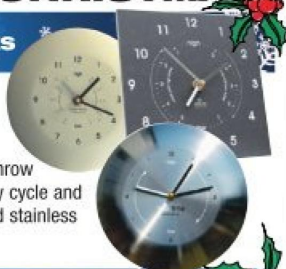
\* We cannot guarantee all articles will be published and all are at the editor's discretion

### THE UNIQUE GIFT FOR CHRISTMAS

#### TIDE CLOCKS AND TIME AND TIDE CLOCKS

Synchronised to the moon's daily cycle the shortwalk time and tide clock incorporates an innovative and convenient guide to tides.

Simply set the tide hand to your favourite beach or estuary, then throw away your tide table! The hand is synchronised to the moon's daily cycle and rotates every 12 hours and 25 minutes around the hand spun solid stainless steel fascia, giving you the state of the tide at a glance.



#### SUNDIAL

ECO sundial made from recycled vending machine coffee cups. This green, eco friendly sundial is set to UK latitude and offers a unique and stylish alternative to existing sundials. The recycled coffee cup material has a lovely solid, heavy, earthy feel, very much like natural slate.



#### CLOCK AND THERMOMETER

The clock and thermometer combination range are designed to be weather proof, so can be used inside or out. The clean, contrasting design can be easily read from the far end of the garden!

Comes in two styles – classic (numeric) or traditional (roman numeral). Two sizes in each style – 160x260mm / 200x320mm



Great Gifts for Christmas. Orders should be with you within 5 working days

Please send me:		Please tick your choice of colour		I enclose a cheque payable to <b>KOS Media</b> offer for £.....	
		<input type="checkbox"/> Stainless Steel <input type="checkbox"/> Powder Coated <input type="checkbox"/> Recycled		or debit my Mastercard/Visa account by £.....	
Tide Clock <b>£24.95</b> plus £3.00 postage		<input type="checkbox"/>		Name: (please include title and initials) .....	
Time and Tide Clock <b>£34.95</b> plus £3.00 postage		<input type="checkbox"/>		Address: .....	
Eco Sundial <b>£26.95</b> plus £3.00 postage		<input type="checkbox"/>		Postcode: .....	
Clock and Thermometer <b>£26.95</b> plus £3.00 postage		<input type="checkbox"/>		Tel No: .....	
Card No: <input type="text"/>					
Valid from: <input type="text"/>					
Expiry Date: <input type="text"/>					
Issue No: <input type="text"/>					

To order call **01303 817073** quoting code kos

Post to: 'Time and Tide Clock' KOS Media, Apple Barn, Hythe Road, Smeth, Ashford, Kent TN25 6SR.

## Cuts. Strains. Itches. Sprains.

For icy slips, skin complaints, and everything between, choose an NHS minor injuries unit.

Use an NHS minor injuries unit to treat minor illnesses and injuries that do not need a visit to A&E or a medical appointment. Choosing well ensures you receive the best possible treatment, leaving emergency services to those who need them most.



[www.nhsdirect.nhs.uk](http://www.nhsdirect.nhs.uk)

**NHS**

Eastern and Coastal Kent



# yourcompetition

## WIN loads of comedy goodies

MAKE your Christmas one of the funniest ever by winning a sack-load of comedy goodies for the family.

From stand-up to sporting gaffs, there is something for everyone in this bumper prize filled to the brim with the following new DVD and book releases:

- Adrian Chiles' 2 Good 2 Bad – The World Cup. Adrian Chiles presents the funniest moments in World Cup history in a feature length edition of Match of the Day 2's must-see weekly round-up.
- Al Murray – The Pub Landlord's Beautiful British Tour Live at the O2 DVD.
- Harry Hill's TV Burp Gold 2 DVD. A brand new DVD packed with the most memorable clips, skits and quips from the archives of the four-time BAFTA-winning show.
- Russell Howard Live – Dingleddodies.
- Think Yourself British by Al Murray, The Pub Landlord. This autumn help yourself to Britain's best 'help yourself' book as Al Murray The Pub Landlord steps out from behind the taps once again to write (well, dictate, be reasonable) the follow-up to his Richard and Judy Book Club-winning



literary debut – the most successful humour book of 2007/8.

AND • Harry Hill's TV Burp Book. The first ever Harry Hill's TV Burp Book, packed with all-new jokes, puzzles, parodies, cartoons and games written exclusively for the book by the four-time BAFTA-winning comic.

All the titles are out now but here's your chance of winning the whole set because we have THREE to giveaway.

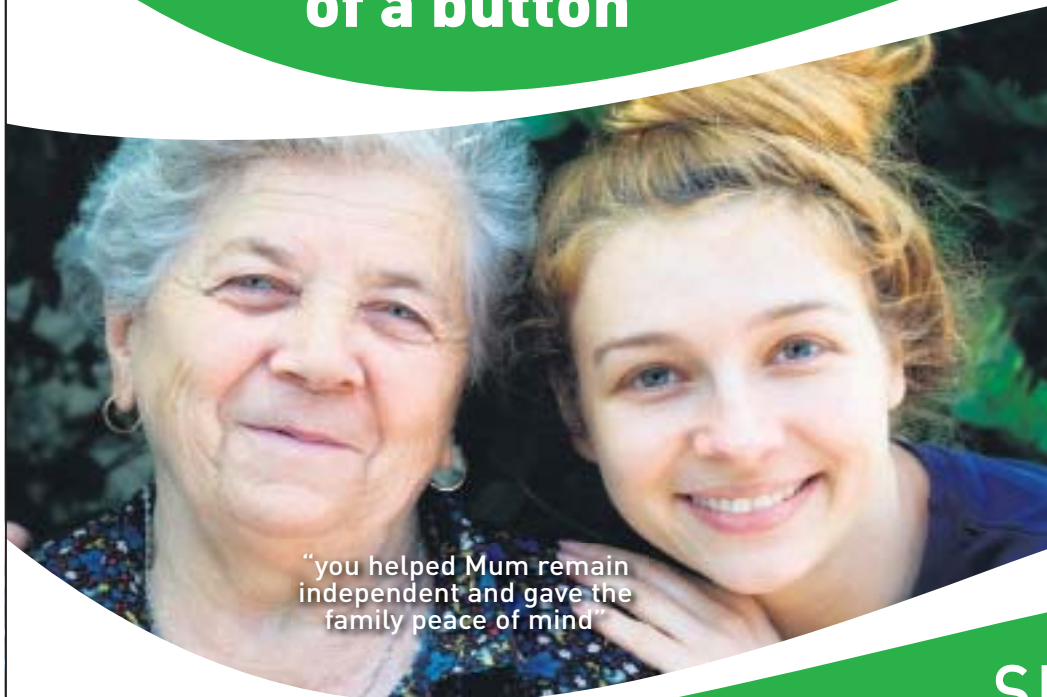
Simply answer the question below and send your entry on a postcard along with your email address (if applicable), name, address, and daytime telephone number to

KOS Media, Apple Barn, Smeeth, Ashford, Kent TN25 6SR. The closing date is December 1, 2009.

**Question: Which Sunday night football show does Adrian Chiles present?**

No purchase necessary. For our full Terms and Conditions please visit [www.kent-news.co.uk](http://www.kent-news.co.uk), or for a posted copy of the T&Cs call 01303 817073. If you do not wish to receive any literature please write 'no literature' on your entry.

## Independence is yours at the touch of a button



"you helped Mum remain independent and gave the family peace of mind"

Our clients wear a personal pendant that works in the home or garden and at the press of a button can call for help or assistance 24 hours a day. Our professional and compassionate operators will ensure any help needed is speedily dispatched

**Charges remain amongst the lowest in Kent at £2.49 per week** (plus VAT if applicable) and this includes all maintenance costs

Take advantage of **LIFELINE ASSIST** our 24hr responder service

## Shepway Lifeline

Call now for a FREE no obligation demonstration in your home

**01303 242615 or 01303 242 971**

Shepway Lifeline is part of Shepway District Council



Folkestone  
Hythe & Romney Marsh  
Shepway District Council  
[www.shepway.gov.uk](http://www.shepway.gov.uk)





# yourletters



**LETTERS:** Please send your letters in to us at Yourshepway, Apple Barn, Smeeth, Ashford, Kent TN25 6SR



**TEXT:** Why not Text your view/letter/comment for Yourshepway to 81800 text SHEP followed by a space your name and your view/letter/comment. Messages cost 25p plus standard network charges. Service provided by g8wave London N7.



**EMAIL:** Email your letters to us at yourshepway@kosmedia.co.uk

## TALK TIME

### JOHN CULLEN

The independent film-maker talks about needing actors for his new short



#### What is your new film about?

It is about a rocky relationship between a student and his girlfriend back home.

#### How long have you been working on it?

Officially, six months. I hadn't been working on it 100 per cent before that.

#### How did you get into film-making?

It is something I always wanted to do, so I went to university and studied it. This is my first film since university, where we made two or three films every year. I graduated from the University College of the Creative Arts in Farnham.

#### Who are you influenced by?

Everyone, really. There are so many great film-makers out there, it is difficult to pick any one in particular. My favourite films are Rear Window, by Alfred Hitchcock, and Oldboy.

#### What sort of person do you want to audition?

I am looking for a man between 18 and 23 and a woman between 18 and 20. Absolutely anyone can audition, they don't have to be professional actors. The film will be 10 minutes long and take about a week to shoot, and I will put it into film festivals. I am shooting in mid-December, so people who want to audition should make sure they are free then. To audition, email me at cullen.casting@gmail.com.

## YOUR LETTERS

### Shouldn't we shop about for opinions?

Professional opinions in matters relating to the law should be subject to cross-examination. In recent council debates, professional opinions on the likely effects of Sainsbury's proposed supermarket on traffic and the high-street shops did not appear to be adequately questioned.

These opinions came from professional assessors appointed and paid for by, er... Sainsbury's.

Derek Phillips  
by email

### No more denial, it's time to face change

I said last time that I expected Ian Taylor to continue his sad climate change-denial ways and 'Et voila' in last week's letters.

However, apart from merely complaining about this, I am just calling a spade a spade; he just rehashes old discredited views (Professor Lindzen) and out-of-date climate information.

Carbon levels have definitely soared over the last few years especially, but as it can take decades to reach the upper atmosphere to cause damage, we are only now experiencing the effects of that put out from the 1960s to the early 1980s. Worse may yet come.

Meanwhile, the peer-reviewed report from Professor Corinne LeQuere and her 30-strong team on November 17-18, albeit via



## COMMENT ONLINE TOO

Not only can you use email and letters to respond to our stories, you can comment via our website too.

Beneath most stories on the [www.yourshepway.co.uk](http://www.yourshepway.co.uk) website there is the facility to leave your comments on whatever YOU thought of the online article. To leave your remarks, simply click on the 'Add your comments' link and tell us what you think.

And remember, [www.yourshepway.co.uk](http://www.yourshepway.co.uk) is updated daily, bringing you the latest, breaking news from across the district. We will include the best on these pages, too – ensuring your comments reach the widest possible audience. In addition, if you find your newsagent, supermarket or petrol station runs out of Yourshepway before you've picked up your copy, you never need to miss out.

On [www.yourshepway.co.uk](http://www.yourshepway.co.uk) you can access, for free, the full newspaper in our highly-acclaimed e-editions.

the IPCC Intergov Panel, clearly shows the growing effects of this and the likely consequences if we do not tackle the situation fully now.

The rise in carbon levels is mirrored by the increasing

failure of soils and oceans worldwide to absorb it, alongside deforestation.

This is why Brazil has pledged to cut tree-cutting by 45 per cent ASAP.

Meanwhile, the people of

Tan-jung Mas, Indonesia, for example, have seen a sea-level rise of 3.7 centimetres a year since 2002.

Similar could well start happening around the UK, threatening Romney Marsh for example, sooner than expected.

Also European shores – as the ice-caps continue their melting as the Arctic may be ice-free in the summer around 2020.

As for industry, the head of the CBI said some time ago that he accepted global warming was happening and was our fault, even admitting the last 20 years' emissions by firms could be very damaging in the future.

He now advises firms large and small on how to adapt to the changing conditions.

Indeed that is what is now rapidly required, especially in the car and fossil-fuel industries. This is what is required, not "rolling them back", as Lindzen claimed.

The politicians, however, continue to squabble and procrastinate; the forthcoming Copenhagen talks may produce only tepid agreements; and the UK government plumps for more centralised and radioactive nuclear alongside so-called clean coal stations.

The news that Dungeness has been ruled out is one bright spot, though – the decision very unlikely to be reversed despite the whining of local politicians.

As for climate-deniers in general, I point to articles by George Monbiot in his Guardian columns, including recently, where he points out that apparently most of them are in their 60s and 70s and think they are 'entitled' to continue their consumption, having worked hard for it, among other

Choose from 100's  
of the BEST USED CARS  
around at AutoPlanet

See our website  
for full details of cars in stock  
available for immediate delivery.

#### Small Cars

209 in  
stock

from  
£2,799



#### Medium Cars

224 in  
stock

from  
£3,899



#### Large Cars

96 in  
stock

from  
£5,499



#### Sports Cars

42 in  
stock

from  
£5,499



#### 4x4/Est/MPV

118 in  
stock

from  
£2,499



#### Low CO2

50 in  
stock

from  
£4,695



[www.kentcarsupermarket.co.uk](http://www.kentcarsupermarket.co.uk)



**AutoPlanet Maidstone**  
Bircholt Road, Parkwood  
Maidstone, Kent ME15 9XY

**0845 871 5218**  
[www.kentcarsupermarket.co.uk](http://www.kentcarsupermarket.co.uk)

**AutoPlanet**  
Automotive Retail Group

all  
makes  
used



reasons. Also that recent books, *Tomes Of Denial*, by Ian Plimer and Chris Booker, have been discredited by scientists and panned by reviewers alike.

Others drift away because of fear, ignorance and lack of understanding.

This, though, is another failure of governments and others to address this fully with better education about the issues.

They must do so now without delay. I also advise readers to seek out the weekly and largely easy-on-the-brain *New Scientist* magazine.

Finally, I leave Mr Taylor to his waffle, though I shall not reply further as I'm not into banging my head against brick-wall ignorance, as I see it.

Ray Duff  
Folkestone

## Welcome to the battle

So at long last Michael Howard has seen the light and finally opposes the unwanted lorry park at Sellindge.

Shame he didn't make his views known before the county council elections in June returned dozens of Tory councillors hell-bent on concreting over the green fields of Sellindge and polluting the village with juggernauts and diesel fumes.

If he truly opposes the building of Britain's biggest truck-stop in his own back field, then he should now park himself at County Hall until his Tory colleagues there withdraw their planning proposals and halt their grovelling appeasement of the road transport lobby.

Martyrdom takes more than just laying down one's ageing body to stop the march of the Leviathan.

It takes sincerity, commitment and above all a zeal that the present MP for Folkestone and Hythe certainly hasn't shown in the past.

Michael Howard is entitled to a peaceful retirement after 25 years' service to the constituency.

He does not deserve to end his days run down by the county council's bulldozers.

But welcome to the fight, Michael, and welcome to the committed thousands ready to lay down their bodies next to you if Cllr Carter and County Hall don't get the clear message that Sellindge will fight the juggernaut park with their last breath.

Donald Worsley (Labour)  
PPC for Folkestone and Hythe

## Dealing with postcode politics slightly upsetting

Oh dear! I do seem to have ruffled a few feathers amongst Deal's Conservative Party members by pointing out that their candidate for Parliament came down to us from the Knightsbridge and Belgravia ward of Westminster (last week's letters).

All three Conservatives consider that it is "nasty" of me to try to help their parliamentary candidate by highlighting some of the differences between Deal and Knightsbridge.

I am grateful to Wayne Elliott, leader of the Conservative group on Deal Town Council, who has pointed out that our local Conservatives' parliamentary hopeful has a home close to Victoria, which would place it within the Belgravia part of the Westminster City Council ward.

Knowing how important postcodes and addresses are to some, I shall in future make sure that I refer to Mr Elphicke as coming from Belgravia, rather than Knightsbridge.

It is disappointing, however, that all three seem to regard any criticism of

Conservative policy on the historic environment as "dirty politics".

It would have been more helpful to the public if they and their parliamentary candidate had risen to the challenge of an informed debate on policy.

The facts remain. One can do very little with Deal Castle other than what English Heritage is doing.

Putting art works in the castle will lead to their destruction because of the damp.

Drying out the castle will destroy the castle through chemical decay, apart from being expensive and noisy.

And the castle is of a size that makes it impossible to get enough visitors through the door at any one time to make it economically viable. That is not being negative.

It is simply being realistic.

As I have said publicly before, I do not object to the Conservatives' proposals for Deal Castle because the Conservatives have put them forward.

I object to their proposals because they are unhelpful, wrong and naive.

Cllr Mike Eddy (Labour)  
Mill Hill ward



## I'm waving the FLAG

The committee and members of FLAG are deeply shocked by the news that Dungeness C will not become a reality.

However, this terrible news serves only to strengthen our resolve to bring badly-needed employment to our area through the redevelopment of our airport.

The Campaign to Protect Rural England, the Royal Society for the Protection of Birds and Natural England all objected to another power station at Dungeness, as they also did Dungeness A and B, the redevelopment of our airport and the wind-turbine farm at Brookland.

Romney Marsh would be littered with the dead bodies of Bewick's swans if the wind farm went ahead, cried the RSPB – loudly echoed by the CPRE – yet not one casualty dead or injured has been reported at, or in the vicinity of, the wind turbines.

The people at Natural England advocated a 'managed retreat' policy at Jury's Gap which most certainly would have resulted in the inundation of the Marsh.

Thankfully, sanity prevailed as the Environment Agency, supported by the Ministry of Defence, won the day with a policy of 'hold the line'.

The CPRE, RSPB and Natural England have opposed, over the last 50 years, all efforts to create employment for the local people yet have enthusiastically supported gravel pits in which local people have drowned.

Their credibility is in tatters and the

committee and members of FLAG call on the local community to complain to MP Michael Howard and the Secretary of State for the Environment about their activities.

Michael Walsh  
Friends of Lydd Airport Group

## Hydro-power is natural choice, Mr Prime Minister

I don't agree with Gordon Brown's proposal to

open a nuclear power station in Kent.

Anything nuclear brings health problems, problems with where to dispose of the waste and no one wanting to live anywhere near the plant.

Why doesn't Mr Brown use the facility that is surrounding us?

Hydro-power... the Germans used this years ago. Why are we so slow in using our natural resources?

If you want to get voted in again, Gordon, you shall have to do better than that.

Name and address supplied to the editor

France in just  
35 minutes

**EURO  
TUNNEL**

We are celebrating our  
**15th Anniversary**  
and you can too!

**Day Trip  
Tickets**  
for only  
**£15**  
per car, return\*

**Hurry! Limited period only.**  
**eurotunnel.com/15**  
**08705 700 800**

\*Valid on any Tuesday, Wednesday and Thursday from 17 November to 17 December 2009, subject to availability. Terms and conditions apply.

**EURO  
TUNNEL**

**FOLKESTONE - CALAIS**

**THE MOTORISTS' NO.1 CHOICE FOR CROSSING THE CHANNEL**



**dees bistro** 

26-28 Strand Street Sandwich  
Kent CT13 9DS

**NEXT JAZZ NIGHTS**  
Thursday 3rd and  
Friday 4th December

**NEW exciting menu**  
with main course dishes from just £8.90 which includes  
a selection of three vegetables plus saute potatoes

Christmas Bookings Now  
Being Taken (Not available  
Saturday nights or on  
special night)

**www.deesbistro.co.uk**  
**01304 611145**

**Carpathian Restaurant**  
Hungarian & Grill  
1 Cambridge Terrace, Dover

**Mon - Sat**  
2 Course Lunch Special £5pp  
& 2 Course Evening Meal Special £10pp  
Choose either a Starter & Main or a Main Course and Dessert


**Sunday Lunch**  
Choice of 3 Meats with Vegetables and Potatoes  
£7.49pp Served 12-3pm


**Childrens menu available**  
[www.carpathianrestaurant.com](http://www.carpathianrestaurant.com)  
**Christmas menu now available**  
Telephone for reservations or further details  
**01304 240185**


**"The Green Room Restaurant"**  
**At The George Hotel**  
Wide range of great value dishes  
& a-la carte menu


**Christmas menu now available**  
Bookings 1st-24th December  
Parties upto 30 catered for

**Sunday Carvery £7.95**  
Visit our website for details  
**THE GEORGE HOTEL**  
11 High Street, Lydd, Kent TN29 9AE  
Tel: 01797 321710 [www.thegeorgehotel.com](http://www.thegeorgehotel.com)

**THAI RESTAURANT**  
upstairs  
above  **Sushi & Noodle Bar**

 Book **NOW** for your  
pre-christmas  
celebration  
with friends, family  
or work colleagues

**Out and about**  
**Christmas shopping?**  
Why not call in for a  
Healthy, Nutritious,  
Fat-free and delicious  
lunch at our  **Sushi & Noodle Bar**



Upper Bridge St, Canterbury  
Open Mon-Sat 12 noon - 4pm & 6pm - 11pm  
Tel: **01227 455888**

Mark & Deena Welcome you to celebrate Christmas at

**The Red Cow Inn**  16th Century Pub  
& Restaurant

A wide selection of home cooked food available using locally sourced produce

**Christmas Menus available for your pre-Christmas Party**  
**Book Now!**

Christmas Day – enjoy the day with your family not over a hot stove  
We have availability for Christmas day dinner bookings - call for details of our menu

**Mon Night – Steak Night** **Fri Night – Curry & a Pint**  
**OAP Specials** available, 1 course **£5.50** • Large Beer Garden

**Call 01304 613243** 12 Moat Sole, Sandwich,  
Kent CT13 9AU



# yourlocal eating

Advertise your venue on [yourkenttv.co.uk](http://yourkenttv.co.uk) – the Kent local search directory

## Elegant dining and a sense of history

### ■ Martins

ASIDE FROM the welcoming atmosphere, excellent food, fine wines, great service and varied menu choice, there's another ingredient that sets Martins apart from any other restaurant – its heritage.

Paul and Julie Martin have been running this elegant little gem in the Boughton countryside just off the A2 for 22 years, but the venue has been satisfying customers since before any of the Martins were even born.

Paul and Julie have always known that the property could have been around since the 15th century, but recently one customer kindly donated this image which shows the restaurant as a tearoom in the 1930s.

"We were so pleased when we were given these pictures," said Julie. "Now we can say that diners get the whole experience when they join us for dinner – delicious food, fantastic service, and a real taste of vintage Kent."

When you book a table at Martins, you're guaranteed to feel at home – the pride that chef Paul and maitre'd Julie take in their work is evident.

For parties, fussy eaters and lazy Friday nights, the carvery, at £14.50, is the ultimate dining experience.

Make sure you've reserved your table for Christmas Day – call 01227 750304 for more information. And if you haven't yet booked your office Christmas party, get a move on!

From the glamorous melon and strawberry goblets with pink sugar frosting, and Paul's famous roast turkey dinners, you'll be booking for next year before you've finished your melted Mars bar gateau.

Visit us at [www.martinsrestaurant.co.uk](http://www.martinsrestaurant.co.uk)  
Martins, The Street, Boughton-Under-Blean, near Faversham, Kent ME13 9AS. Telephone: 01227 750304.



## Authentic Italian Cuisine

*Don Giovanni's* **Ristorante & Pizzeria**



Extensive menu and wine list, we can cater for functions large and small and are fully licensed.

**Regional Cuisine Evening Thursday November 26th**

Each month we will host an evening with a specially selected menu from a different region of Italy.

*This month its 'Marche' (Central Italy)*

**Christmas Menu's Now Available**

Evenings 4 course £19.95. Lunch time 2 course £13.95

Christmas Day 6 course £59.95 Children under 10 1/2 price

New Years Eve 7 course £69.95

Open Mon-Sat 12:00pm-2:30pm and 7 evenings a week 6:00pm-10:00pm

**18 Bouverie Road West, Folkestone, Kent CT20 2SZ**

Tel/Fax: 01303 850962 [www.dongiovannifolkestone.com](http://www.dongiovannifolkestone.com)



# out guide



To advertise in the next eating out guide, please phone **01303 817150**

and benefit from downloadable offer vouchers and display your menu online!

## Quality meal at great price

### ■ Dees Bistro

DEES Bistro opened its doors in Sandwich on May 1, 2008, after Dave Atkins had spent 13 successful years running a business under the same name in Margate.

Dees has an ever-changing fixed-price menu with no hidden extra charges which has become very popular with an ever-growing band of regular diners.

Fresh local produce and value for money are two more factors which have combined to make the eatery the success it is.

A Christmas party menu is available and food changes daily, with a new à la carte menu with main courses from £8.90.

Quality ingredients and value for money have put the eatery firmly on the map for those who look for quality and affordability.

Live jazz nights are being held on December 3rd and 4th to add to the appeal of this popular venue.

The bistro is set in comfortable surroundings, with seating for 26 people inside and a further 26 al fresco.

On arrival at Dees, customers are shown to their table, where they receive a bowl of



marinated olives and freshly-baked bread.

They are there for customers to enjoy while they peruse the menu and Dave will endeavour to say hello and get to know customers so they can enjoy future visits to the fullest.

It is a passion for food which keeps Dees at the top of the restaurant game – and many customers can testify to that.

**Dees Bistro, 28 Strand Street, Sandwich CT13 9DS. Telephone 01304 611145.**

## Great food and live music

### ■ Prince of Wales, Hoath

THE village of Hoath is the setting for one of the finest traditional English pubs in the area, which is renowned for both its food and drink.

The Prince of Wales in Maypole Road preserves the traditional pub atmosphere with live music and gourmet evenings – no karaoke or gaming machines spoil the ambience.

Those looking for excellent food know that this is always supplied by the three full-time chefs who work tirelessly to provide the very best for the tables seven days a week.

A candlelit atmosphere and attractive floral displays add to the feeling of warmth which is apparent to all who come to the pub.

Live music, including jazz and opera as well as cabaret evenings, is another attraction at this venue, ensuring that its refinement marks it out from the crowd.

Owner Marc Perkins has spent four years at the pub. He said: "I have been in the business for 15 years, but I am always looking to



improve standards. This is a great pub in an excellent location with opportunity to expand.

"Our staff offer excellent service and the quality of the food and drink is second to none."

Families and children are welcome to the venue, which has a loyal clientele.

The pub is open from 11am until midnight each day of the week and food is available all the time.

**The Prince of Wales, Maypole Road, Hoath, near Canterbury CT3 4LN. Telephone 01227 860338.**

### CHEF RECOMMENDS

#### Walnut Tree

Starter: Home-made broccoli and Stilton soup.

Main course: Thai green prawn curry, served with chapatis, poppadums and rice.

Dessert: Kentish gypsy tart.

Telephone number: 01233 720298.

#### Rose and Crown

Starter: Brie wedges with a port and redcurrant sauce.

Main course: Char-grilled sea bass with rosti and Mediterranean vegetables.

Dessert: Home-made fruit crumble.

Telephone: 01227 709265.

#### Prince of Wales

Starter: Chilli-stuffed beef tomato topped with sour cream, served with a dressed rocket salad.

Main course: Spinach, mushroom and vegetable tart (spinach, mushrooms and vegetables cooked in a cream sauce, enclosed in a lattice tart) served on Provençal new potatoes.

Dessert: Bailey's crème brûlée.

Telephone: 01227 860338.

#### Thai restaurant, Yoshi

Starter: Shangri-La mixed platter, with chicken satay, prawn in blanket, prawn and pork on sesame toast and spring rolls.

Main course: Stir-fried roast duck. Slices of honey-roasted duck stir-fried with onions and sweet peppers in a homemade Thai aromatic herb sauce with abalone.

Telephone: 01227 455888.

#### Red Cow

Starter: Crab, lemon and ginger timbale served with granary bread.

Main course: Chicken breast fillet stuffed with brie and apricot wrapped in bacon and served with brandy cream.

Dessert: Chocoberry pie – delicious with cream or ice-cream.

Telephone: 01304 613243.

**THE UNICORN**  
Bekesbourne Hill, Bekesbourne, Canterbury CT4 5ED

Monday Curry Night <b>£6.95</b> All you can eat	Lunchtime Madness Tues-Fri 2 course <b>£7.95</b> 2 x mains <b>£10.00</b>
--	---

Tuesday – Steak Night  
Wednesday – Quiz Night  
**WHY NOT ARRIVE BY TRAIN?**  
(200 yards from Bekesbourne station - one stop from Canterbury East)  
Tel: 01227 830210 [www.pubunicorn.com](http://www.pubunicorn.com)

**NOW TAKING BOOKINGS FOR XMAS**

**Senior Citizens Lunches Every Tuesday**

**The Walnut Tree**  
The home of the sizzling Grillstone  
**Friday 27th November 8-late**  
Help Karen Celebrate 8 years at the Walnut Tree. Live Music and Free Buffet  
Christmas Menu's now available for pre-Christmas & Christmas Day  
Forge Hill, Aldington TN25 7DT  
01233 720298 [www.walnuttree.com](http://www.walnuttree.com)

Whether a family celebration or a quiet meal for two we offer the perfect dining experience

**Martins Restaurant**  
Celebrating 22 years

- A la carte
- Set menus (midweek)
- Vegetarian menu
- Sunday lunch

**Christmas menu's now available**  
Friday night carvery  
a gastronomic experience not to be missed  
Take a look at our website  
[www.martinsrestaurant.co.uk](http://www.martinsrestaurant.co.uk)  
40 The Street, Boughton-Under-Blean  
**01227 750304**

**PRINCE OF WALES**  
Awarded 5 star rating from Canterbury City Council  
**HOATH**  
Our team of chefs show you *don't* have to stay at home to save money

**NEW WINTER MENU**  
**MONDAY NIGHT SPECIAL**  
2 Course Candlelight Meal £10  
2 Course Lunch – Monday-Saturday £8.95  
FOOD SERVED ALL DAY SUNDAY 12 noon till 8pm

**BOOK NOW FOR CHRISTMAS**  
3 course meal and coffee £23.95  
1st - 23rd of December

PHONE FOR INFORMATION AND RESERVATION  
**01227 860338**  
[www.princeofwales.co.uk](http://www.princeofwales.co.uk)

**The Rose and Crown**  
WE ARE OPEN ALL DAY - EVERYDAY  
Families welcome • Beer garden with childrens play area • Kids menu

**CHRISTMAS MENU AVAILABLE FOR YOU TO ENJOY WITH FAMILY AND FRIENDS**

**Sunday 13th December 7pm Carol Concert**  
Mince Pies & Mulled Wine  
Proceeds to Spina Biffida Charity

**Extensive Fish & Vegetarian Menu • Traditional Sunday Roasts**  
**MON, TUES & WED** OAP Lunch Specials  
**WEDNESDAY** Jazz Night with Andy McClean  
**THURSDAY** Fish & Chip Night

Stelling Minnis, Nr Canterbury Tel: 01227 709265

**OPENING OFFER: 1/2 PRICE MEALS**  
When dining in on Sundays, Tuesdays & Wednesdays  
(Hurry, Limited Period)

**Chillies**  
Indian Restaurant and Takeaway

Now taking bookings for Christmas. Special party booking offer FREE bottle of wine to complement your meal for tables of 8 or more  
Indigenous Indian cuisine at honest prices with casual style.

**FREE Takeaway delivery**  
for orders over £15 (within 3 mile radius). We also deliver meals to parties.  
1st-31st Jan '10 20% OFF when dining in (meal only) and on COLLECTED takeaways!

15A South Court, Deal, Kent CT14 7AF  
**Telephone**  
**01304 381 521**  
**01304 368 000**



# Sonny's

Restaurant & Cabaret Bar

## Upcoming tribute nights

**GREASE**

Friday 27th November

**Grease & Dirty Dancing  
Tribute Night**

(special event only £30 per person)

Saturday 28th November  
An evening with two  
Las Vegas legends

**ELVIS & DEAN**

Presley

Martin



Friday 4th December

**Take That & Party**

(special event only £30 per person)



Saturday 5th December

**ABBA**

(special event only £30 per person)

Only £25 per person including a 3 Course meal.  
Book NOW to avoid disappointment



**BOOK NOW FOR CHRISTMAS**

Specialising in Christmas  
Parties every weekend

Discounts for parties of 15 or over

**CHRISTMAS DAY DINNER**

4 Courses for only £50 per person

**BOOK NOW!**

New years Eve Bookings now being taken - Call for details



**Excellent  
Sunday Carvery**

Selection of five meats  
only **£7.95**

Starter & selection of  
five meats only **£10**

**BOOKING HOTLINE  
01797 364 941**

103 Coast Drive, Greatstone, New Romney TN28 8NR

[www.sonnys-cabaret.co.uk](http://www.sonnys-cabaret.co.uk)

## yourleisure



# Panto not just for Young Ones

Perennial punk Ade Edmondson plays villainous Captain Hook in Peter Pan panto at the Marlowe Theatre Arena

### PETER PAN

Sat, December 5; to Sun, January 17  
Marlowe Theatre Arena, Canterbury



THE Marlowe proves that the show always goes on as one of Kent's most popular pantomimes returns.

Despite the Marlowe Theatre being closed for a multi-million-pound redevelopment, the magic never stops and this year's extravaganza, Peter Pan, will be performed in its state-of-the-art theatre tent.

Comedy icon Ade Edmondson and local legend Dave Lee will be leading the cast in what promises to be one of Canterbury's most unforgettable pantomimes.

Produced by the same team who brought last year's Snow White to the Marlowe stage, this is sure to be another fantastic show to entertain all the family.

The 1,250-seater, fully-heated and

equipped theatre arena has all the amenities you would expect to find in a regular theatre, from a refreshments kiosk to ample toilets.

With the latest in theatrical sound and lighting equipment, the standard of performance will be just as high as ever and with such a great cast on board the scene is set for a fantastic festive show.

As a star of The Young Ones and Bottom, Edmondson has become one of this country's best-loved comedians, but fans will see his dark side when he plays the ultimate villain, Captain Hook.

He has also branched out into straight acting, music and writing, but it is unlikely that, as an alternative comedian in the 80s, he imagined he would one day perform the famous Ghost Bench Gag.

The fairy Tinkerbell will be played with effortless grace by Dave Lee, the comedian from Herne who has been doing plenty of flying this year, so he should be looking forward to taking

to the wing once again. Resplendent in his pink tutu and tasteful make-up, Lee's Tinkerbell is sure to be a vision of beauty.

As Hook's bumbling sidekick Smee, Ben Roddy will have his work cut out to please his villainous master. After training at the Webber Douglas Academy of Dramatic Art, Roddy starred in a variety of theatre shows from Strangers On A Train and Deep Blue Sea to When Did You Last See Your Trousers?

He has also appeared in musicals such as Oklahoma! and The Wizard Of Oz, along with television and film work.

Steven Butler and Gemma Sutton also join the cast for this fabulous story about the boy who never grew up.

Ticket prices start at just £10 and performance times vary, so pick up a brochure or visit the website at [www.newmarlowetheatre.org.uk](http://www.newmarlowetheatre.org.uk) to find out more. Book online or phone the box office on 01227 787787.



**FOR MORE THEATRE AND ENTERTAINMENT VISIT** [yourkenttv.co.uk](http://yourkenttv.co.uk)



with  
**JANE CONNOLLY**  
Email jane.connolly@kosmedia.co.uk



**LeisureTV** SPONSORED BY **seafrance.com**



## MILITARY MUSIC SPECTACULAR

Friday, November 27  
Leas Cliff Hall, Folkestone



GREAT music crosses the Atlantic to treat a Shepway audience to an American spectacular.

This year's Military Music Spectacular promises to live up to its title with an evening of wonderful music performed by talented musicians.

The United States Army Europe Band will be playing a diverse programme of works, embracing everything from popular musical

showstoppers to some traditional army music.

There will be a few surprises amid the evening's entertainment, so the audience can look forward to a superb evening of the world's best music performed in an atmosphere of history, pomp and pageantry.

As one of the world's finest military bands, the United States Army Europe Band will be a real treat for music lovers. Enjoy a taste of America in Folkestone as this 50-piece ensemble present a fantastic programme.

The concert starts at 7.30pm and tickets are priced from £14 to £16. To book, phone the box office on 0844 847 1776 or visit the website at [www.leascliffhall.org.uk](http://www.leascliffhall.org.uk).

## LOS PISTOLEROS

Friday, November 27  
Tower Theatre, Folkestone



DESCRIBED as this country's answer to The Mavericks, Los Pistoreros are regarded as a superstar Americana band.

But the members are not really country players and have undertaken separate work, often working with some of the top names in pop and rock.

Vocalist, violinist and rhythm-guitarist Bobby Valentino was a founder member of The Fabulous Poodles and went on to work with artists as diverse as Bob Dylan, Shania Twain and Bob Geldof.

He is also a regular member of Mark Knopfler's current band, but he is most often recognised as the co-writer and violinist on The Bluebells' massive 1993 hit Young at Heart.



Lead guitarist Martin Belmont has many achievements to his name, but he is most proud of being the hands of Eddie Grundy whenever The Archers' character plays guitar.

Fellow members Kevin Foster, Jim Russell and BJ

Cole also boast impressive pedigrees, so do not miss this chance to see them in action locally.

They will be supported by local musician Jack Pound.

Doors open at 7.30pm and tickets cost £10. Phone the box office on 01303 223925.

## PLUCK'S MUSICAL ARSON!

Friday, November 27  
Quarterhouse, Folkestone



FIND out what happens when great music falls into the hands of talented idiots as Pluck are let loose with instruments.

The classical-music trio will demonstrate their seriously silly side with the acclaimed show Musical Arson!

Experience Pluck's melodic buffoonery as they compete, ridicule, argue and seduce their way through some of music's greatest works, from Bach to The Beatles.

Three hilarious musicians combine comedy with fantastic musicianship in this entertaining show, which has captivated audiences from the UK to Australia.

Following an acclaimed



debut at the Edinburgh Festival in 2003, Pluck have played to sold-out audiences all over the world, won four international awards and played to crowds of all sizes,

from a stadium to schools.

The concert starts at 7.30pm and tickets cost £12/£10.

Book at [www.quarterhouse.co.uk](http://www.quarterhouse.co.uk), or alternatively phone 01303 858500.

## SHEPWAY LEISURE

### There's a Grand treat in store for jazz fans

FANS of live jazz are in for a treat at The Grand in Folkestone on Thursday.

The Pete Abbott Group will be performing in Keppels Music Room from 8.30pm. Led by guitarist Abbott, the band are made up of bassist Andy Wall, drummer Roger Jeffery, saxophone-player Ivan Thompson from Hullabaloo and Claire Harris providing the vocals.

Phone 01303 260330 for details.

### US comedy legends are remembered in show

RELIVE the wonderful wit of two American comic legends in An Evening With Bob Newhart And Tom Lehrer.

Pianist-vocalist Peter Gill has joined forces with fringe actor Andrew Meller to present a new show that celebrates the satirical 50s/60s humour of these comedy greats.

See them at the Tower Theatre, Folkestone, on Saturday. Tickets cost £10/£8 – to book, call Tony Cock on 01303 223925.

### Parade leads the way to festive lights show

FOLKESTONE will be illuminated on Saturday when radio presenter Adam Dowling turns on the Christmas lights.

The Santa Parade starts at 11am, with Miss Folkestone, the Folkestone and Hythe Sea Cadet Band, the Hawkinge Flyers majorettes and the cast of Cinderella.

From 11.30am there will be children's rides, music and other entertainment. The big switch-on takes place in Sandgate Road at 5.30pm.

### Sixties band Juicy Lucy still doing own thing

LEGENDARY band Juicy Lucy will be demonstrating why they are still fresh at a gig in Folkestone this week.

With their roots in the late 60s, the band play great original material. Find out more at [www.juicylucyinfo.co.uk](http://www.juicylucyinfo.co.uk).

Juicy Lucy will be playing at The Frenchman in Christchurch Road on Friday. To find out more about the venue, phone the pub on 01303 259815.

VIEW THIS CLIP ON

[yourkenttv.co.uk](http://yourkenttv.co.uk)

Your LOCAL TV ONLINE



Tuck into the Euro Fair With The Kent Food Festival. Search 'Euro'

**Kent**  
Highway  
Services



For information and advice on travelling in Kent and for all our traffic regulation orders, please see the Kent on Saturday or the Kent on Sunday or visit our website at [www.kent.gov.uk/highways](http://www.kent.gov.uk/highways)



Gymnasium,  
Studio and  
Classes, Sports  
Centre and Track  
Field, Beach Court  
and Tennis Court.  
Outdoor fitness  
open all year.

See our 1/4 page advert for special offers

**01227 766 352**

[www.bodyandmindleisure.co.uk](http://www.bodyandmindleisure.co.uk)  
Body and Mind Leisure Ltd,  
The Canterbury Campus,  
Knight Avenue,  
Canterbury CT2 8QA





# Hamsters play three-set homage to rock legends

BY SIMON ROBINSON

VETERAN rockers The Hamsters are performing a one-band triple-header in Gravesend on Friday.

The Essex trio take up all three slots on the bill – appearing as the opening act, second band and headliner.

The hard-working Hamsters open with a set of their original material before following with two complete covers sets, one paying homage to Jimi Hendrix and the other to long-bearded rockers ZZ Top.

The band's musical versatility has brought them immense popularity and, more importantly, longevity.

Having been on the road for 23 years, the band have notched up more than 4,000 appearances and a 20,000-strong mailing list.

The band's own publicity blurb reveals how the trio survive and why they have been so successful.

It reads: "Originally forming for their own amusement – and taking their name from the Sex Pistols, who once used it as a pseudonym to outwit hostile councils – The Hamsters enjoy the irony of being an aggressive band with a cuddly name."

"Although serious about what they do, they don't take themselves too seriously."

"The Hamsters are established as the UK's premier blues-rock attraction."

"This has been achieved purely by hard work, with the band handling all their own affairs, thereby disproving the popular misconception that it can't be done without major-label muscle."



**AGGRESSIVE OR FLUFFY?** Blues-rockers The Hamsters bring 23 years of gigging experience to the Woodville Halls

"Although primarily performing their own brand of material, they are also widely regarded as our leading interpreters of the music of Jimi Hendrix and, more recently, ZZ Top."

"Members have performed with artists such as Eric Clapton, Alison Moyet, Doctor Feelgood, Walter Trout and the late, great gentleman of British blues, Alexis Korner."

For those yet to be convinced of the band's talent, former Formula 1 world-champion Damon Hill is among the trio's biggest fans and was even caught sporting an official band T-shirt at the Hungarian Grand Prix.

The Hamsters will play the Woodville Halls on Friday. Doors open at 8pm.

For details, visit [www.thehamsters.co.uk](http://www.thehamsters.co.uk).

UPLOAD YOUR MUSIC VIDEOS TO  
BROADCAST ON OUR WEBSITE @  
[yourkenttv.co.uk](http://yourkenttv.co.uk)



**SONGSTRESS:** Ebony Johnson sings Leonard Cohen's Hallelujah



**CREATIVE:** Rockers Kingskin perform Stoner Girl at the Create Festival



## TOP FIVE KENT GIGS

- 1 D-Finitive – 28/11, The Oranges, Ashford
- 2 The Suspects – 28/11 The New Inn, Minster-in-Thanel
- 3 The Geoff Everett Band – 4/12 The Royalmail, Lydd
- 4 Stacey And The Freeloaders – 5/12 Leo's Red Lion, Northfleet
- 5 The Flack – 13/12 The Westcoast, Margate

## Get into the Christmas Vibe with Village



### Let the festivities begin



Festive  
Lunches  
from  
£16.95pp

Party Night  
Options  
from  
£36.95pp

Christmas Eve  
Carvery  
from 1pm  
from £14.95pp

Christmas  
Day Lunch  
from  
£42.50pp

New Years Eve  
Party Options  
from  
£29.95pp



Call us on **01622 672200** for bookings or pop in for a brochure.  
**Village** Maidstone Just Off Junction 6, M20



# Vomiting. Ear pain. Stomach ache. Back ache.

For ear infections, a persistent cough, and everything between, choose a GP.

Make an appointment with your **GP** for medical advice on an illness or injury that just won't go away this winter. Choosing well ensures that your ailment is dealt with effectively, and reduces the pressure on essential emergency services.



[www.nhsdirect.nhs.uk](http://www.nhsdirect.nhs.uk)

**NHS**

*Eastern and Coastal Kent*



For all your  
servicing  
needs visit

**yourlocal  
professionals**

Page 61



To advertise in  
this section

**01303 817150**

**Glass & Things  
with  
Canterbury Fine Art**

- Picture framing
- Sport shirts framed
- Glass cut to size
- Stained glass & repairs
- Leaded light & repairs
- Stained glass classes
- All general glazing
- Mirrors

Unit 18/6 Wealden Forest Park,  
Herne Common CT6 7LQ  
**01227 712200**

### IMPORTANT NOTICE GRANTS AVAILABLE CLAIM YOURS TODAY

*Insulation grants are now  
available for everyone*

Cavity wall and loft insulation.

Average cost to the customer  
to cavity wall a four bedroom  
detached house

**ONLY £149**

Covered by an independent  
25 year guarantee.

Over 25 years experience with  
thousands of local installations.  
Save on heating bills this winter

**Superheat Thanet Ltd.**

Phone or email for details and quote YC01

**(01843) 825554**

Email: superheatthanet@aol.com

# yourstyle



**HOUSE OF FRASER**

Felt-button stocking,  
price £12

**BHS**

Glitter reindeer  
decoration, price  
£2.50

**NEXT**

Glitter tree-top,  
part of mixed  
bauble set,  
price £20

# Deck the halls

It's time to get out the Christmas decorations



**BHS**

Pack of six decorative  
baubles, price £4

**HOUSE OF FRASER**

Wooden carved bird,  
also available in gold, price £3.50

**MATALAN**

Large Santa pull-up,  
price £18

**POUNDLAND**

Gold angel,  
price £1

**DEBENHAMS**

Christmas runner, price £15

**POUNDLAND**

Long-legged  
characters,  
price £1



# MONEY MATTERS

**A little thought  
saves a long way**

**Inside your pull-out supplement**

- Prepare yourself for the 50 per cent tax
- It pays to read the paperwork
- Being a good sport can pay off
- VAT is back, make sure you're ready
- Consumer legislation is under review
- Consider a greener investment
- Isn't it time the banks made changes?
- Road tax isn't the only financial burden
- Drive your way to bigger savings
- Cars versus bank accounts
- How the scarp page scheme adds up
- The cross-Channel people carrier

## Thrive not survive...

To start saving visit:

**[www.vouchersforkent.co.uk](http://www.vouchersforkent.co.uk)**

to download vouchers from our  
great savings booklets



If you would like details on how you can include your business on vouchers for Kent, telephone today on 01303 817150



## what's inside

### Page 4-5

Whilst the electorate loved it, not everyone's looking forward to the new 50 per cent tax rate that's due to come in next year, but it doesn't have to be all doom and gloom for those who have to pay

### Page 6

Forewarned is forearmed when it comes to checking the lease for your business property, suffering a little paperwork now could save you from more later

### Page 7

You can raise your company's profile without having to spend a

fortune on advertising when you take up sport sponsorship

### Pages 8-9

We all know VAT's due to return to 17.5 per cent with the coming of the new year, but what exactly does that mean for your business?

### Pages 10

Consumer legislation is due for an overhaul as the European Parliament reviews current regulations, it's vital that you're prepared

### Pages 12-13

Going green and eco-friendly are the new buzzwords for our way of life, but are they also becoming a more viable

alternative for investing our hard earned? It looks like they might just be worth considering

### Page 14

The country's paid the banks billions in bailout money, so isn't it about time we saw some of the benefits?

### Page 15

Consider the bigger picture when trading in your car to downsize on road tax, it might not actually save you money

### Page 16

Get your driving into gear and you could save a boot load of cash with these tips to keep you on track

### Page 17

Is a bank account or a car a

better investment? We take a look at some of the options worth considering

### Page 18

After an overwhelming response to the Government Scrappage Scheme it's now been confirmed an extra £150m will be added to the pot, which is certainly worth considering, but don't worry if you can't enjoy the offer - there are a lot of great deals out there anyway

### Pages 19

Our friends from across the Channel have proved how successful a van can be converted into a people carrier, and now we're learning to take advantage of the model too

## Essential guide to where you can save

■ SCG Construction in Canterbury is offering 10 per cent off all landscaping

■ Old Sawmills furniture store in Ashford is offering 20 per cent off all showroom items

■ The White House hair and beauty salon in Deal is offering a free manicure at the same time as a cut and finish

■ Village Hotel, hotel and leisure club in Maidstone is offering 50 per cent off leisure club joining fee when you present a voucher available from [www.vouchersforkent.co.uk](http://www.vouchersforkent.co.uk)

■ KOS is offering ultra slim Danish Skagen watches for men and women at only £69.99, saving £20 on the RRP

■ Furniture Island in Folkestone is offering an extra five per cent off everything in store every Saturday and Sunday

■ Bannatyne Health Club in Ashford is offering two complimentary personal training sessions with fully qualified instructors if you sign up with Bannatyne Health Club Ashford today

■ Experience the natural comfort, warmth and luxury of a traditional feather mattress with the innovative mattress topper from only £39.99, save over 50 per cent. Various sizes available thanks to KOS offer

■ Maidstone Kia motor dealer in Maidstone is offering 10 per cent off all accessories

■ Secure Style windows doors and conservatories in Herne Bay is offering 30 per cent off conservatories

To get these offers go to:

[www.vouchersforkent.co.uk](http://www.vouchersforkent.co.uk)

TERMS AND CONDITIONS APPLY TO ALL OFFERS

# Prudence will pay you dividends

CHRISTMAS is going to place its own demands on your bank account and many people are planning to spend less this year.

It is tough and while we are all waiting for any sign that the

recession's over, the priority for both individuals and businesses is to make sure they survive until it's over.

This month in Money Matters there are tips for individuals and ideas for business to make your cash go further.

For you, check out some of the many money-saving offers available

at [vouchersforkent.co.uk](http://vouchersforkent.co.uk).

There are offers for leisure, food and drink; motors and servicing; and retail, trades and services.

It really couldn't be more easy to do. Just flick through the online books, print out the offers you want, and then start saving money.

With just five weeks to go, it may easier spread out the present

buying over a few months and the vouchers can help.

So why not spend a few minutes flicking through the online booklets, and you may end up being able to tick off a few people from your present list and save yourself money at the same time.

Happy shopping and we wish all of readers well.

**FOR ALL THE INFORMATION ON HOW TO INCLUDE YOUR BUSINESS ON VOUCHERSFORKENT.CO.UK TELEPHONE KOS MEDIA ON 01303 817150**



- Free Measuring Service
- Free Design Service
- Free Delivery

The Old Sawmills are specialists in the manufacture of exclusive bespoke furniture, handcrafted in our workshop in Bethersden, Kent

For more information please visit our website [www.oldsawmills.com](http://www.oldsawmills.com) or visit our showroom

Units 4 & 5 Colt Works, Pluckley Road, Bethersden, Ashford, Kent TN26 3DD  
Tel: 01233 822417 Email: [info@oldsawmills.com](mailto:info@oldsawmills.com)

Would you like to drive a 4x4 off road tackling challenging terrain and off road obstacles?

Do you have a 4x4 and would like to know how to drive it safely off road?

Perhaps you use a 4x4 in your occupation or profession and require training to meet your health and safety obligations?

**TRUE GRIP**  
OFF ROAD  
[www.truegripoffroad.co.uk](http://www.truegripoffroad.co.uk)

True Grip Off Road offer a range of off road driving experience courses and professional user courses which are suitable for those who just want to have a go and learn some new and different driving skills as well as those who require a nationally recognised certificate of training in the use of all wheel drive vehicles off road. Our 4x4 off road driving experience courses are 1:1 so you're not sharing the driving time with others and represent excellent value for money. Weekday and weekend availability throughout the year. Experienced instructors to guide you - remember you do the driving not us! Gift vouchers (valid 12 months) available for all our courses - an ideal gift!

**NOW OPEN - WILD TRACKS Off Road Karting**

Childrens partys - ideal for 8 - 16 year olds, karting, rifle shooting, 4x4 rides and food - bespoke parties to suit your requirements

Arrive and Drive Off Road Karting Sessions every Sunday 10:00 - 13:00  
Pre booking essential

Group events - clay pigeon shooting, off road driving, off road karting  
call to discuss your requirements

Want more information? Email us at [enquiries@truegripoffroad.co.uk](mailto:enquiries@truegripoffroad.co.uk)

or call **0800 234 6558**

SEE THE DISCOUNT VOUCHER BOOK FOR SOME FANTASTIC OFFERS







# Avoid the January blues with early advice and support

**MARK NEWMAN**, a partner at newly launched HCW Recovery Solutions LLP, a corporate recovery service introduced through accountants Horwath Clark Whitehill LLP, explains that with the right advice Kent's small and medium businesses (SMEs) can avoid the traditional difficulties of New Year survival

WHILE many businesses may be finding the going tough at the moment, there will be some for whom the Christmas and New Year period brings no festive cheer at all, leaving them facing the prospect of closing.

It's a depressing fact that more businesses fail in the first three months of the year than during any other quarter and this could be especially marked in 2010, as many firms are having to look more closely at how they operate and their cash flow in order to make it through the recession.

Why the seasonal headache? For SMEs, December is often a less productive time because of holidays, sickness and Christmas spirit, but wages still have to be paid during the yuletide break. The added difficulty in securing supplies, getting paid and often in

simply getting work out of the door over the Christmas period means a severe cash crisis could be looming come January.

There's a widespread perception that insolvency is a last desperate resort, but we would always urge businesses to seek advice at an early stage as pre-emptive action can ensure the business continues. Burying your head in the sand can be as damaging for your business as it can with your health. It is far better to undergo minor surgery in order to make a recovery, than to let things drift and discover the prognosis is terminal.

There are also a number of steps SMEs can take to mitigate any nasty surprises which

may be brought about by seasonal difficulties:

- Plan ahead and produce accurate management accounts on which to make sensible business decisions. At the very least, businesses need to determine which creditors, including the taxman, are pressing. And when and how they can be paid.
- Produce accurate cash-flow forecasts so you know where you stand and don't be afraid to talk to suppliers and customers about payment terms. More importantly, be open and honest with your staff.
- If problems loom – look at how you can reduce the gap between in and outgoings.
- Talk to an expert – are your business sys-

tems as efficient as they can be or are you wasting valuable management time and money? Is your business tax efficient too?

- Stay calm. Just because a business comes under pressure from creditors does not mean that, with the right action and advice, it cannot survive.
- The best tool is always planning ahead. If this problem is a regular occurrence at this time of year, a strategy is needed to iron out any cyclical problems. The key is always not to panic, take the right advice and be honest with yourself in making projections and forecasts. Plan for the worst-case scenario and the reality isn't likely to be nearly so bad.

Get into the  
**Christmas Vibe** with **Village**  
Let the festivities begin



Verve Grill  
Festive Lunches  
from £16.95 pp  
Boogie Lunches  
£18.95 pp

Victory Pub  
Festive Lunches from £12.50  
Festive Dinners from £14.50  
SUNDAY to THURSDAY

Christmas  
Day Lunch  
from £42.50pp

Christmas Eve Carvery  
from 1pm £14.95pp  
Boxing Day Carvery  
Lunch £24.95pp

Victory Pub New  
Years Eve Party  
70/80s Boogie Night  
with Buffet Supper  
£29.95pp

New Years Eve Gala  
Dinner Dance  
with cabaret  
entertainment and  
disco till late  
£90.00pp (over 18s)

Party Night  
Options  
from £36.95pp



Call us on **01622 672200** for bookings or pop in for a brochure.  
**Village** Maidstone Just Off Junction 6, M20



the white house  
spa body treatment, hair & therapy rooms

# KÉRASTASE PARIS

**FREE KERASTASE TREATMENT**  
visit [www.vouchersforkent.co.uk](http://www.vouchersforkent.co.uk)

**FREE 10 MINUTE KERASTASE TREATMENT ONLY AVAILABLE AT THE WHITE HOUSE.**  
**VALID UNTIL 31ST DECEMBER 2009. ONE VOUCHER PER CUSTOMER**

The White House, 28 Victoria Road, Deal, Kent CT14 7BH  
| 01304 389922 | [www.whitehousekent.co.uk](http://www.whitehousekent.co.uk)



NEXT year the new 50 per cent tax rate will come into effect for high earners. It was a popular measure with the electorate, but was understandably less well received by those earning more than £150,000 who will be the ones facing the increased contributions.

Those who fall into this bracket should be asking whether their money can work smarter for them. There are many ways to maximise the potential of your earnings and by talking through your position with an Independent Financial Adviser (IFA) it should be possible to see how you can make your money work more efficiently. There are various options, whether it is by being paid in dividends if you own the com-

## Skips from £40!

we will beat  
**ANY** like for like quote

**All  
areas  
covered**

- 3 to 12 yard skips
- tipper service and grab lorry
- recycling and waste management
- domestic & commercial
- rolono bins 15-40 yd



**Open 6 days a week**

**7am-6pm Monday to Friday 7am-1pm Saturday**

AAAAAA Thanet Waste Services Ltd

**01843 821500, 01304 626364, 01227 389999**  
**[www.thanet-waste.co.uk](http://www.thanet-waste.co.uk)**



discover the difference...



...colour / detail / lifestyle



In-toto Kitchens Canterbury  
21a Lower Bridge Street,  
Canterbury  
CT1 2LG

Tel: 01227 451777  
Fax: 01227 451797  
email: [canterbury@intoto.co.uk](mailto:canterbury@intoto.co.uk)



**intoto**  
kitchens

[www.intoto.co.uk/canterbury](http://www.intoto.co.uk/canterbury)



# Some independent advice could save you a packet



Given how much time directors spend thinking about their company's money, it is surprising how little attention some of them pay to their own finances, says CHRIS WINNING, Managing Partner at Clydesdale Bank's financial solutions centre in Tunbridge Wells

pany, being paid in share options, incorporating yourself as a company if you are self-employed – an adviser can suggest what is best for you.

Clydesdale Bank has two business branches in Kent – Maidstone and Tunbridge Wells – but we also provide private banking solutions and our IFA service is an integral aspect of this. We have been holding a series of briefings in which our local IFAs, who have access to the most appropriate solutions from across the entire financial market, have been providing customers with guidance on the 50 per cent tax rate.

An IFA can also help with making other aspects of your finances more efficient including:

- **ISAs** – Compared to traditional savings accounts, ISAs are a tax-efficient way of saving money. Each year, you can invest up to £7,200 in an ISA. The full amount can be invested in a Stocks and Shares ISA, or you can deposit up to £3,600 in a Cash ISA and the balance in a Stocks and Shares ISA.

- **Inheritance Tax** – Inheritance tax is paid on your total estate – essentially everything you own when you die. This is current-

ly levied at 40 per cent of the value above the current tax-exempt threshold of £325,000 (£650,000 for married couples or civil partners). There are various strategies that can be employed to limit the tax liability of your estate after your death.

- **Pensions** – Depending on your income, you will receive full tax relief from the government on any pension contributions you make, up to £245,000 annually (and up to a maximum of £1,750,000 over your lifetime). If you are a higher rate tax payer, this could prove to be a great way to invest your money tax-efficiently.

## Essential guide to where you can save

■ Village Hotel, hotel and leisure club in Maidstone is offering a free bottle of house wine when you present your voucher at time of booking your office Christmas lunch – minimum table of four to qualify – available from [www.vouchersforkent.co.uk](http://www.vouchersforkent.co.uk)

■ KOS is offering a porous seepage hose, so you can save time and money and use up to 70 per cent less water. From only £19.99 save £35 on RRP

■ Northgate Alfa motor dealer in Canterbury is offering air conditioning services for £79.95+vat

■ KOS is offering Severin Electric BBQ. Save £30 on offer price of £149.99, RRP £179.99

■ Baileys Nissan motor dealer in Canterbury is offering 15 per cent off MOTs

■ Living Out log cabin store, Chestfield, Maidstone is offering 10 per cent off

■ KOS is offering a £200 saving on the Toyota CB04T Mark II sewing machine only £99.99 inc p&p RRP £299.99

■ Chambers Motorcycles in Maidstone is offering free oil filter when you have your bike serviced in the service department.

■ KOS is offering rechargeable Micro Luggage Scales £19.99

■ KOS is offering the Extreme Bra for £24.99

■ Rustic Summer House Company Ltd in Bearstead Nr Maidstone is offering 10 per cent off for all the stock items

To get these offers go to:

[www.vouchersforkent.co.uk](http://www.vouchersforkent.co.uk)

TERMS AND CONDITIONS APPLY TO ALL OFFERS

## One of Kent's best kept secrets...



“Visit our showrooms and view the extensive range of 'sliding-ropes' that compliment our collection of fitted bedrooms.”

“My name is David Bailey - No, not the society photographer! Together with my wife, Nikki, we run Umbermaster, a local firm based in Broadstairs that employs skilled craftsmen to design, manufacture and install high quality fitted kitchens and bedrooms. For over 30 years Umbermaster has served home owners in Thanet and surrounding districts, building a reputation for high standards and professionalism that is second-to-none.”



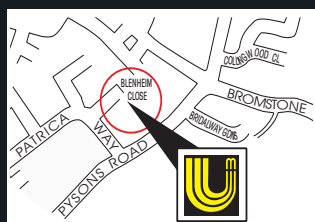
“90% of new Umbermaster customers are recommended by previous clients.”



“Together with our dedicated team, we manufacture all our own cabinets on-site in our workshops located nextdoor to our showrooms.”

Over 20 displays on 2 floors. Qualified installers/or supply only. Full service throughout East Kent.

Open: Monday - Thursday 9.00am - 5.00pm Friday 9.00am - 4.00pm Saturday 10.00am - 3.00pm CLOSED SUNDAYS



New **Metris** range as launched on **Grand Designs**

Worktops available in

Laminates, Solid Wood, Granite, Composite Stone, Corian, Sinks by Blanco, etc...

Appliance main agents for Miele, NEFF, AEG, Maytag, Britannia, Electrolux

**Manufacturers of quality kitchens**

see your kitchen come to life with our 3D computer generated designs



Units 19-25 Blenheim Close,  
Pysons Road Industrial Estate,  
Broadstairs, Kent

01843 602607

[www.umbermaster.co.uk](http://www.umbermaster.co.uk)  
[info@umbermaster.co.uk](mailto:info@umbermaster.co.uk)



## Essential guide to where you can save

■ KOS is offering traditional barbeque grill and oven 'smoker bags' for £14.99

■ SCG Construction in Canterbury is offering 10 per cent off all building works

■ Experience the natural comfort, warmth and luxury of a traditional feather mattress with the innovative mattress topper from only £39.99, save over 50 per cent. Various sizes available thanks to KOS offer

■ Wells Clinic in Ashford is offering £25 off removal of skin tags, moles, verrucas, warts, red veins, cysts and skin peels

■ KOS is offering five Global knives set, scissors and block. Only £199.99, saving £150 off the RRP

■ Village Hotel hotel and leisure club in Maidstone is offering 20 per cent off your bill at Starbucks café with a voucher, please note this offer is only valid at Village Hotel Maidstone - get your voucher from [www.vouchersforkent.co.uk](http://www.vouchersforkent.co.uk)

■ KOS is offering a leather organiser handbag by Jane Shilton only £49.99 inc p&p, saving £40 off RRP

■ Northgate Alfa motor dealer in Canterbury is offering fixed-price servicing for cars three years plus. Bronze Care Petrol or Diesel £109

■ KOS is offering luxury Egyptian cotton 400-count percale bed linen. Save up to 40 per cent off RRP

■ True Grip leisure activity centre in Canterbury is offering 15 minutes of karting, £10 on arrive and drive. Sundays only, 10am-2pm

To get these offers go to:

[www.vouchersforkent.co.uk](http://www.vouchersforkent.co.uk)

TERMS AND CONDITIONS APPLY TO ALL OFFERS

# Business property leases: Forewarned is forearmed

YOU'VE found the ideal new premises for your business, but before signing on the bottom line have you taken a close look at the lease? **Richard Metcalfe** of Metcalfe Stanley Hicks Chartered Building Surveyors, offers an insight into a little understood, but potentially very costly subject 'leasehold dilapidations'.

Everybody who leases a commercial property, regardless of its size or age, needs to understand that unless you take appropriate steps before signing the lease, you will be responsible for repairing the property before you leave regardless of its condition when you first occupy it.

Failing to understand the terms of your lease and its obligations can leave many businesses facing substantial and unwelcome costs at the end of their term.

For example, an occupier of industrial premises wished to vacate one unit and move into another. Naturally anxious to minimise their liabilities on each of the premises, they sought professional advice and settled at £75,000, approximately 50 per cent of the amount claimed on the property being vacated. The new premises had been inadequately refurbished and had a roof nearing the end of its life. After negotiation the landlord completed



**SIGN:** Know what you are signing up for

the refurbishment to a higher standard and provided a new roof, saving the incoming tenant £65,000 and ensuring a trouble-free period of occupation. In total £140,000 was saved by taking appropriate dilapidations advice.

In the vast majority of cases it is the responsibility of the outgoing leaseholder to repair and reinstate the property before the end of the lease. In the absence of this the leaseholder must compensate the landlord.

Getting the work done can be disruptive to the leaseholder's business and may force them to vacate early. Negotiating a financial sum with the landlord can be difficult and involve substantial legal costs.

Chartered Building Surveyors work closely with legal advisors to negotiate the pitfalls of

dilapidations, ensuring their clients, be they landlords or leaseholders, respectively maximise their gains or minimise their losses when buildings are being vacated.

Too often businesses believe that, as they are leasing rather than purchasing, there's no need for a Building Survey. This is a dangerous misconception and before signing any commercial lease you must obtain proper professional advice and quantify your liabilities. This ensures the true cost of the lease can be measured and contingencies made to avoid unexpected costs when the building is handed back.

As a lease nears its end, landlords also need to take appropriate legal advice and consult a chartered building surveyor. A Schedule of Dilapidations must be prepared and served on the lessee in good time and sufficient detail by an experienced chartered building surveyor practitioner.

If you are the prospective leaseholder the message is: Forewarned is forearmed - consult your chartered building surveyor before you sign the lease, and again in the last year of the lease, so that you may plan your effective exit. The key is not waiting until you receive a Schedule of Dilapidations from your landlord.

• **Metcalfe Stanley Hicks** - [www.msh-cbs.co.uk](http://www.msh-cbs.co.uk) - is experienced in advising both landlords and leaseholders in respect of their liabilities under commercial leases for repair of buildings and in costing disrepair and pursuing claims.

**Oliver Carpets**

**CARPETS ARE OUR BUSINESS NOT OUR SIDELINE**

**TOP QUALITY WOOD FLOORING LATEST DESIGNS AVAILABLE**

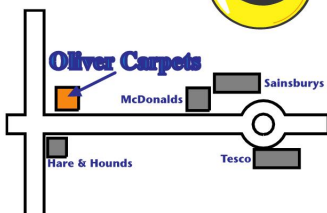
At Oliver Carpets we adopt a different policy!



**FREE**



over 30 ROLLS of discounted stock just arrived in store!



**'A don't worry policy'**

Old carpet down?  
Don't worry,  
we dispose of it

**FREE**

Furniture to move?  
Don't worry, our  
team will move it

**FREE**

Can't leave your  
home? Don't worry,  
Home Call Service

**FREE**

Fitting • Estimates • Delivery  
Gripper Rods • Door Bars  
On all carpets & vinyls



We don't need to do  
50% or 70% carpet sales  
our prices are competitive  
all year round



**Oliver Carpets**

326 Margate Road Ramsgate 01843 594200

171 High Street Herne Bay 01227 363777

121 Northdown Road Cliftonville 01843 298844

Visit our showrooms to see the latest designs and fashions at unbeatable prices with service to match

**Open 9-5.30 Monday - Saturday**



# Enjoy a winning streak with sport sponsorship

By **RODNEY CHAMBERS**

WHEN it comes to building a company's profile, as well as investing in the internet, media relations and advertising, many also look to put their hard-earned cash and name to a sporting endeavour.

One such company is GSE Group, the construction group based in Ashford. It's been a case of 'nothing breeds success like success' thanks to the winning ways of GSE Racing Airwaves Yamaha Superbike team. Over the years motor racing has provided an excellent opportunity for the business to market itself to existing and potential clients.

GSE Racing is the most successful team in British Superbike history, with five championship titles (including the 2009 Championship), countless race wins and a reputation for producing future world champions. Its Airwaves Yamaha team riders, Leon Camier and James Ellison, finished the 2009 season as champion and runner-up respectively.

Darrell Healey, founder and chairman of GSE Group, utilised his passion for motor racing and recognised that performance on track could help promote the business, when he first

put the company name to the GSE Racing team back in 1997.

In addition to the association of success, GSE Group is able to use its sponsorship as a unique opportunity to offer first class hospitality to clients in a thrilling race-fuelled environment. Derek Gilburt, a director at GSE Group said: "At GSE Group, we interpret high quality corporate entertainment as an investment. We aim to differentiate ourselves from competitors and offer face to face time with clients in a relaxed and informal environment".

The construction industry is still a fiercely price driven market and GSE Group recognises the importance of establishing and maintaining both personal and professional relationships with its clients. At a time when many companies are reducing marketing budgets, the GSE Group uses client entertainment as a way of controlling its marketing spend through strategic activity.

Derek Gilburt continues: "Corporate entertainment provides access to a targeted and captive audience. If you're going to invest time and money in a corporate event, it's important to ensure you have the right clients there, and this is much easier in a controlled hospitality environment."

The use of corporate entertainment via the

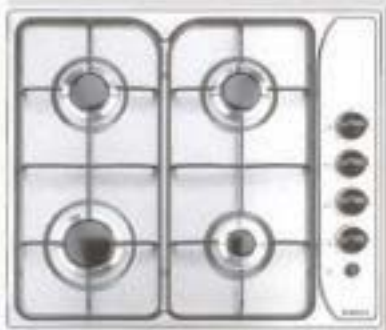
GSE Racing team adds further value to GSE Group by creating a lasting impression with key decision makers. Derek Gilburt added: "When an existing client takes up a new position with a company we've not yet formed a

relationship with, they can provide access to a whole new opportunity. At GSE Group, we know that showing commitment to our clients in the long term has benefits way beyond the chequered flag."



ON TRACK: GSE Group is the name behind the GSE Racing Airwaves Yamaha Superbike Team

## Where Quality Comes as Standard



Amazing range of quality integrated appliances at prices you can afford



Looking to replace your oven?

Come and talk to our experienced staff - with over 80 years expertise between them we know you will get the right advice you need to help you make your choice

Installation Delivery/Takeaway Services Available

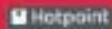
11 Waterloo Street  
Maidstone  
ME15 7UG

**Wright's Warehouse**  
ELECTRICAL & GAS DISCOUNT STORE

**01622 690246**

open  
Monday  
Saturday  
9am - 5.30pm

www.wrightswarehouse.co.uk email: sales@wrightswarehouse.co.uk



## NATURAL STONE PRODUCTS

### SPECIAL OFFERS

Sandstone Paving  
from **£14.25** m2

Natural Sandstone  
Patio Packs  
from **£14.25** m2

- Professional advice
- Huge selection of products in stock
- Laying service available
- Limestone Paving from **£14.25** m2
- Slate Paving from **£14.00** m2
- Granite Setts/Paving from **£22.00** m2
- Sandstone Spheres from **£9.50** each
- Travertine Paving from **£38.00** m2

**UK STONEIMPORTS Ltd**  
Granite, Sandstone, Limestone, Slate, Marble

OPENING HOURS: Mon-Fri 7.30am - 5pm • Saturday 8.00am - 1pm  
VISIT OUR SHOWROOM: Stone Court • Stone Way • Lakesview Business Park • Hersden • Kent CT3 4GP  
**01227 713832 www.ukstoneimports.com**



our unique range of summerhouses are ideal for...

- smoking shelters
- bbq, patio and
- poolside areas



we . . .

- deliver
- prepare base &
- build in a day



we also stock . . .

- solid oak tables
- chairs
- benches
- pots & planters



t: 01622 631047

e: info@therusticsummerhousecompany.co.uk

www.therusticsummerhousecompany.co.uk

therusticsummerhousecompany

# VAT you need

ALTHOUGH HM Revenue and Customs has a new 45 page guidance document on its website and 13 pages on the anti-avoidance rules, many businesses will need help to understand them during the coming months. If you are in any doubt about the changes, seek specialist advice as early as possible.

HMRC has stated it will not

specifically target change of errors unless there is a loss of revenue, if you do make errors you may have to account for extra VAT you have not charged, plus interest and a potential penalty of up to 30 per cent for not taking reasonable care. By planning early you may be able to improve your own cash flow and help some customers save VAT.

## Tax point rules

For any supply of goods or services VAT has to be charged at the so-called 'tax point'.

For goods, the basic tax point is when the goods are delivered or made available. But this is overridden if invoicing or payment occurs earlier. If both occur before the basic tax point it is whichever is the earliest.

**Example 1:** On December 15 I order a computer to be delivered in mid January. I pay the invoice dated December 15 on the same day. The VAT rate is 15 per cent. Many retailers are likely to promote the 2.5 per cent VAT saving and it will improve their own cash flow.

But there are also special rules which aim to assist mainly large businesses' invoicing and accounting procedures.

**Example 2:** Goods are handed over to a business customer on December 28, but the invoice follows on January 5 and is paid on February 5. Although the basic tax point is the first event, if the invoice is issued within 14 days that date is treated as the VAT tax point. As it is after December 31



GOING UP: Be prepared for the VAT rate rise in January

## BIG DEALS!

FROM PEUGEOT'S BIGGEST UK DEALER GROUP

Robins & Day

**MOT** Class IV only  
**£29.99**

**SERVICE & MOT** from  
**£119.99**

www.robinsanddaycanterbury.co.uk

CANTERBURY

The Pavilion, Canterbury

01227 451791

Email: info@robinsanddaycanterbury.co.uk www.robinsanddaycanterbury.co.uk

SCG

CONTRACTS AND GROUNDWORKS



For commercial and residential building works. When you're looking for more space or new space, home or garden improvements, renovations or new builds, SCG is the right choice.

Our building services cover:

- home and garden improvements – driveways, patios, landscaping...
- small works – property maintenance, electrics / plumbing and decorating...
- groundworks – foundations, excavations and drainage



Our project and build teams can handle everything you need – from gaining planning consent, through design to the complete build.

Everything is project managed for you personally.



creating inspiration for your home

Call 01233 811836

or 01227 712514



# to know about change

On December 1, 2008, there was a lot of confusion when the standard rate of VAT was reduced from 17.5 per cent to 15 per cent. With the rate now due to revert to 17.5 per cent from January 1, 2010, **ALAN BUCKETT**, Head of VAT Services at Maidstone-based DSH Chartered Accountants and Business Advisors, explains the implications

VAT at 17.5 per cent is chargeable. This is unlikely to concern VAT registered customers who can reclaim VAT incurred on business expenditure in full and may be easier for suppliers who invoice within 14 days of supplying goods.

But there are also optional 'change of rate' rules. In example 2, if the customer is VAT registered but is partly exempt, they cannot reclaim all the VAT. If the basic tax point is before January 1 the optional change of rate rules allow the supplier to charge VAT at 15 per cent even though its invoice is issued after December 31.

For services, the tax point depends on the type of service provided.

For a one-off service like repairing a burst pipe over two days, the basic tax point occurs on the day the service is completed. However, if invoicing and/or payment occur earlier, one of those dates, whichever is the earlier, overrides the basic tax point. Unregistered or partly exempt clients may prefer to be invoiced before January 1 for a service to be performed early next year in order to save VAT.

For continuous services, like ongoing legal or accountancy advice which is billed periodically, there is no performance tax point, so invoicing and payment, whichever is the earlier, fixes the VAT tax point.

**Example 3:** A firm of lawyers provides ongoing legal advice to a VAT registered business which can reclaim all the VAT. It issues an invoice on February 1, 2010 for work carried out between November 1, 2009 and January 31, 2010. It charges VAT at 17.5 per cent.

**Example 4:** Say the client in example 3 is a private individual. The optional change of rate rules allow the law firm to apportion the work done up to December 31 and charge 15 per cent VAT and then charge 17.5 per cent VAT on the remainder. Can your invoicing systems cope with this?

To prevent connected persons manipulating the change of rate rules, the Government has introduced anti-avoidance legislation. In practice the number of transactions likely to be affected may be minimal.

Essentially, if you answer yes to one or more of the following you should seek specialist advice:

- Is the value of the supply more than £100,000 (excluding VAT)?
- Are the supplier and customer 'connected'?
- Is an advance invoice before January 1

not payable within six months?

- For prepayment arrangements is the supplier, or anyone connected to the supplier, financing the prepayment?

## Other issues

The above is only a brief warning on some of the issues to be considered. Different businesses will be faced with specific issues, like those using cash accounting, the flat rate scheme, private fuel scale charges, etc. will need to consider the implications carefully.

## Key points

- Consider which of your customers are VAT registered and can reclaim all the VAT you charge them.
- How many of your customers can only recover part of the VAT you charge or none at all? Consider whether you can help these clients save VAT.
- Can your IT and invoicing systems cope with the basic, 14 day and optional change of rate tax point rules?
- Seek specialist advice early. Remember that VAT rules depend on specific and detailed facts so you must provide full information.

For more information call 01622 690666 or e-mail [alan.buckett@dsh.co.uk](mailto:alan.buckett@dsh.co.uk) or [fiona.ratcliff@dsh.co.uk](mailto:fiona.ratcliff@dsh.co.uk).

## Essential guide to where you can save

■ Canterbury Hyundai motor dealer in Canterbury is offering £29.95 on MOTs

■ Village Hotel, hotel and leisure club in Maidstone is offering this deal: buy two large glasses of wine and get the rest of the bottle free at the Victory pub

■ Maidstone Kia motor dealer in Maidstone is offering a Lifeshine full car care for £299

■ Oliver Carpets in Ramsgate, Herne Bay and Cliftonville is offering five per cent off when you spend over £250

■ Secure Style, windows, doors and conservatories in Herne Bay is offering 30 per cent off windows and doors

■ Lay Well flooring store in Sittingbourne is offering a free upgrade on underlay

■ Cliftonville tile centre in Cliftonville is offering free adhesive and grout on all tile orders over 15 metres

■ Decorators Choice, supplier of paints and wallpapers in Canterbury, is offering 15 per cent off all paints

■ Wells Clinic in Ashford is offering £50 off skin lifting and tightening. Lines and wrinkle reduction treatment

■ Bourne Road motor dealer in Crayford is offering FREE car mats with all new Mazda purchases new and used

■ Rustic Summer House Company Ltd in Bearstead Nr Maidstone is offering FREE delivery with the purchase of the summerhouse

To get these offers go to:

[www.vouchersforkent.co.uk](http://www.vouchersforkent.co.uk)

TERMS AND CONDITIONS APPLY TO ALL OFFERS

## Need More Room? A log cabin is the answer

# LIVINGOUT

## Discover Outdoor Space



**LIVINGOUT**  
**10% DISCOUNT**  
ON ALL LOG CABINS  
WITH THIS ADVERT

**Johnsons Nursery** Old Thanet Way, near Mc Donalds  
Chestfield, CT5 3JD, between Whitstable & Herne Bay.  
Tel: 01227 793717

**Notcutts Garden Centre** Outside Display Area  
Newham Court Village Maidstone, ME14 5LH.  
Tel: 01622 730777

**Polhill Garden Centre** Outside Display Area  
London Rd, Halstead, Sevenoaks, TN14 7AD  
Tel: 0208 1233054

Phone for our  
**FREE 30 page**  
colour brochure  
& information pack

**01227 793717 - [www.living-out.co.uk](http://www.living-out.co.uk)**





## Essential guide to where you can save

■ Linwood Electronics in Rainham is offering you £100 off a Panasonic G10 series plasma when you trade in your old TV

■ KOS is offering Pulsar Kinetic watches for only £49.99 (inc p&p) no battery required, saving over 50 per cent on RRP

■ The White House hair and beauty salon in Deal is offering a free 10-minute Kerastase treatment

■ Maidstone Kia motor dealer in Maidstone is offering MOTs for £45

■ KOS is offering Sun Blaster Glare Shields from £14.99

■ FG Barnes motors in Maidstone is offering MOTs for only £39.99

■ Bannatyne Health Club in Ashford is offering a brand new gym bag worth over £25 to all new members

■ KOS is offering big button digital cordless phones for just £24.99, save £20

■ SCG groundworks in Canterbury is offering 10 per cent off all building works

■ KOS is offering goose down surround pillows from only £24.99 inc p&p, save up to £125 on RRP

■ Secure Style windows, doors and conservatories in Herne Bay is offering 30 per cent off fascias

■ KOS is offering Snugfit mattress topper from slumberdown from only £69.99, save up to £40. Various sizes available

To get these offers go to:

[www.vouchersforkent.co.uk](http://www.vouchersforkent.co.uk)

TERMS AND CONDITIONS APPLY TO ALL OFFERS

BY JENNIFER EDWARDS

THE European Parliament will debate the Consumer Rights Directive later this month, completing a review of consumer rights across the European Union which has already resulted in the Provision of Services Regulations 2009 and the Consumer Protection from Unfair Trading Regulations 2008.

The Directive aims to provide a uniform set of consumer rights across the EU by granting consumers a minimum level of contractual rights and remedies whilst retaining the general principles of contract law in each member state. Existing sector-specific legislation will prevail over the generic standards. The ultimate aim is to encourage consumers to buy goods across the EU.

Changes which favour UK consumers include: the right not to pay any additional charges not notified to them at the outset; a longer cooling-off period of 14 days; the right to a refund within seven days (currently 30 days) for late or non-delivery and the right to require a price reduction or refund in certain circumstances.

Changes which favour UK businesses include: the right, when a customer cancels the contract, to withhold reimbursement until the goods have been returned (currently, a refund within 30 days is required); the right to refuse a refund for minor defects and a reduction in the statutory liability period for defective goods from six years to two years (one year for second-hand goods).

Service providers looking to expand into the EEA (other than in sectors such as financial services, transport and healthcare) will benefit from a streamlined process when the Provision of Services Regulations 2009 come

# The changing landscape of consumer legislation



REVIEW: The European Parliament will debate the Consumer Rights Directive this month

into force at the end of next month. A single point of contact will be established in each country (for example, Business Link in the UK) to deal with enquiries and applications to trade in that country. Consumers will benefit from a single online advice service in each country. The Regulations encourage co-operation between regulatory bodies across the EEA, particularly in relation to businesses which pose a danger to the environment, public health and/or safety and introduce new sanctions. However, the Regulations also add to, rather than consolidate, the existing lists of information which businesses must provide to customers.

The Consumer Protection from Unfair

Trading Regulations 2008 create an EU-wide list of commercial practices which are unfair if they affect a consumer's decision and a black-list of 31 banned practices. The Regulations apply to all consumer contracts but may also affect contracts between businesses which have a close connection with consumers - for example, a distribution agreement where the end-user is a consumer. The Regulations encourage the free-flow of information across the EU, particularly in relation to enforcement action. The OFT now has the right to request that its equivalent body in, say, France takes enforcement action against a French company which has breached the Regulations in relation to a consumer located in the UK. The OFT also has additional investigative powers and can, for example, inspect goods without a warrant.

Surprisingly, or perhaps as a result of the scale and nature of the changes, the OFT has stated that it wishes to encourage self-regulation where it is more appropriate than enforcement or intervention. To this end, the OFT has set up the Consumer Codes Approval Scheme and the Local Authority Assured Trader Scheme Network. In addition, the OFT will support industry-based schemes which require a higher standard of compliance than the legal minimum but will not give formal approval or guarantee a "safe harbour".

As with all new regulation, the hope is that the benefits will outweigh the additional administrative and legal burden, but it remains to be seen whether cross-border buying increases significantly as a result.

• **Jennifer Edwards is from Thomson Snell & Passmore**

onelife oneclub

# relax... unwind... rejuvenate

## Join Bannatyne's Health Club today

Here at Bannatyne's Health Club we understand how stressful life can be.

At Bannatyne's we provide you with the perfect environment to unwind and de-stress.

Indulge yourself in our café bar, treat yourself to a refreshing sunshower or relax in our gorgeous spa. You will be spoilt for choice.

**Revitalize your life! Call us today for some fantastic joining offers.**

join today  
and save  
up to £270!

Eureka Leisure Park,  
Ashford

**01233 653700**

call now  
for more  
information

B

Bannatyne's Health Club  
[www.bannatyne.co.uk](http://www.bannatyne.co.uk)

\*Terms and conditions apply. Next 50 new members only. Facilities may differ slightly from club to club.



UP TO  
75% OFF  
HIGH STREET  
RETAIL PRICES



# Furniture Island

## DISCOUNT FURNITURE STORE

Sofas • Suites • Dining • Bedroom • Bed • Chairs • Pictures • Mirrors

JUST  
OFF  
JUNCTION 13  
ON THE M20

### Ashbury

Ash Bedroom



2 Door Robe

ONLY  
£299

ONLY  
£249

ONLY  
£249

ONLY  
£79

ONLY  
£299

### Savoire

Oak Lounge



ONLY  
£179



ONLY  
£249



ONLY  
£249



ONLY  
£149

### Helen



Ash Table  
& 4 Chairs

ONLY  
£499

### Wickham

Oak Table  
& 4 Chairs



ONLY  
£299

### Bedford



ONLY  
£299



ONLY  
£299

Oak Sideboard

### Chilham



Cabinet

Oak Table  
& 4 Chairs

ONLY  
£279

ONLY  
£199

### Vancouver



ONLY  
£249

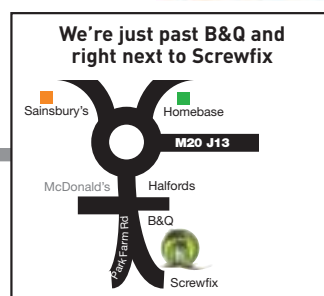
Walnut Sideboard



ONLY  
£399

Walnut Table & 4 Chairs

Unit B, Five Acre Estate, Park Farm Road,  
Folkestone, CT19 5DS  
We're just past B&Q, right next to Screwfix



**Opening Times:**  
Mon - Sat 10am-5pm Sun 10am-4pm  
Telephone 01303 246692



## Essential guide to where you can save

■ Old Sawmills furniture store in Ashford is offering a mahogany computer desk – was £995 now £495

■ KOS is offering Swarovski Crystals Double Heart Pendant for £29.99

■ True Grip leisure activity centre in Canterbury is offering a two hour off road Driving Experience Course, £75 with this voucher

■ KOS is offering personalised Weekender bags for only £29.99

■ Caffyns Vauxhall motor dealer in Tunbridge Wells is offering £250 off used vehicles when you present your voucher only at Caffyns Vauxhall Chevrolet

■ KOS is offering Garden Sonic Blaster for only £29.99

■ The White House hair and beauty salon in Deal is offering 30 per cent off colouring

■ KOS is offering Zero Gravity recliner chairs from only £124.99

■ Baileys Nissan motor dealer in Canterbury is offering 15 per cent off all servicing

■ KOS is offering Sanderson Summer Breeze bedlinen. Save £50 on RRP

■ Caffyns Vauxhall motor dealer in Tunbridge Wells is offering half price MOTs with a service

■ KOS is offering Remington Titanium washable shaver for only £49.99 inc p&p save £50 off RRP

To get these offers go to:

[www.vouchersforkent.co.uk](http://www.vouchersforkent.co.uk)

TERMS AND CONDITIONS APPLY TO ALL OFFERS

# Can you make

By JEREMY GATES

ALTHOUGH Prime Minister Gordon Brown thinks next month's Copenhagen Climate Change Summit could save the planet, others are thinking more about the potential benefits from investing in the growing 'Green' agenda.

With National Ethical Investment Week ending on November 14, that concept has been to the fore. New figures show that the amount held in ethical funds – which invest only in companies deemed to help and protect the environment – has soared from £1.5 billion a decade ago to around £7b today.

The first ethical managed fund, F&C Asset Management's Stewardship Growth, celebrated its 25th anniversary this summer. It manages £2.4b of ethical investment in four funds.

Many people probably have part of their pension pots in leading ethical funds including Jupiter Ecology (market cap £307 million), BlackRock New Energy (£106m) and Schroders Global Climate Change Fund (£20m), which launched in 2007.

A special poll by YouGov, carried out for this week's campaign, reveals that 49 per cent of savers want to 'make a difference' – and make money – from ethical investments. The survey also found the 55-plus age group is keenest to back the green agenda, both when they save and when they spend.

But even with nearly 100 green and ethical funds to choose from, only 8 per cent of investors hold a green financial product.

"Investors are starting to see how they can

profit from the shift to a more sustainable world, as events like Copenhagen lift sustainability issues up the political and media agendas," says George Latham, head of socially responsible investment at fund manager Henderson New Star.

"There is growing interest from investors in themes that provide solutions to sustainability changes, including water management and education, alongside more traditional green investment themes such as cleaner energy and sustainable transport."

In theory, as green regulations force consumers to spend more on measures to cut energy bills, the case for long-term green investment – either in managed funds, or shares like waste specialists Biffa (now taken private) and Shanks – looks a no-brainer.

"Large numbers of people are putting their money where their mouth is and doing their bit to create a sustainable future," says Penny Shepherd, chief executive of UKSIF, the sustainable investment and finance association promoting NEIW.

"There are simple steps

you can take to apply these principles to your pension, ISA and other investments."

That's the theory. But finding successful ethical investments isn't always easy.

When M&S launched an Ethical Fund in 2007, I fixed a £75 monthly direct debit. Thirty months on, my holding is worth £200 less than the total paid in, so my cash would have done better in a building society.

Green shares are even harder to fathom: Newcastle-based Eaga is an obvious beneficiary in the fight against climate change, because it turns over £750m a year making homes more energy efficient to meet the Government target of cutting carbon emissions by 25 per cent by 2020.

As many bills for this work are paid by public-sector grants, Eaga looks pretty recession-proof. Yet its shares – which cost 181p each in June 2007, when the company floated – changed hands this



## CROSSKEYS COACHES



## 2009 DAY TRIPS AND HOLIDAYS

### November

### ADULT

Mon 30th	Maidstone & Newnham Court Shopping Village	£11.50
----------	--	--------

### December

### ADULT

Sat 5th	Christmas at Heaven Farm & Batemans	£19.50
Sun 6th	Frankfurt Christmas Markets	£34.00
Mon 7th	Afternoon Cite Europe	£13.00
Thur 10th	London Christmas Lights & Sights	£16.00
Sat 12th	Thursford Christmas Spectacular	£58.00
Sun 13th	Lille Christmas Markets	£33.00
Sat 19th	Christmas at Disneyland Paris	£60.50
Sun 20th	Calais Christmas Markets	£19.50

### January

### ADULT

Fri 8th	Westfield Shopping Centre	£14.00
Sat 9th	Brighton Ice Show	£34.00
Sun 17th	Brighton Ice Show	£34.00
Wed 20th	Maidstone & Newnham Court	£7.50
Sat 23rd	Brighton Ice Show	£34.00

### Birmingham Tattoo

Saturday 28th -

Sunday 29th November

**£97 Per Person,  
Bed & Breakfast**

### Warners Bodelwyddan Castle

Monday 30th November -

Friday 4th December

**£295 Per Person,  
Half Board**



Pick up's from Dover, Folkestone, Cheriton, Hythe and Ashford or park for free at our depot.

To book call **01303 272625** or visit **[www.crosskeys.uk.com](http://www.crosskeys.uk.com)**

**Crosskeys Business Park, Caesars Way, Folkestone, Kent CT19 4AL**



# money going green?

week at 143p. All 5,000 Eaga employees are shareholders, with other shares held mainly by big institutions.

Andy Parsons at The Share Centre isn't surprised by this.

"All sorts of green ideas and environmental initiatives are discussed at top level," he says, "But you must remember that their impact on everyday life is still fairly limited."

"People are slowly changing their habits and their consumption patterns, but it is only when these changes become dramatic that you will see really significant growth in earning patterns flowing through to companies, and to the funds which invest in them."

Another recent problem for ethical funds is that they won't hold shares in oil, mining and tobacco companies – which have driven this year's rally on the London market.

Because investing in the green revolution is so complex, most people ask a specialist financial advisor to suggest a suitable fund.

Recommendations by The Share Centre include: Allianz Global Eco trends, a £19m fund run by Bozena Jankowska focusing on alternative energy sources, energy efficiency and environmental quality; Jupiter Ecology; and Schroder Global Change.

At the F&C Stewardship International Fund, which delivered a 21 per cent return in the past year, fund manager Terry Coles attributes his recent success to the decision to expand ethical investing techniques beyond the "traditional stomping ground" of the US and Britain to fast-growing emerging markets, notably Asia and Latin America.

Impax is a smaller fund manager, holding £1.4b of investors' money, but its expertise in

the ethical sector is widely accepted.

"The environmental sector offers better growth and returns than the mainstream economy and is therefore a smart place to allocate funds, whether you are ethically motivated or not," says Ian Simm, manager of the Impax Environmental Markets fund.

Impax has successfully identified fast-growing companies in renewable energy, water treatment, energy efficiency and environmental consultancy. One of its major investments is Vestas, a Danish maker of wind turbines.

In five years, Impax Environmental Markets Fund has turned £100 into £161. Last month, Impax raised £104.5m to launch a new Asian Environment Markets investment trust to tap the potential of the Asia-Pacific.

"The big difference is that in the last big recession in the early 1990s, companies focused on environmental operations were seen as a luxury which a struggling economy couldn't really afford," says Simm.

"Now environmental issues are at the centre of fiscal stimulation policy, and how to get the economy kickstarted again in the next couple of years."

"If Copenhagen achieved no agreement at all, it would be a negative signal to the energy efficiency business. I have little doubt some useful agreement will emerge in due course, if not within the first two days."

On past form, however, nobody invests in ethical funds for a quick profit, or high annual income. Mostly they pay minimal dividends, so investors must be convinced they will see a decent capital gain over the medium to long-term as new technology moves into the mainstream.



**LONG TERM INVESTMENT:** Green investments are increasingly an option for savers

## For all your tiling needs...

**MASSIVE selection of ceramic, glass and stone tiles**  
**Covering the Thanet and surrounding areas of Kent;**  
**our services are extended to Retail, Trade and Architectural**

- Free quotations
- In-house Tiler with over 25 years experience
- Cutting service available
- Under-floor Heating
- Wet-room Tanking
- Marmox Insulation Boards
- Schluter products
- Mapei grouts

### Opening Hours

Monday to Friday: 08.30 till 5pm

• Saturday: 09.00 till 4pm • Sunday: Closed

187 Northdown Road, Cliftonville, Kent CT9 2PA

t: 01843 296603 f: 01843 296492 e: sales@cliftonvilletilecentre.co.uk





# Big bailout, but little change to services



As billions more pounds of taxpayers' cash has been pumped into Britain's ailing banks, holders of more than 40 million current accounts might hope that the management of their financial affairs is about to be transformed.

Surely, we must get something for all that money? As the Government stumps up another £33.5 billion, the bailout bill for Royal Bank of Scotland and Lloyds Banking Group soared to £76b – and the total 'bank rescue' bill hit £20,000 for every person in Britain.

In this latest deal, forced through by the European Union, about 1,000 bank branches could change hands, profitable insurance companies like Churchill and Direct Line must be sold by RBS – and ancient names could return, such as Williams and Glyn's Bank.

Lloyds's hapless shareholders, who have lost millions since the bank's disastrous 'rescue' of HBOS in autumn 2008, must stump up another £21b in the biggest rights issue of all time with no chance of a dividend before 2012.

Meanwhile, out of the wreckage could step Tesco Bank, and maybe a Virgin Money Bank too, if somebody finds the cash while Sir Richard Branson's team adds marketing fizz.

By **JEREMY GATES**

Their first target? Maybe the £2.65b charges on unauthorised overdrafts that the Office of Fair Trading thinks form too big a part of £8b profits made on current accounts each year.

Most bank customers, however, will see little immediate benefit from this upheaval, says Annie Shaw at CashQuestions.com.

"Customers of existing banks, whether under new ownership or not, are unlikely to see any change in the trend towards higher – if more transparent – charges, cautious lending and the gradual ending of free current-account banking," she says.

Kevin Mountford, head of banking at money supermarket.com, says more competition generally heralds a better deal for consumers, so new entrants to the market would be welcome.

But a moneysupermarket.com survey reveals only four per cent of consumers would trust a supermarket brand to look after their finances, and only 10 per cent would expect better service from a supermarket than a bank. Only a quarter said they would take out a credit card with a supermarket brand.

Mountford thinks the best thing to emerge could be a simpler, faster service when switching accounts: "The way you are shoehorned

into an organisation that you don't like must be changed. We need a healthy switching environment which allows people to move freely.

"I think Tesco, which already offers a range of financial services, will do something soon. They might not wait for an asset sale, which could take three or four years to unfold.

"Any new entrants in the marketplace will have to do something which sets them apart, in product innovation or service standards – maybe branches opening 8am-8pm."

Andrew Hagger at Money.net.co.uk believes fresh blood is needed in the banking sector, with simple well-priced products, to give customers better choices.

"Customers don't want to continually chase best-buy rates or have to try to figure out pitfalls hidden deep in terms and conditions of ever-more complex accounts," he says.

## Innovation

"High Street banking giants have got used to having it their own way, and have got more complacent as competition has dwindled.

"Innovative new players who can balance shareholder and customer expectations have a window of opportunity to convince millions of consumers that they represent a credible banking alternative, one worth switching to."

Of course, nobody really knows how fast the

changes in retail banking will come along.

Meanwhile, savvy bank customers – particularly the two-thirds who stay in credit each month – can find better value accounts by sifting through those already available, mostly outside the banks in distress.

"Consider how you use your account – are you in credit or in the red? From there, you can find a best buy," says Hagger.

Nationwide's Flexaccount, for example, has attractions for first-time buyers because Britain's biggest building society is offering 90 per cent mortgages to account holders. The Flexaccount debit card slashes the cost of purchases and cash withdrawals abroad, and is much cheaper than rivals, even after a one per cent charge outside Europe imposed this year.

Hagger also tips Halifax Reward account as a best buy for those in credit.

"There is a £5 credit paid in every month when you pay in a minimum £1,000, and no charges if you stay in the black," he says.

"Once in the red, you are clobbered: if your overdraft is under £2,500, the charge is £1 a day. Over £2,500, it's £2 a day and any unauthorised borrowing is £5 per day."

The theme runs through most best-buy accounts: millions who stay in the black accept a poorer service than they could find elsewhere, if they bothered to look.

## FURNITURE WORLD

Where customer service comes first

Supplying Quality Furniture  
in Hythe for over 14 years



*Our aim is to offer the best possible prices, 52 weeks a year and will match any price within a 30 mile radius.  
Delivery is free as is removal of old furniture, we pride ourselves on our reputation and customer satisfaction*

Family Owned.  
**EST 1910**

**Furniture World**  
64/68 High Street, Hythe.

**01303 239239**

ALDI  
CAR PARK

Bank Street

**We Are  
Here**

Hythe High St

Alstons  
sofas & recliners

Chorlton

Chorlton

HARRISON

healthbeds

Trile

Cintique



# Road tax gains not that great yet

Superminis like the cool Alfa Romeo MiTo are tempting says **STEVE LOADER**, but you need more than road tax and even fuel savings to justify chopping your old motor for one.



## Road tax bands

(post March 1, 2001, cars)

Band A (0-100g/km of CO<sub>2</sub>) – £0  
 Bands B and C (101-120g/km) – £35  
 Bands D and E (121-140g/km) – £120  
 Band F (141-150g/km) – £125  
 Band G (151-160g/km) – £150  
 Bands H and I (161-180g/km) – £175  
 Bands J and K (181-225g/km) – £215  
 Band L (226-255g/km) – £405  
 Band M (255g/km plus) – £405

WHATEVER you do, don't trade-in your car just to win back a few pounds a year on road tax.

If the car is reliable and not ridiculously thirsty then it is just not worth saving up to £185 a year on the maximum rate for a car registered before March 1, 2001, by downsizing to a newer, dearer lower emission model.

If it is a newer car then there is every chance you will take a major hit on depreciation that cannot be recouped by road tax and fuel benefits.

On the other hand, if you are making the decision for a number of reasons – lower insurance, more convenient size or body style, social conscience as well as cheaper tax and fuel bills – then maybe it is time to fall in with the Government's drive to tax 'gas guzzlers' off the road.

The tax penalties could have been worse, to be fair, if Chancellor Alistair Darling had not relented after seeing that the gloom of recession

**THINK ABOUT IT:** There are more costs to a car than road tax for you to consider

sion might have sparked a roads revolt by hard-pressed motorists.

But Labour – and a Conservative government is unlikely to be different due to environmental worries – has said it will continue to drive down vehicle sizes and emissions by using tough VED (Vehicle Excise Duty) rates, based on CO<sub>2</sub> emissions rather than fuel consumption and applying them to cars registered after 1 March 2001.

Inconsistent emissions data on older cars means these are taxed simply at £120/year up to 1,549cc and then £185 if larger – something of a bargain for owners of older 'gas guzzlers' if they can bear higher fuel bills or cover relatively fewer miles.

Alternatively, they can opt for a £1,500-2,000 LPG (liquid petroleum gas) conversion, which should then halve their fuel costs – filling stations offering LPG have become increasingly common.

## IS YOUR CAR READY FOR WINTER?

**DON'T GET CAUGHT OUT THIS YEAR...  
BOOK YOUR PRE-WINTER CHECK AND SERVICE NOW!**

*B & D Specialist Cars*

**RANGE ROAD, IND. EST., HYTHE**

**WWW.BANDDSPECIALISTCARS.CO.UK 01303 264700**

# BEAT THE VAT INCREASE!



**SCRAPPAGE  
ENDING SOON!**

A **£7,995\*** cee'd Scrappage offer that won't last forever.

**+ A 7-year warranty\*** that may seem to.

**= A decision that will stand the test of time.**



## Maidstone Kia

[www.maidstonekia.co.uk](http://www.maidstonekia.co.uk)

675 London Road, Ditton, Aylesford, Kent ME20 6DF **Sales: 0845 166 7581**

Service: **0845 166 7585** Parts: **0845 166 7588** (Calls may be recorded for training and quality control purposes)



FUEL CONSUMPTION FIGURES IN MPG (L/100KM) FOR THE CEE'D 5-DOOR ARE: URBAN: 34.0 (8.3) – 60.1 (4.7). EXTRA URBAN: 49.6 (5.7) – 72.4 (3.9). COMBINED: 42.8 (6.6) – 67.3 (4.2). OFFICIAL CO<sub>2</sub> EMISSIONS ARE: 158 – 110 G/KM.

\*7-year/100,000 mile manufacturer's warranty. †Price correct at time of going to press and specification is subject to change without notice. Model shown is Kia 1.4 cee'd '11' @ £7,995 On The Road (OTR) after deducting £2,000 Government and Kia Scrappage Incentive and £1,900 customer saving. Government Scrappage incentive applies to cars registered on or before 28/02/2009 only when traded in against new cars. Scrapped vehicles must have been registered to the purchaser for at least the 12 months preceding the purchase of the vehicle. Terms and conditions apply. OTR prices include VAT, number plates, delivery, 12 months' Government Vehicle Excise Duty (VED) and Vehicle First Registration Fee. Metallic paint option £395.00 inc. VAT. Subject to availability on vehicles registered between 01 October 2009 and 31 December 2009.





**ECO DRIVE:** Sharply-styled models like the Vauxhall Insignia ecoFLEX and Chevrolet Cruze will cut running costs, but being more savvy behind the wheel can protect your wallet too

# Drive smart – smart savings

**BUYING** a new car to save on tax, fuel, insurance and overall running costs must be just part of a motorist's budget review.

The next stage involves smarter driving and journey planning and getting fitter by walking and cycling instead of using the car on short journeys – cold engines waste fuel and produce 60 per cent more emissions than warm ones.

Short hops also mean extra servicing and more engine wear. If you must drive, follow these tips from the Institute of Advanced Motorists and RAC Foundation:

- Plan your route to save strain on car and driver. Take the most direct route – a sat nav can help – and go off peak if possible. Commuters should try car sharing, Park and Ride bus schemes or other public transport.
- Have your vehicle serviced regularly. Neglected engines waste at least ten per cent more fuel and catalytic converters only clean emissions when properly maintained.
- Check tyres – under-inflated ones need replacing more often (itself an environmental problem), are dangerous and waste fuel. Check pressures weekly.
- Obey speed limits to save money and stay legal. Feather the throttle as you reach cruise-

ing speed; 56mph uses 25 per cent less fuel than 70mph and a smoother driving style saves 'juice' too.

- Accelerate briskly without racing the engine; pulling away too fast uses up to 60 per cent more fuel. Intelligent gear changes at modest engine speeds can save up to 15 per cent in fuel.
- Remove roof racks and carriers when not in use and keep windows closed to avoid drag and wasted fuel. Remove unnecessary and heavy boot luggage and wide wheels and tyres that add rolling resistance. Air conditioning costs fuel too, so try to use the cabin fan and vents unassisted.

• Buy green fuel and use less. Look for low sulphur 'city' diesel or cleaner petrol (low sulphur/aromatics). Consider converting to LPG (liquid petroleum gas) – it's half the price of petrol and cleaner.

- Think ahead – there is no point rushing and then having to brake suddenly.
- Be a tank miser. Why fill the tank to the brim and burn more fuel carrying more weight than necessary?
- Stuck in traffic? Turn off the engine to save fuel and emissions.
- *For more eco tips take a look at Julie Maddocks' online video report at: [www.yourkenttv.co.uk/community](http://www.yourkenttv.co.uk/community).*



## Motorline Renault servicing. Quality service at a competitive price.

The quality and reliability you expect from your Renault can be maintained for a lot less than you may think! So why risk accepting second best from another repairer?

- We are confident in our ability to be competitive, we promise that our servicing charges are as low as any of our competitors!
- For servicing, maintenance or repairs we will match any like-for-like written quote using Renault original parts\* from any garage within five miles of our premises.
- No catches, no clauses, no quibbles. It's that simple.

Ask a Service Advisor for details



# Motorline

## KENT'S LARGEST RENAULT RETAILER



**Canterbury**  
Vauxhall Industrial Estate  
TELEPHONE  
**0845 129 4493**

**Ashford**  
A 28 Chart Road  
TELEPHONE  
**0845 129 4487**

**Maidstone**  
Quarry Wood Industrial Estate  
TELEPHONE  
**0845 129 2941**

[www.motorline.co.uk/renault](http://www.motorline.co.uk/renault)  
Direct After-sales Booking Service  
**08700 112218**

\*Offer applicable until 31st December 2009. Quotes must be produced in writing and quoted using only Renault original parts. Like-for-like content of quote must be exactly comparable work. Quote supplied can be from any garage within a five mile driving distance from our premises. Offer is for retail customers only, excludes fleet customers, Renault accessories, merchandise and bodyshop work.

## CANTERBURY HYUNDAI YOUR NEAREST

# MAIN DEALER HYUNDAI SERVICE

It's comforting to know that people who repair and maintain your car were trained by the people that built it. Whether it's a new or used Hyundai, we can help you to keep your car running smoothly - economically and efficiently.

- **£29.95** MOT's while you wait
- Fixed priced servicing for older vehicles from **£79.99**
- **FREE** MOT with every major service
- Valeting from **£12.99**
- Air Conditioning **£99** including Regas Deodorizer
- **FREE** prebookable courtesy Cars

**PLUS** Leave us your car and we'll drop you in Canterbury City Centre to shop till you drop



**Tel: 01227 783400**

Canterbury Hyundai, Vauxhall Road, Canterbury, Kent CT1 1HD  
[www.canterburyhyundai.co.uk](http://www.canterburyhyundai.co.uk)



Parts & Servicing are open: Weekdays 8:00 - 6:00 & Saturday 8:30 - 12:30



# How best to save – buy a new car or bank the cash?

RECESSION-hit Brits are saving more despite weak interest rates, but is this sensible for those who need to run a car?

Might it be better to take advantage of near desperation discounts in the car showrooms – especially in the trade's 'dead zone' either side of Christmas – and liberate low yield savings in search of one of the many new car bargains around the moment?

Even better, if you have a ten-year-old car costing a lot to run then you can still apply for the Government-sponsored £2,000 Scrapage grant. Against a small car, that two grand saving is a hefty discount, but the discounts on bigger models can be greater with or without a Scrapage banger to trade in.

Okay, a car costs thousands with or without the discount, but it will take years to earn four figure sums from banking at the rates offered now and for some time to come.

And you can make further savings after driving off the forecourt too by downsizing and opting for a model incurring lower road tax, fuel bills and other running costs.

Even if, after raiding the bank account and waving your 'wad' at the car salesman, your cash does not stretch to the discounted asking price, there are other deals that can be factored in, such as zero or low rate finance.

A generous warranty of up to seven years is also worth having. And be cheeky – ask for trimmings like a tank of fuel, car mats or



**A GOOD SAVING:** Chic, eco-friendly and well-priced – the Mazda2 mounts a strong savings argument against leaving your cash in the bank

discounts on any add-ons you might fancy.

But do ensure you are not buying a car on 'run out', where production or importing ceased a while ago. Choose the engine carefully too; with fuel prices volatile, you don't want to trade one gas guzzler for another.

Buy wisely and your new vehicle could save you a fortune, even on depreciation, though cars always devalue.

You can also afford to congratulate yourself for offloading something less efficient in favour of a modern, more eco-friendly model.

On the other hand, you might have lost tons already on that big 4x4, but do work out what it will cost you to run it for the next

three years – it might be a lot less than the cost of chopping it for a new car.

Road tax also favours downsizing – gas guzzlers face £950 a year road tax from next year – but it is still a relatively small part of the motoring budget for most of us.

Many superminis sit in the lowest tax band of £35 a year and though you might be tempted by tax-exempt diesel and hybrid models, check the price. The 'eco star' might save £105 in road tax over three years, but you will pay more upfront.

So, check out the conventional equivalents and don't dismiss petrol; it is still cheaper and makes sense for lower mileage users.

## Essential guide to where you can save

■ Bourne Road motor dealer in Crayford is offering free tank of fuel with all Mazda purchases new and used

■ Robins and Day motor dealer in Maidstone is offering MOTs for £29.99 and a service and MOT from £119.99

■ Motorline Renault motor dealer in Canterbury, Ashford and Maidstone is offering £99 service and free MOT for vehicles three years and older

■ Truegrip off-road fun in Canterbury is offering 15 minutes of karting for only £10

■ UK Stone stone merchant in Hersden near Canterbury is offering 10 per cent off Sandstone and limestone list price

■ Robins and Day motor dealer in Rochester is offering MOTs for £29.99 and a service and MOT from £119.99

■ Chambers Motorcycles in Maidstone is offering a free lock when you purchase a bike instore

■ SCG groundworks in Canterbury is offering 10 per cent off landscaping

■ FG Barnes Motors in Maidstone is offering half price MOT with full service

■ Bannatyne Health Club in Ashford is offering memberships from as little as £29 a month

■ UK Stone stone merchants in Hersden nr Canterbury is offering 10 per cent off sandstone spheres

**To get these offers go to:**

**[www.vouchersforkent.co.uk](http://www.vouchersforkent.co.uk)**

TERMS AND CONDITIONS APPLY TO ALL OFFERS



## CUTTING THE COST OF CAR CARE FOR ALL MAKES & ALL MODELS

- ① **FREE HEALTH CHECK**
- ② **MOT's £29.95**
- ③ **Service & MOT £95 on all cars up to 2000cc**

**OFFER ENDS  
30<sup>TH</sup> DECEMBER 2009**

**CALL US ON 01227 766777**

**QUOTING THIS ADVERTISEMENT TO MAKE AN APPOINTMENT**

Baileys Nissan, Westminster Road, Vauxhall Industrial Estate, Canterbury CT1 1YY

**NORTHGATE SERVICING**  
NO COMPROMISE



**YOUR ANNUAL SERVICE & MOT  
NOW COSTS LESS AT NORTHGATE  
WITHOUT COMPROMISING ON QUALITY.  
NOW JUST £119 FOR ANY MAKE OR MODEL (UP TO 2000CC)**



**ALSO AVAILABLE FREE ANTI-FREEZE CHECK!**

**NORTHGATE GARAGE**  
NORTHGATE, CANTERBURY, KENT CT1 1FW  
0800 4585189 [www.northgatealfaromeo.co.uk](http://www.northgatealfaromeo.co.uk)





# Scrappage strikes all the right notes with car buyers

BY **STEVE LOADER**

AFTER a top up at the Labour Party Conference, the Government's £2,000-a-go Scrappage incentive should have enough gas in the tank to last the pace.

Enthusiasm was so great though, that the original £300 million fund set aside to last until March 2010 looked woefully inadequate until Business Secretary Lord Mandelson confirmed a further £150m would be added – enough to finance a further 100,000 deals on top of the 200,000 already signed.

The offer is that the donor car or van going to the crusher must have been registered before 31 August 1999 and the owner's name must have been on the V5 'logbook' for 12 months before the date he or she places their new car order.

Carmakers have mostly embraced the deal after initial disappointment that they would be expected to foot half of each '£2,000 Government Scrappage grant' and noting the Treasury would claw back some money through VAT on each car sale anyway.

Some brands have even put extra money on the table on top of their £1,000 per unit as well as extra specification and zero per cent finance – though this is not the greatest lure when interest rates are so low.

On the other hand, consumers with bank



**SMALL SAVERS:** Nissan's British-built Micra supermini has been a major beneficiary of the successful Government Scrappage scheme and the trend towards downsizing

savings know they are receiving precious little return and may be tempted by a psychological boost from buying a new motor that should be cheaper to fuel and tax.

And don't be despondent if you're not in a position to take advantage of Scrappage; with the exception of city cars and superminis, you should get a hefty discount on most new cars in the current climate without needing to have a banger to scrap.

If you have been out of the car market for a

while though, do your research; diesel cars now outsell petrol, but cost more and the extra weight can be wearing and intrusive in the smaller cars most in demand now and you must drive many miles to recover that extra upfront outlay. Meanwhile, petrol is making a comeback with lighter, small capacity turbocharged engines.

You might also consider a hybrid, but these cost more and this must also be weighed against the mileage you intend to cover.

## Essential guide to where you can save

■ Northgate Alfa motor dealer in Canterbury is offering fixed-price servicing for cars three years plus. Silver Care Petrol or Diesel £139

■ KOS is offering the Doro 338 GSM Big button mobile phone for £99.99

■ Village Hotel hotel and leisure club in Maidstone is offering free loaded nachos worth £5.95 when you buy a bucket of six Mexican Sol beers from the Victory pub

■ KOS is offering the Pulsar Military Style Chronograph Watch. Save £20. Offer price £49.99, RRP £69.99

■ FG Barnes motors in Maidstone is offering £250 of accessories with Network Q purchases

■ KOS is offering Peers Hardy leather handbag and free umbrella for £19.99

■ Robins and Day motor dealer in Canterbury is offering MOTs for £29.99 and service and MOT from £119.99

■ Truegrip off-road fun in Canterbury is offering 15 per cent off a 4X4 off-road driving experience

■ KOS is offering solar powered bird baths. Save £30. Offer price £119.99 RRP, £149.99

■ Village Hotel hotel and leisure club in Maidstone is offering a free day pass when you call into village leisure club and exchange your voucher – available from [www.vouchersforkent.co.uk](http://www.vouchersforkent.co.uk)

To get these offers go to:

[www.vouchersforkent.co.uk](http://www.vouchersforkent.co.uk)

TERMS AND CONDITIONS APPLY TO ALL OFFERS

## Autumn Price Fall

Catch a great deal as our prices fall this Autumn

Group One Insurance

£35 road tax

up to 67.3 mpg

Stock Available for immediate delivery



### Chevrolet Matiz 0.8 S 5dr

Down from £6,625 to **£4,395**

Price includes **£2000 Scrappage Allowance**

Beat the VAT increase

Now Only **£5,395** Without Scrappage Allowance

Features: ABS brakes • Body Colour bumpers • Central locking Dual airbags • Immobiliser • ISOFIX child seat restraint system • Low insurance group • Power steering • RDS radio/CD player with MP3 • Split folding rear seats.

Finance options and P/X available.

GET REAL



**Caffyns Chevrolet**

Lamberts Road • North Farm Industrial Estate • Tunbridge Wells • TN2 3EL  
T: 01892 458647



Official Government Environment Data. Fuel consumption figures mpg (litres/100km) and CO2 emissions (g/km). Matiz 0.8 S 5dr: Urban - 43.5 (6.5), Extra-urban - 68.9 (4.1), Combined - 56.5 (5.0). CO2 emissions 119g/km.

Vehicle shown features mica paint available at extra cost of £325. 3 years/30,000 miles full service package at an optional cost of £249. Available at participating retailers only. Not available in conjunction with any other offers. Savings against current man. rec. price and available on UK supplied vehicles ordered and registered before 31st December 2009. Prices correct at time of press. (Chev79242). Scrappage Allowance subject to eligibility, please ask for terms and conditions.



BY **STEVE LOADER**

DOWNSIZING is the buzzword with cash-strapped UK car buyers so supermini sales are soaring, but what if you can't squeeze the family into one or you simply need more room?

The French have the answer in the form of cheap and capacious van-based MPVs.

These might look like Postman Pat styled them and Bob the Builder did the road testing, but their origins are more to do with family needs in the vast rural hinterland across the Channel.

The simple format was to take a small van with sliding rear side doors and add seats and huge windows, creating an MPV thousands of pounds cheaper than a 'proper' people carrier.

Being vans, they were also offered with tried and trusted – and economical – diesel engines. Having succeeded beyond their wildest dreams and frontiers though, French manufacturers have also gone a stage further and designed the current generation to handle far better than before.

The latest Peugeot Partner Tepee – also sold by Citroën as the Berlingo Multispace – is based on the company's 308 car, so there is less of a drunken sailor's gait on corners than its predecessor.

And Renault has just launched the second generation version of its hugely successful Kangoo – rhymes with 'can do' – also based on a car platform, in this case the marque's posh Scenic, so you get a chassis designed for the people carrier task at a much lower price.

Italy's Fiat has got in on the act and jointly builds a smaller van-based MPV version known as the Qubo, along with Peugeot (Bipper Tepee) and Citroën (Nemo Multispace) and even this has car-based underpinnings from its own Grande Punto supermini.

The immediate appeal of these cars is easy access to the box-shaped rear thanks to those

# The cross-Channel recession-busters



**PREVIOUS LIFE:** Peugeot's Partner Tepee, top, and the Renault Kangoo are just two of the many more affordable van-based people carriers to have started crossing the channel

sliding doors. Unlike many MPVs there is also still a massive boot behind the rear seats, which can usually be folded and arranged in various settings for maximum flexibility.

A big lift up tailgate doubles as a rain shelter or shade when picnicking or 'grandstanding' at events.

The headroom is almost ridiculously lofty and you can buy many of these cars specc'd up with airliner-style overhead lockers, though the sporty often use this extra space for stowing fishing rods, skis, mountain bikes and other gear and, of course, a spot of removals for Aunt Gladys' new flat is no big deal – in another life, they were vans.



## Essential guide to where you can save

■ Village Hotel, hotel and leisure club in Maidstone is offering a free bottle of house wine when you present your voucher at time of booking your office Christmas lunch before November 1 – minimum table of four to qualify – available from [www.vouchersforkent.co.uk](http://www.vouchersforkent.co.uk)

■ KOS is offering a porous seepage hose, so you can save time and money and use up to 70 per cent less water. From only £19.99, save £35 on RRP

■ Northgate Alfa motor dealer in Canterbury is offering air conditioning services for £79.95, plus VAT

■ KOS is offering Severin Electric BBQ. Save £30 on offer price of £149.99, RRP £179.99

■ Baileys Nissan motor dealer in Canterbury is offering 15 per cent off MOTs

■ Living Out log cabin store, Chestfield, Maidstone is offering 10 per cent off everything

■ KOS is offering a £200 saving on the Toyota CB04T Mark II sewing machine, only £99.99 inc p&p, RRP £299.99

■ Chambers Motorcycles in Maidstone is offering free oil filter when you have your bike serviced in the service department

■ KOS is offering rechargeable micro luggage scales £19.99

■ KOS is offering the Extreme bra for £24.99

To get these offers go to:

[www.vouchersforkent.co.uk](http://www.vouchersforkent.co.uk)

TERMS AND CONDITIONS APPLY TO ALL OFFERS

## 1 YEARS FREE INSURANCE 19+ CORSA SXi

1 YEARS  
**FREE**  
INSURANCE  
19+

3 YEARS  
**0% APR**  
TYPICAL

**FREE**  
REDUNDANCY  
COVER

ALL AVAILABLE WITH

**£2000**  
GOVERNMENT  
SCRAPPAGE  
ALLOWANCE

**BEAT THE  
VAT  
INCREASE**



There really has never been a better time to buy a new Corsa SXi with a great range of offers including one years' free insurance. Order one today and take delivery before 31st December to beat the VAT increase.

**FG Barnes**  
**01622 755531**

Sutton Road  
Parkwood  
Maidstone  
Kent

Mon-Fri 08:30 - 18:00  
Sat 08:30 - 17:30  
Sun 10:00-16:00



**VAUXHALL**

**Official Government Test Environmental Data - Fuel Consumption Figures mpg (litres/100km): Corsa SXi Range: urban 35.3 (8.0) - 49.6 (5.7), extra-urban 56.5 (5.0) - 74.3 (3.8), combined 46.3 (6.1) - 62.8 (4.5), CO<sub>2</sub> Emissions 146 - 119 g/km.**

Model shown may have optional extras available at an extra cost. 3 Years OE Finance available with 20% minimum deposit. Finance by GMAC UK plc. Applicants must be aged 18 or over. Finance offer available at participating retailers. UK registered vehicles only. To be eligible for the Corsa Free Insurance offer Corsa SXi drivers must be aged between 19-35 and will need to have held a full UK/EU driving licence for at least 2 years. A compulsory excess of £250 will apply. Please note that additional excesses do apply in respect of young drivers and modifications. Vauxhall Motor Insurance is underwritten by Prudential Insurance plc, authorised and regulated by the Financial Services Authority. Free insurance in Northern Ireland is underwritten by AXA Insurance Limited, regulated by the Financial Services Authority and obliged to comply with the FSC rules issued by the Financial Services Authority. The free redundancy cover is optional and is offered to customers who take out a finance agreement with Vauxhall from a participating FSA-authorised retailer. The cover, which is subject to eligibility, is for the first 36 months of the finance agreement (excluding the first 90 days), and is up to a maximum of 12 months' pay. Terms and Conditions apply. Please contact the further details of cover. The insurance is provided by Prudential Insurance Company Limited. Other providers of redundancy cover are available. For more information see [www.vauxhall.co.uk/corsa](http://www.vauxhall.co.uk/corsa). £2000 Government Scrappage Allowance is dependent on the vehicle meeting the full Government Scrappage Allowance criteria. All other sales categories are excluded. Offers may not apply to all Retailer stocks. Offers apply to selected new vehicles ordered or registered between 02/10/09 and 02/12/09, and are subject to status, eligibility, terms and conditions.



**OPEN 7 DAYS A WEEK • OPEN 7 DAYS A WEEK • OPEN 7 DAYS A WEEK • OPEN 7 DAYS A WEEK • OPEN 7 DAYS A WEEK • OPEN 7 DAYS A WEEK • OPEN 7 DAYS A WEEK**





To search for shopping, services, leisure and entertainment log on @  
**yourkenttv.co.uk**

**NEXT**

Set of four character decorations, price £12

**POUNDLAND**

Metal lanterns, price £1

**DEBENHAMS**

Santa laundry garland, price £10

**NEXT**

Set of six mini glitter trees, price £6

**IN STORE**

## Branch out and get a real tree this Christmas

SPRUCE up your living room with a real, British-grown Christmas tree from Bedgebury National Pinetum and Forest.

From Saturday there will be a large selection available from the Walled Garden between 10am and 4pm, and a voucher for a free visit to Bedgebury will be given away with every tree. These will be entered into a prize draw to win a pair of Bedgebury concert tickets.

For more information, visit [www.forestry.gov.uk/bedgebury](http://www.forestry.gov.uk/bedgebury).

## Rick Stein is cooking things up at Bluewater

TELEVISION chef Rick Stein will be signing copies of his new book at Bluewater next week.

Rick Stein's *Far Eastern Odyssey* (BBC Books, £25) accompanies his latest television series in which Stein took an epic culinary journey along rivers, through jungles and around coastlines to meet farmers and learn about the authentic foods of the Far East.

He will be at Waterstone's from 5pm on Monday. Call the store on 01322 624831.

## County Square has got season all wrapped up

ANYONE who dreads the ordeal of wrapping Christmas gifts can find help at County Square shopping centre in Ashford.

Every Saturday until December 19, shoppers can take their purchases to the Santa's Little Helpers gift-wrapping team in the lower mall outside Debenhams.

The service is available between 10am and 4pm and all costs are donated to Demelza House children's hospice. Visit [www.countysqureshoppingcentre.com](http://www.countysqureshoppingcentre.com).

## Locally-produced soap is the natural choice

WAITROSE is cleaning up with natural handmade soaps from local company Fentons of Kent.

Company-founder Roz Burton is a former IT worker who set up the business just over a year ago, but her products have already become the first local soap to be stocked at her local Waitrose store.

If successful, they could be stocked in more stores. Made from completely natural ingredients, the soaps use Nature's own antibacterial and antiseptic plants.

## Celebrity perfumes for those with money scents

BUY celebrity fragrances on a recession-friendly budget with Lloydspharmacy's Christmas offers.

Many famous scents are reduced by more than 50 per cent at the stores, with Kylie's Darling EDT spray being slashed from £29 to just £12.

There are also bargains to be had on Glow by JLo, David Beckham Instinct and Anais Anais.

See the full range in your local store, or visit [www.lloydspharmacy.com](http://www.lloydspharmacy.com).

## Thanet's Live Music Scene

Thursday 26th November

**Shanlee Parker**

The New Inn, 2 Delf Street, Sandwich 01304 612335

Friday 27th November

**Lead Gremlin**

The Red Lion, 1 King Street, Ramsgate 01843 586713

Saturday 28th November

**Eyelash Guilt**

The Red Lion, 1 King Street, Ramsgate 01843 586713

Saturday 28th November

**As Is Now**

Bradstow Mill, 125 High Street, Broadstairs 01843 861108

Tuesday 1st December

**Dave Paisley**

The New Inn, 2 Delf Street, Sandwich 01304 612335

Thursday 3rd December

**On The Run**

The New Inn, 2 Delf Street, Sandwich 01304 612335

Friday 4th December

**Tortilla Army**

The Red Lion, 1 King Street, Ramsgate 01843 586713

Saturday 5th December

**Breeds**

Bradstow Mill, 125 High Street, Broadstairs 01843 861108

Saturday 5th December

**Damage Case**

The Red Lion, 1 King Street, Ramsgate 01843 586713

Tuesday 8th December

**Roger Betts**

The New Inn, 2 Delf Street, Sandwich 01304 612335

Thursday 10th December

**Shan Lee Parker**

The New Inn, 2 Delf Street, Sandwich 01304 612335

Friday 11th December

**Sabatage**

The Red Lion, 1 King Street, Ramsgate 01843 586713

Saturday 12th December

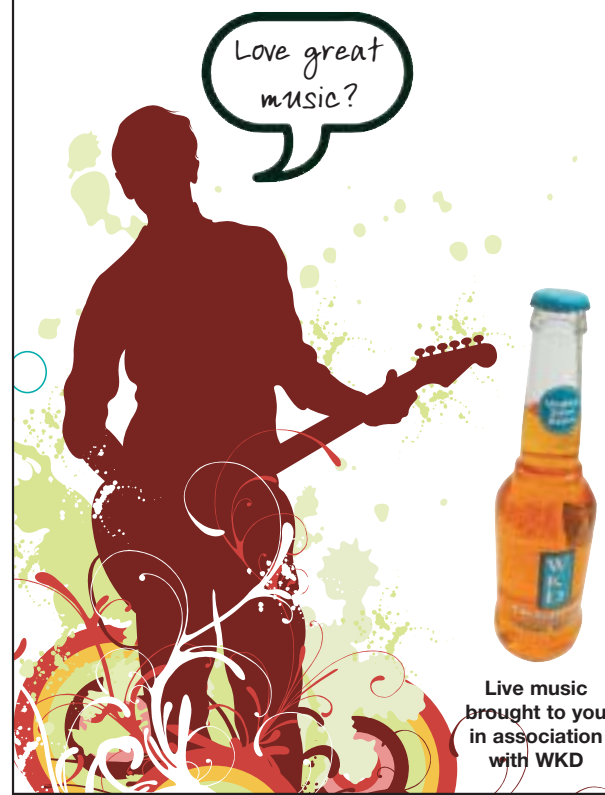
**Situation Vacant**

Bradstow Mill, 125 High Street, Broadstairs 01843 861108

Saturday 12th December

**Suspects**

The Red Lion, 1 King Street, Ramsgate 01843 586713



Live music  
brought to you  
in association  
with WKD



# yourtimeout

## YOUR TV REVIEW

BY ED HILL

**DEFYING GRAVITY**  
BBC Two, 11.10pm, Saturday

**THE X FACTOR**  
ITV 1, 8pm, Saturday

DEFYING Gravity, being shown on BBC Two on Saturday nights, is the latest TV trip into space.

Set 50 years in the future, it tells the tale of eight astronauts on a mission to Venus and other planets in the solar system.

It's an odd programme; the action continuously flips from the crew's current mission to five years before when they all began training. It's not exactly action-packed, either.

These space pioneers are not like trigger-happy warriors of Battlestar Galactica, but a load of self-obsessed naval-gazers.

If these people are what Nasa believes have the right stuff in 2058, they must have decided to use whinge-power as a way of travelling through the depths of outer space.

However, it does have some things going for it. The effects are good and the cast do a decent job of creating a sense of tension, but I can't help feeling that the series, like the characters, doesn't know where it's going.

Is it just a soap opera set in space, or an examination of man's need to explore, whatever the consequences?

It seems concerned mainly with the characters' relationships with each other than with any high concepts.

If I want to see that, I don't have to go to the moons of Saturn – I can pop down to Albert Square.

And so to another soap opera of sorts – The X Factor.

We're down to the business end of the competition now, with just a few weeks until we have to endure a turgid Christmas single, which will doubtless top the charts over yuletide.



**BORED-LY GOING:** Christina Cox stars in BBC Two's uninspiring sci-fi drama Defying Gravity

It's been an interesting year, if not one high on talent, but it really is impossible to escape this TV monster.

Even my mum, who is much more of a Strictly person, is aware of the 'Jedward' phenomenon, which has probably been the biggest talking point of the series.

I expect that Olly guy will win, as half the female population of this country seems to have fallen in love with him, but whether he has the talent to sustain a career in the mould of Leona Lewis is doubtful.

Stacey Solomon probably has a chance, too. She can hardly string a sentence together but, to be fair, the girl can belt out a tune.

However, I expect this year's winner will go the way of X Factor's previous winners like Steve Brookstein and Leon Jackson and become a household name, if only in their own household.

Fame is a fickle business.

## YOUR WEEK'S HOROSCOPE

BY RUSSELL GRANT



**AQUARIUS** (Jan 21-Feb 19)

**YOU** need to have a more realistic attitude about work. At some point you'll have to sacrifice your values in order to earn a living. If that means pretending to agree with a policy you detest, so be it. Resist the urge to tell such people what you really think of their antics.

• To find out more about what the stars have in store call Russell on **Aquarius** 09067-531762



**TAURUS** (Apr 21-May 21)

**CHARM** won't get you very far with an exacting boss. If you want to get into their good books you need to work hard and stay disciplined. A tough work assignment could be entrusted to you. By bringing this project in under budget you'll put yourself in line for a promotion.

• To find out more about what the stars have in store call Russell on **Taurus** 09067-531753



**LEO** (Jul 24-Aug 23)

**YOU** may not get a lot of sympathy from family. Relatives could accuse you of being your own worst enemy – and maybe they're right. Instead of asking for help, try getting yourself out of trouble. Set a deadline by which to pay off debts. It sounds boring, but your respectability will soar.

• To find out more about what the stars have in store call Russell on **Leo** 09067-531756



**SCORPIO** (Oct 24-Nov 22)

**YOU** may be giving people too much credit for being honest. Take some basic security precautions in order to protect your interests. Keep your personal information under lock and key to avoid identity theft, and install security systems to protect your home and car.

• To find out more about what the stars have in store call Russell on **Scorpio** 09067-531759



**PISCES** (Feb 20-Mar 20)

**YOU'RE** too easily defeated when it comes to pursuing your dreams. If you encounter an obstacle, hang on and pray for help. It could come quite unexpectedly. Teaming up with a male colleague will help you cut through work like a hot knife through butter.

• To find out more about what the stars have in store call Russell on **Pisces** 09067-531763



**GEMINI** (May 22-Jun 22)

**YOU** may lack the training to get the kind of job you want. Unfortunately, it may not be possible to get the type of qualifications you need right now. Your best bet is to capitalise on your creative talent. You could find some great clients through a business or romantic partner.

• To find out more about what the stars have in store call Russell on **Gemini** 09067-531754



**VIRGO** (Aug 24-Sep 23)

**DON'T** take your job for granted. You may not be able to get off work early or take the vacation time you wanted. Instead of getting angry accept the verdict and do your best. These days, finding work is no small task. If you are unemployed, you might want to launch a home-based business.

• To find out more about what the stars have in store call Russell on **Virgo** 09067-531757



**SAGITTARIUS** (Nov 23-Dec 21)

**MEAN** what you say and say what you mean or people will accuse you of being a hypocrite. Youngsters are especially vulnerable to betrayal. If you go back on a promise it will be impossible to regain their trust. Your reputation could grow by leaps and bounds.

• To find out more about what the stars have in store call Russell on **Sagittarius** 09067-531760



**ARIES** (Mar 21-Apr 20)

**A TALENTED** teacher could inspire you to further your education. Let a loved one relieve you of responsibilities while you pursue a cherished dream. Although you hate being beholden to anyone, there's nothing wrong with accepting favours from your nearest and dearest.

• To find out more about what the stars have in store call Russell on **Aries** 09067-531752



**CANCER** (Jun 23-Jul 23)

**AN** intimate relationship is showing signs of strain. You feel as if you're doing all the giving, while your partner never returns the favour. It's time to adjust the balance of power. Your well-being is undergoing a radical improvement, mostly because your home life is so satisfying.

• To find out more about what the stars have in store call Russell on **Cancer** 09067-531755



**LIBRA** (Sep 24-Oct 23)

**THE** party is over, and the sooner you realise it the better off you will be. Scale back on the fun and games so you can focus on work. If that means cancelling a date, so be it. Your attitude will win the confidence of customers who want to be treated with courtesy and respect.

• To find out more about what the stars have in store call Russell on **Libra** 09067-531758



**CAPRICORN** (Dec 22-Jan 20)

**DON'T** overestimate your power to make money. Although you haven't had much trouble earning cash, you need to put some away for a rainy day. Be ready to refuse a friend a loan or your relationship could be torn apart. Working behind the scenes will win your boss's approval.

• To find out more about what the stars have in store call Russell on **Capricorn** 09067-531761

Calls cost 75p per minute. Service provided by g8wave London N7

# SAVE SAVE SAVE

visit **www.vouchersforkent.co.uk**  
and download great money saving offers



If you would like details on how you can include your business on vouchersforkent, phone today on **01303 817150**.



Award Winning Company



# CROSSWORD & SUDOKU

No115

SPONSORED BY  
WATERSTONE'S

Fill the grid so that every column, every row and every 3x3 box contains the digits 1 to 9

## EASY

			9	1		6		
9							8	3
	2	1	8				5	
				4	3	9		
3		8		7		4		5
	9	4	3					
	5				1	2	6	
2	3							4
		7		9	2			

## MEDIUM

	5		9			8	7	
		1					9	3
				3				
	4			5	8	9		
			7		3			
		3	1	9			8	
				8				
6	2					4		
	8	4			1		2	

## HARD

3		6				4		
			8		5			6
		8				2		
8	7			3		2		9
				8				
6		2		9			4	8
	9					1		
2			3		9			
	7					3		5

## CRYPTIC CLUES

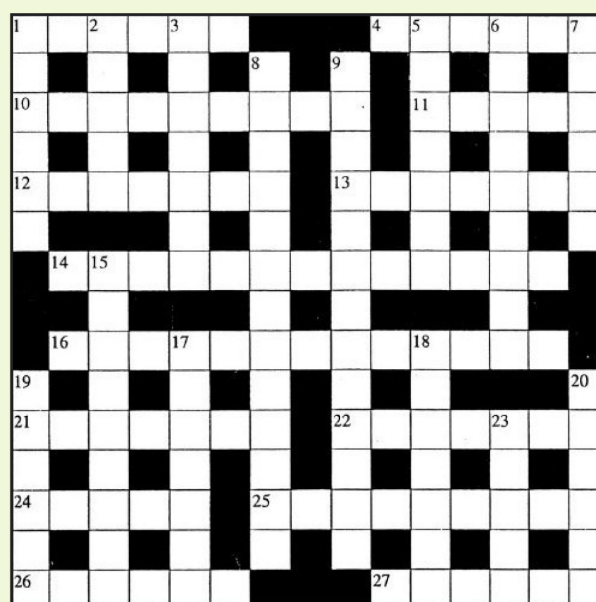
### ACROSS

- 1 Digest overdrawn provided within city limits (6)
- 4 Interminable dispute's terribly silly (6)
- 10 Change of policy re change of direction (5-4)
- 11 Hardy's sarcasm! (5)
- 12 Set off in a rage? (7)
- 13 Unfamiliar mathematical quantity (7)
- 14 Taken to get out of another's way (7,6)
- 16 Linesman's justifiable departure from conventional order? (6,7)
- 21 Replace bottle that contains inactive medical substance (7)
- 22 Stout man holds stout perhaps (4-3)
- 24 Mount 100ft? (5)
- 25 I name twelfth man available if required (2,7)
- 26 Daughter never wandered round US city (6)
- 27 Cross part of lengthy bridge (6)

### DOWN

- 1 Cowardly, but caught black bird (6)
- 2 Duke sorry coming up for flag (5)
- 3 Foolish one turned out during endless commotion (7)
- 5 Ketch, it bumped into trees (7)
- 6 Of amoebae coming from tropical zoo, not one left (9)
- 7 Way of preserving food that's losing moisture (6)
- 8 Monarch's quainter voice trembled (5,8)
- 9 I cut repayment out for part of vehicle (9,4)
- 15 Olivia not troubled by crime (9)
- 17 Several times find Frenchman in a quiver (7)
- 18 Body of persons sent on undertaking to ambassador's office (7)
- 19 Saw cocaine included had been seasoned (6)
- 20 Reconciled a sin (6)
- 23 Panellist on trial (5)

## SCRIBBLE HERE



## QUICK CLUES

### ACROSS

- 1 Jerky (6)
- 4 Itself (anag.) (6)
- 10 Being (9)
- 11 Church cellar (5)
- 12 Bring vessel to a standstill (5,2)
- 13 Parasite (7)
- 14 Painful new experience (7,2,4)
- 16 Variegated seabird (9,4)
- 21 Carry out (7)
- 22 Submit (4,3)
- 24 Meadow (5)
- 25 Restaurant (9)
- 26 Explosive case (6)
- 27 Coming (6)

### DOWN

- 1 Childcare facility (6)
- 2 \_\_\_ board (5)
- 3 Uncomplaining (7)
- 5 Scold (4,3)
- 6 Poisonous toadstool (3,6)
- 7 Restaurant (6)
- 8 Unimportance (1,3)
- 9 Allowing to retire (10,3)
- 15 Wonder (9)
- 17 Arundel (anag.) (7)
- 18 Dedicated (7)
- 19 Reinforce (colloq.) (4,2)
- 20 Despot (6)
- 23 Sower (anag.) (5)

# LAST WEEK'S SOLUTIONS

## SUDOKU SOLUTIONS No114

### EASY

5	4	2	8	7	6	1	3	9
7	1	3	5	4	9	8	6	2
9	6	8	1	2	3	5	4	7
3	2	9	4	1	8	7	5	6
4	5	7	3	6	2	9	8	1
6	8	1	7	9	5	4	2	3
2	7	6	9	5	4	3	1	8
8	9	4	6	3	1	2	7	5
1	3	5	2	8	7	6	9	4

### MEDIUM

5	9	1	7	3	8	2	6	4
4	6	2	9	5	1	3	7	8
3	8	7	2	6	4	5	9	1
6	1	3	5	7	2	8	4	9
8	2	5	6	4	9	7	1	3
9	7	4	8	1	3	6	2	5
2	5	9	1	8	6	4	3	7
1	4	8	3	2	7	9	5	6
7	3	6	4	9	5	1	8	2

### HARD

4	3	2	1	5	6	8	9	7
7	8	1	3	9	2	4	6	5
5	9	6	7	4	8	1	3	2
8	7	5	9	3	1	6	2	4
6	1	4	5	2	7	9	8	3
3	2	9	6	8	4	5	7	1
9	4	8	2	7	5	3	1	6
2	6	3	4	1	9	7	5	8
1	5	7	8	6	3	2	4	9

## CRYPTIC SOLUTION No114

ACROSS: 8 Expurgate 9 Azure 10 At one time 11 Kneel 12 Charm offensive 15 Toby 17 Runny 19 Vein 21 Antarctic Ocean 23 Feral 24 Breakneck 26 Robin 27 As a result  
DOWN: 1 Exotic 2 Quandary 3 Egg-timer 4 Stum 5 Backing 6 Juvenile 7 Well-being 13 Fungi 14 Stratford 16 Bathrobe 18 Yeomanry 19 Viennese 20 Praline 22 Nicely 25 Rusk.

## QUICK SOLUTION No115

Beef up 20 Tyrant 23 Worse 15 Amaze 17 Laundry 18 Devoted 19 Eatery 8 Inconsequence 9 Pensioning off 10 Julia 3 Patient 5 Tick off 6 Fly again 7 26 Petard 27 Advent. DOWN: 1 Crèche 2 Execute 22 Give way 24 Field 25 Cathedral 21 Baptism of fire 16 Harlequin duck 14 11 Crypt 12 Heave to 13 Sponger 14  
ACROSS: 1 Choppy 4 Stifle 10 Existence

Answers to all of this week's quizzes can be found on our website

**WILD TRACKS**  
(WWW.WILDTRACKSKENT.CO.UK)  
**OFF ROAD KARTING**

**CHILDRENS PARTIES**  
INCLUDING OFF ROAD KARTING,  
RIFLE SHOOTING, 4X4 RIDE AND FOOD

**OFF ROAD KARTING**  
EVERY SUNDAY 10.00 - 13.00  
(MUST BE PRE BOOKED)

**PRIVATE OFF ROAD KARTING SESSIONS**  
FOR INDIVIDUALS OR GROUPS

**T: 01227 363 323 E: enquiries@truegripoffroad.co.uk**  
**www.truegripoffroad.co.uk**  
Greenfields Shooting Ground, Sturry Hill, Sturry, Canterbury, Kent CT2 0NG



# PAYING YOUR COUNCIL BILLS

From Tuesday 1 December Shepway District Council will not be able to take cash, cheque or Debit Card payments at the Civic Centre in Folkestone or at One Stop Services in Hythe, New Romney or Lydd.

However, using a bar-coded bill or payment swipe card you will be able to pay your council bills at any PayPoint outlet or Post Office in the UK.

Please go to [www.shepway.gov.uk](http://www.shepway.gov.uk) for more information

**Folkestone**  
Hythe & Romney Marsh  
Shepway District Council



[www.shepway.gov.uk](http://www.shepway.gov.uk)





# CLEAN YOUR HANDS

IT IS EVERYONE'S DUTY TO PREVENT THE SPREAD OF INFECTION



**NHS**

*Eastern and Coastal Kent*





## PROPERTY NEWS

### Agents report 'strong demand for property'

FOR every property on the market there are five potential buyers looking to buy it, new research has discovered.

A study by the National Association of Estate Agents found high-street branches had an average of 287 prospective buyers on their books in October.

The average number of properties available at estate agents was 57.

The high demand has bumped up prices slightly but has not translated into sales.

House prices increased 1.2 per cent in October, but estate agents sold an average 7.7 properties each during the month, down from 8.5 in September.

Gary Smith, NAEA president, said: "There is strong demand for property and more optimism in the housing market than we have seen for months."

"This is good news for the recovery of the market and for the British economy in general."

First-time buyers accounted for 22 per cent of sales in October, down from 26 per cent in September, but more than double the proportion of first-time buyers in October 2008.

### Family and boredom cause seven-year itch

PEOPLE who own their homes feel the need to move house every seven years, new research has discovered.

Co-operative Bank found the main reason people move house is to make room for a growing family.

Other popular reasons homeowners stated for moving house included living closer to work and homeowners getting bored of living in their current home.

One in six said the prospect of taking on new DIY projects was what motivated them to move house.

The survey also discovered gender differences, with women more likely to become bored with a property than men.

John Hughes, Co-operative Bank spokesman, said: "The research shows there are a wide range of motivations behind moving house as people take account of changing family and financial situations throughout their lifetimes."

He added that homeowners should carefully plan their move to ensure they could afford a bigger property.

"It's important that people plan ahead, especially with regard to finances, to ensure they make the right choices and alleviate many of the pressures associated with the moving process," he said.



# House prices drop in pre-Christmas slump

BY NICK AMES

RESIDENTIAL property prices in the UK have fallen for the first time in three months, but there is still confidence in the market, say experts – and a spring surge is also predicted.

The Rightmove monthly index is the first for months to show a decline in property prices.

They are down 1.6 per cent between October and November, with the organisation saying that it believes a dash to sell before Christmas has prompted sellers to reduce prices.

It said the average house price fell from £230,184 in October to £226,440 in November.

But house prices are still 1.6 per cent higher than this time last year and this is the largest increase since a 2.2 per cent rise in May 2008.

Rightmove is predicting further declines in December and January, traditionally the slowest time of the year for the real estate market.

In all but the most buoyant of markets, home-moving comes second to Christmas festivities at this time of year on an annual basis.

"While the market has recovered from some dreadful lows, this month's price fall proves that it doesn't have the strength to buck seasonal trends," said Miles Shipside, commercial director of Rightmove.

"We expect three months of asking-price falls before a tentative recovery in early spring, likely followed by pre-election jitters."

The index also shows that property stocks remained low, with 30 per cent fewer homes coming on to the market this month than at the same point in 2007, and mortgage availability is still hampering a recovery in the market.



SEEDS OF GROWTH: Despite a seasonal drop, experts are already predicting a house-price surge for spring 2010

Many would-be sellers are still unwilling or unable to come to the market and with the number of new-build properties running at half the levels required to satisfy anticipated demand, aspiring home-movers are set for a frustrating time for years to come, it says.

And overall, the picture is promising, with seven out of 10 regions showing prices are actually up on an annual basis.

The South East saw the largest increase in prices, with an average rise of 3.8 per cent

driven by the lowest average stock levels per estate agent. The East Midlands was the worst performer, with prices 1.6 per cent below those of November 2008.

Rightmove has also found that the upcoming end to the stamp-duty holiday is not causing a flood of sellers or buyers to join the market.

Currently, properties between £125,000 and £175,000 are exempt from paying the 1 per cent levy, with the exemption coming to an end on December 31 this year.

## Lending future looks bright, say experts

THE Council of Mortgage Lenders (CML) has cut its forecast for the number of repossessions in 2009 to 48,000.

The estimate is substantially down on earlier forecasts of 75,000 in 2008 and 65,000 in June of this year, and the body says the improvement reflects "lender forbearance, Government measures and the beneficial effect of continuing low interest rates".

In further good news, CML figures show that at the end of September, 194,600 home loans – 1.77 per cent of all UK residential mortgages – were in arrears of 2.5 per cent or more of the outstanding balance.

The result compares with 204,200 mortgages in arrears on the same basis at the end of June, or 1.86 per cent of all mortgages.

In the three months to the end of September, 11,700 properties were repossessed by lenders, up slightly from 11,400 in the previous quarter, and showing a rise of 5 per cent on the third quarter of 2008.

Looking ahead, the CML is predicting that the number of housing transactions will reach 810,000 this year and 850,000 in 2010.

The council expects total net lending to be "modestly positive this year at £8 billion, revised from minus £5 billion previously, and

£15 billion next year". But repossessions could rise in 2010 to 53,000 or 0.48 per cent of outstanding mortgages.

Commenting on the latest arrears data and on the new forecasts, CML director general Michael Coogan said: "Borrowers should take heart from the latest findings as they reinforce the fact that lenders really do want to keep people in their homes – and are doing so."

"In terms of new lending next year, we expect a modest increase. But it is difficult to see the case for a dramatic upturn in the absence of significant improvement in the wider economic picture."

**YOU CAN DISCOVER HOW ONE ESTATE IN THE COUNTY IS BEING REGENERATED. SEARCH 'STANHOPE'@propertyforkent.co.uk**





**Geering & Colyer**  
Moving you since 1910

**Dover 01304 207099**

dover@geeringandcolyer.com

**Folkestone 01303 250757**

folkestone@geeringandcolyer.com

**Kearsney 01304 823714**

kearsney@geeringandcolyer.com

**New Romney 01797 363194**

newromney@geeringandcolyer.com



**Dover £235,000**

Three bedroom apartment, lounge, fitted kitchen, study, sea views and garage en bloc.

Dover Office

01304 207099



**Littlestone 214,950**

Bungalow in Littlestone which benefits from lounge, diner, 85ft enclosed rear garden, garage, double glazing and central heating.

New Romney

01797 363194



**Dover £127,000**

Favoured Maxton area. Three Bedroom Terraced House with central heating and double glazing. Lounge/Diner, Kitchen, Refitted Bathroom.

Dover Office

01304 207099



**Folkestone £184,995**

This is a substantial family home with lots on offer including two reception rooms, utility room, kitchen/breakfast room and cloakroom.

Folkestone Office

01303 250757



**Elvington £94,950**

Two bedroom semi detached house. Kitchen and lounge, bathroom. Gardens, driveway, central heating and double glazing.

Kearsney Office

01304 823714

## The UK's largest Open House weekend

5th – 6th December

**Selling?**  
open your door to a buyer before Christmas

Ask for further details

See our 'Open House' properties at

**propertywide.co.uk**

**For security reasons anyone wishing to view one of our Open Houses on 5th or 6th December, will require a password for the weekend, which can be obtained from any of our offices.**



**Dover £129,950**

Three bedroom mid town house. Hall, lounge/diner, fitted kitchen, landing, three bedrooms and bathroom/WC with front and rear gardens.

Dover Office

01304 207099



**Folkestone £274,995**

This is a substantial family home. Four bedrooms, lounge, dining room, conservatory, breakfast room and utility room. View virtual tour on line.

Folkestone Office

01303 250757



**Deal Offers Over £99,950**

Two Bedroom Flat. Many original features. Lounge/Diner, Kitchen, Bathroom/WC. Communal gardens and residents parking.

Kearsney Office

01304 823714



**Lydd on Sea 239,995**

Spacious detached family house having been extended to provide five bedrooms and three receptions. Garage & off road parking.

New Romney

01797 363194



**Littlestone £375,000**

Four bedroom detached house, 'avenue location, double garage, in and out drive.

New Romney

01797 363194

**geeringandcolyer.com**

**www.mortgagescountrywide.co.uk**





# Bairstow eves

**Dover 01304 201806**  
**Folkestone 01303 259211**

dover@bairstoweves.co.uk  
 folkestone@bairstoweves.co.uk

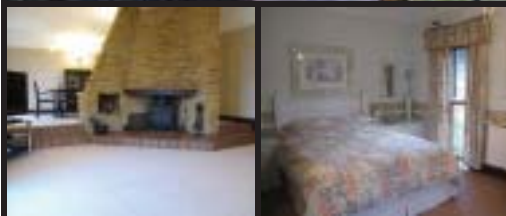
**Countrywide**

## DOVER

**Dover 01304 201806**

**OFFERS IN EXCESS OF £400,000**

Bairstow Eves are delighted to offer Foxberry to the market for the first time. Designed and built for the present owners to take full advantage of the magnificent views this three bedroom detached bungalow is situated on a plateau with a timber terrace extending from the lounge out over the bank supported on columns with a backdrop of mature trees to the rear. This home which has featured in a number of magazine articles comprises three bedrooms with full en-suite to the master bedroom. Magnificent lounge/diner with central fireplace and solid fuel stove as a focal point. Further benefits include a well appointed kitchen, separate utility room and conservatory as well as double garage and off street parking.



## FOLKESTONE

**Folkestone 01303 259211**

**£275,000**

Situated in the Historic 'Bayle' area of Folkestone, viewing is recommended of this impressive period conversion within a small gated development. Being the largest of four properties much attention has been given toward space and light, with high ceilings and glass panels. Further benefits include a courtyard garden and off road parking.



## DOVER

**Dover 01304 201806**

**OFFERS IN EXCESS OF £400,000**

Imposing detached period home in an enviable location. Offering five bedrooms, four reception rooms, double and single garages and much, much more. Must be viewed.



## The UK's largest Open House weekend

5th - 6th December



**Selling?**  
 open your door to a buyer before Christmas

Ask for further details



See our 'Open House' properties at [propertywide.co.uk](http://propertywide.co.uk)

## FOLKESTONE

**Folkestone 01303 259211**

**FIXED PRICE £139,995**

We are pleased to offer this mid terrace, three storey property with further updating and is offered for sale with no chain. Comprising: entrance

hall, lounge/diner and kitchen to the ground floor, two bedrooms, bathroom/WC and fixed staircase to loft conversion offering a third bedroom.



## SHEPHERDSWELL

**Dover 01304 201806**

**£225,000**

Detached house with four bedrooms in favoured village location with access to local amenities and train station.



## FOLKESTONE

**Folkestone 01303 259211**

**OFFERS IN EXCESS OF £215,000**

Offered for sale with No Chain! Four bedroom family home in sought after Cheriton location.



## TEMPLE EWELL

**Dover 01304 201806**

**£130,000**

Quirky two bedroom semi detached cottage in need of modernisation in popular village of Temple Ewell.



## DOVER

**Dover 01304 201806**

**£55,950**

One bedroom ground floor flat in town centre location offered for sale with no chain.



## HAWKINGE

**Folkestone 01303 259211**

**£149,995**

Offered for sale with no chain! Two bedroom semi detached house with off road parking and a garage. Internal viewing is highly recommended.



## FOLKESTONE

**Folkestone 01303 259211**

**£154,995**

Two bedroom ground floor flat in desirable location, benefits include garden, garage, share of freehold.



**Folkestone 01303 259211**

**£159,995**

Three bedroom family home in popular Cheriton location. Double glazing, gas fired central heating. Internal viewing highly recommended.





*Regal*  
ESTATES

We work harder.

Sandwich 0845 3703043

15 Market Street, Sandwich, Kent CT13 9DA  
sandwichsales@regal-estates.co.uk



[www.regalsandwich.co.uk](http://www.regalsandwich.co.uk)



#### Eastry £227,500

3 bedroom detached chalet style property offering comfortable and modern living with living/dining room, contemporary kitchen, study, gfl wc, three bedrooms, contemporary bathroom. Garage, driveway, dbg, gch.



#### Sandwich £179,950

Two bedroom ground floor apartment situated in popular Sandwich location, dual aspect living room, kitchen, shower room, communal garden, off road parking, GFCH, no chain.



#### Sandwich £449,950

Something a bit special! This listed barn has been completely renovated to an extremely high standard combining original timbers and materials with a contemporary style using oak and glass.



#### Deal £440,000

A charming period detached house with 5 bedrooms, three/four reception rooms, gfl WC, cellar, detached double garage with annex over, gardens to front rear and side. Call now to view.



#### Wingham £425,000

Elegant 5 bedroom home with accommodation over 3 floors and spacious cellar, 3 reception rooms, en-suite bathroom, enclosed courtyard garden, garage. Fitted kitchen/Dining Room, wealth of local amenities.



#### Eastry £320,000

Impressive detached family home, four bedrooms, living room, dining room, ground floor cloakroom, fitted kitchen, gardens to front, side and rear, parking, en-suite, triple aspects, private mews development.



#### Cliffsend £159,950

Two bedroom detached bungalow in need of modernisation situated on a double plot, lawned rear garden, det. Garage, call now to view.



#### Nonington £249,950

Well-presented detached spacious 3/4 bed bungalow, sought after village location, fitted contemporary style kitchen, living room, dining room, shower room and bathroom; driveway/garage, d.g. & gas fired central heating.



#### Wingham £375,000

Deceptively spacious listed home, boasting charm, character and wealth of period features. Popular village location. Four bedrooms, parking for several vehicles, fitted kitchen, dining room. Sitting room, en-suite, cellar.



#### Eastry £199,950

Deceptively spacious four bedroom semi like a 'showroom' inside, lounge, conservatory, kitchen/breakfast, two bathrooms, utility, 47' x 30' rear garden, off road parking for two cars, double glazing and gas central heating.



#### Sandwich £360,000

Need acreage? This two/three bedroom semi detached cottage could be the answer! Paddocks approximately 1.25 acres, garden approximately .25 of an acre, stable blocks! Potential to extend and plenty of parking.



#### Sandwich £395,000

Detached family home boasting living room, dining room, conservatory, fitted kitchen, utility room, cloakroom. Four bedrooms, gardens, garage, driveway, double-glazing, gas-fired central heating.



#### Preston £249,950

Immaculately presented, popular village of Preston, backing onto farmland. 3 bedrooms, plenty of parking, contemporary styled kitchen and bathroom, conservatory, wood burning stove, no onward chain. View now!



#### Worth £399,950

Three bed detached period farmhouse on a plot of approx 1/3 acre with outbuildings to include barn, stables. It comprises living room with log burner, dining room, kitchen, boot room, conservatory, gfl sh room, ffl bathroom.



#### Sandwich £155,000

End terrace three bedroom home with spacious open plan living/dining room, kitchen, bathroom on first floor with white suite, double glazing, gas fired central heating, mainly paved patio garden to rear.



#### Sandwich Bay £395,000

Detached family home, four bedrooms, popular Waldershare Avenue location, generous F&R gardens, ample v. parking, integral garage. Call now to view.



#### Sandwich £215,000

Three bedroom home situated within the heart of the conservation area of Sandwich. Walled courtyard garden, garage, living/dining room, kitchen, gfl WC, first floor bathroom. Well presented.



#### Shepherdswell £325,000

Immaculately presented detached family home in sought after location. One of only 3 properties in the development of three. Fitted kitchen, living room, dining room, conservatory, four WC's, two en-suite shower rooms.



#### Worth £165,000

End terrace cottage, living/Dining room, kitchen, rear lobby, two bedrooms, first floor bathroom, generous sized rear garden, workshop/shed, driveway to front. Double-glazing, gas-fired central heating.



#### Sandwich £145,000

Two bedroom cottage situated in the market town of Sandwich, kitchen and living room to the ground floor, two bedrooms and family bathroom to the first floor. GFCH. Call now to view.

Westgate 0845 3703046

Broadstairs 0845 3703042

Canterbury 0845 3703037

Sandwich 0845 370343



# Ward & Partners

To view all our homes:  
**[wardandpartners.co.uk](http://wardandpartners.co.uk)**



**Walmer | Price Range: £750,000-£950,000**

- Magnificent 'Dutch' Style Residence
- 4 Bedrooms & 4 Receptions
- Over 2 Floors, Substantial Plot

**DEAL OFFICE | 01304 361420**



**Walmer | Price Range: £475,000-£525,000**

- Formerly The Original Officer Stables
- 4 Bedrooms, Lounge, Dining Hall & Garden Room
- Luxury Fitted Kitchen & Bathroom. Garage, Parking

**DEAL OFFICE | 01304 361420**



**Kingsdown | Price Range: £265,000-£285,000**

- Great Location 3 Bedroom Bungalow
- Off Road Parking, En-Suite Bathroom
- Spacious Lounge & No Onward Chain

**DEAL OFFICE | 01304 361420**



**Deal | Price Range: £210,000-£230,000**

- 3 Bedroom Mid Terrace, Conservation Area
- Courtyard Rear Garden
- Close To Local Amenities & No Forward Chain!

**DEAL OFFICE | 01304 361420**



## Why pay for a HIP upfront?

With us, you pay

# NOTHING

## until your house sells!\*

\*Or is withdrawn from the market or 9 months after instruction, whichever is sooner.



**Deal | Price Range: £185,000-£205,000**

- Top Floor Purpose Built Flat
- 2 Bedrooms, No Onward Chain
- Seafront Location, Close To All Amenities

**DEAL OFFICE | 01304 361420**



**Deal | Price Range: £180,000-£200,000**

- Spacious 3 Bed Duplex Apartment
- 3 En-Suites & Family Bathroom
- Extensively Modernised & No Chain!

**DEAL OFFICE | 01304 361420**



**Deal | Price Range: £150,000-£170,000**

- 3 Bedroom Terrace House
- 2 Reception Rooms, Rear Garden
- Off Road Parking & No Chain!

**DEAL OFFICE | 01304 361420**



**Deal | Price Range: £135,000-£150,000**

- Beautiful 2 Bedroom Home
- Rear Garden With Farmland Views
- Well Presented & No Forward Chain!

**DEAL OFFICE | 01304 361420**



**Deal | Price: £114,950**

- 3 Bedroom Semi
- In Need Of Modernisation
- No Forward Chain!

**DEAL OFFICE | 01304 361420**



For your ideal home, contact your local branch:

**Deal: 01304 361420**

**Dover: 01304 214876**

**Folkestone: 01303 256505**



# miles&barr

...making it happen



free & honest  
valuations



independent  
mortgage advice



flexible  
hours



WHITFIELD £255,000

FOLKESTONE OFFICE HFP03106

- Three bedroom detached bungalow
- Garage/off road parking
- Vaulted lounge and en-suite



WHITFIELD £174,995

FOLKESTONE OFFICE HFP03093

- 3 bedroom semi detached
- Superb decorative order
- Garage and driveway



CHERITON £166,500

FOLKESTONE OFFICE HFP03027

- 3 bedroom mid terraced
- Lounge/Diner
- DG and GCH



CHERITON £214,995

FOLKESTONE OFFICE HFP03116

- 5 bedroom terrace
- No chain
- Garage



DOVER £115,000

FOLKESTONE OFFICE HFP02899

- 2 Bed Terrace, OSP
- No forward chain
- Drastically reduced!



WEST END £179,950

FOLKESTONE OFFICE HFP03004

- Spacious 2 bed flat
- Private rear garden
- Cellar and no chain



DOVER £144,995

FOLKESTONE OFFICE HFP03069

- 4 bedroom terrace
- GFCH & DG
- Private rear garden



CHERITON £144,995

FOLKESTONE OFFICE HFP03102

- Three bed terraced house
- Separate dining room
- DG/GCH and garden



WEST END £134,995

FOLKESTONE OFFICE HFP02993

- New 2 bedroom apartment
- Large rooms
- No chain



FOLKESTONE £139,995

FOLKESTONE OFFICE HFP03085

- 2 bedroom top floor apartment
- Fitted kitchen
- DG/GCH



WEST END £129,995

FOLKESTONE OFFICE HFP02994

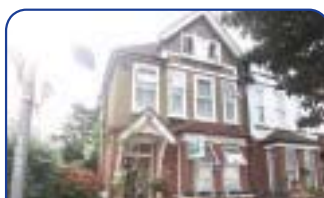
- New 2 bedroom apartment
- Large rooms
- No chain



EAST CLIFF £219,995

FOLKESTONE OFFICE HFP03078

- 3 bedroom detached house
- Conservatory
- Garage and driveway



FOLKESTONE £359,995

FOLKESTONE OFFICE HFP03092

- 8 bedroom semi detached
- 5 bathrooms
- No chain



FOLKESTONE £86,000

FOLKESTONE OFFICE HFP03071

- One bedroom first floor flat
- Large lounge
- Built-in wardrobes



CHERITON £179,995

FOLKESTONE OFFICE HFP02098

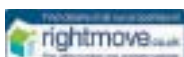
- 3 bedroom flat
- Large rooms
- New kitchen and bathroom



FOLKESTONE £94,995

FOLKESTONE OFFICE HFP03088

- One bedroom flat
- Private rear garden
- Close to the town centre



FOLKESTONE £129,950

FOLKESTONE OFFICE HFP03026

- 2 Bedroom terraced
- Recently refurbished
- 60 FT rear garden



FOLKESTONE £249,995

FOLKESTONE OFFICE HFP02971

- 4 bedroom semi detached
- 2 bathrooms and large garden
- Extensively modernised



FOLKESTONE £104,995

FOLKESTONE OFFICE HFP03110

- 2 bed purpose built flat
- Balcony
- Ideal 1st time buy/investment



FOLKESTONE £199,995

FOLKESTONE OFFICE HFP03031

- 3 bed semi detached bungalow
- OSP and garage
- 110FT rear garden

our sales are up

**77%**

**SOLD** S.T.C.

Source: net sales figures from M&B Folkestone/Dover comparing Mar - Aug '08 to Mar - Aug '09

**FOLKESTONE**  
t 01303 255 335

**DOVER**  
t 01304 202 111

w milesandbarr.co.uk



**financial services**  
independent mortgage experts





# miles&barr

...making it happen



free & honest  
valuations



independent  
mortgage advice



flexible  
hours



FOLKESTONE £184,995

FOLKESTONE OFFICE HFP03108

- 3 Bedroom semi detached
- Popular location
- Must be seen



FOLKESTONE £169,995

FOLKESTONE OFFICE HFP03063

- Two bed garden apartment
- Convenient location
- Viewing essential



FOLKESTONE OIEO £88,000

FOLKESTONE OFFICE HFP02306

- Lovely ground floor apartment
- Own garden approx. 70FT
- Perfect first time buy



EASTCLIFF £60,000

FOLKESTONE OFFICE HFP03070

- FTB or investment
- Studio flat
- No chain



FOLKESTONE £159,995

FOLKESTONE OFFICE HFP02440

- Spacious Maisonette, no chain
- 2 Bedrooms, extended lounge
- Split level, own garden



FOLKESTONE £129,500

FOLKESTONE OFFICE HFP03066

- Two bedroom end of terrace
- GCH/Part double glazed
- Garden



WEST END £144,950

FOLKESTONE OFFICE HFP02526

- 3 Bedrooms top floor flat
- Views over Grimston Gardens
- No chain, share of freehold



WEST END £249,995

FOLKESTONE OFFICE HFP03050

- 3 bed flat
- Private garden
- Garage



FOLKESTONE £164,995

FOLKESTONE OFFICE HFP03111

- Three bedroom semi detached
- Off street parking
- No chain



HAWKINGE £219,995

FOLKESTONE OFFICE HFP03051

- 3 bedroom detached house
- Garage and parking
- Large garden and no chain



FOLKESTONE £134,995

FOLKESTONE OFFICE HFP03077

- Three bed town-house
- Integral garage
- GCH/DG

In Folkestone & Dover we  
agree at least 1 sale every

# 48hrs

# SOLD

S.T.C.

Source: averaged out from sales  
agreed in Folkestone & Dover for  
June '09 - July '09



FOLKESTONE £94,995

FOLKESTONE OFFICE HFP02972

- 2 bedroom apartment
- Superb throughout
- No chain



FOLKESTONE £224,950

FOLKESTONE OFFICE HFP03073

- Extended three bed semi detached
- DG/OSP
- Close to soon coming rail link



FOLKESTONE £199,995

FOLKESTONE OFFICE HFP03058

- 3 bedroom semi detached
- GCH/DG
- Newly fitted kitchen



CHERITON £149,995

FOLKESTONE OFFICE HFP03015

- 2/3 bed terraced
- Superb condition throughout
- Landscaped garden



DOVER £109,995

FOLKESTONE OFFICE HFP03055

- 2 bedroom flat
- Balcony
- Views of Dover Castle



FOLKESTONE £149,995

FOLKESTONE OFFICE HFP02724

- 3 Bedroom family home
- Lounge/diner, extended kitchen
- Double glazing, play area to loft



FOLKESTONE £164,995

FOLKESTONE OFFICE HFP02962

- Victorian terraced house
- 4 Bedrooms
- Modern kitchen and double glazed



SANDGATE £274,995

FOLKESTONE OFFICE HFP03016

- 4 bedroom mid-terraced
- Superb ground floor conversion
- Sea views and no chain



DOVER £139,995

FOLKESTONE OFFICE HFP03087

- 3 bedroom terrace
- Allocated parking
- Rear garden



SEA FRONT LOCATION £179,995

FOLKESTONE OFFICE HFP03013

- 2 bedroom apartment
- 2 bathrooms and private garden
- No chain

**FOLKESTONE**  
t 01303 255 335

**DOVER**  
t 01304 202 111

w milesandbarr.co.uk



**financial  
services**  
independent mortgage experts







# YOUR MOVE

The UK's most visited estate agency website\*

[www.your-move.co.uk](http://www.your-move.co.uk)

Call us  
9am to 9pm  
7 days a  
week

## FOLKESTONE

£370,000



[folkestone@your-move.co.uk](mailto:folkestone@your-move.co.uk) 0845 370 9714

- Top Floor Maisonette On The Leas • Exclusive Lift Service Into Apartment • Three Bedrooms With En-Suite To Master • Off Street Parking And Garage • Stunning Views To The English Channel • Fitted Kitchen & Utility • Balcony To Rear

## SALES

### FOLKESTONE

£225,000



[folkestone@your-move.co.uk](mailto:folkestone@your-move.co.uk) 0845 370 9714  
• Semi Detached Home • Three beds • Garage & OSP • 100ft Garden

### FOLKESTONE

£205,000



[folkestone@your-move.co.uk](mailto:folkestone@your-move.co.uk) 0845 370 9714  
• Terrace • Modern & Well Presented • Four Beds And Additional Room

### SANDGATE

£125,000



[folkestone@your-move.co.uk](mailto:folkestone@your-move.co.uk) 0845 370 9714  
• Two Bed Maisonette • 50 Yards To The Beach • Modern Kitchen

### HAWKINGE

£199,995



[folkestone@your-move.co.uk](mailto:folkestone@your-move.co.uk) 0845 370 9714  
• Semi Detached Family Home • Three Beds • No Onward Chain

### HYTHE

OIRO £150,000



[hythe@your-move.co.uk](mailto:hythe@your-move.co.uk) 0845 370 9713  
• 1 bed bungalow • Garage • OSP • Front/Rear Gardens • No chain

### HYTHE

£121,000



[hythe@your-move.co.uk](mailto:hythe@your-move.co.uk) 0845 370 9713  
• One Bed • Top Floor Apartment • High Street Location • Fitted Kitchen

### HYTHE

£169,995



[hythe@your-move.co.uk](mailto:hythe@your-move.co.uk) 0845 370 9713  
• Terrace • Three beds • Popular area • In need of updating

### HYTHE

£152,500



[hythe@your-move.co.uk](mailto:hythe@your-move.co.uk) 0845 370 9713  
• Terrace Cottage • Two Double Beds • Upstairs Bathroom • Kitchen

## DOVER

£145,000



[dover@your-move.co.uk](mailto:dover@your-move.co.uk) 0845 370 9712

- Semi Detached • Three Bedrooms • Fitted Kitchen • Lounge

### DOVER

£39,950



[dover@your-move.co.uk](mailto:dover@your-move.co.uk) 0845 370 9712  
• One Bedroom • Lounge • Garden • Requires Attention Throughout

### EYTHORNE

£239,995



[dover@your-move.co.uk](mailto:dover@your-move.co.uk) 0845 370 9712  
• Four Bedrooms • Semi Detached • Lounge • Large Dining Room

### DOVER

£107,500



[dover@your-move.co.uk](mailto:dover@your-move.co.uk) 0845 370 9712  
• Two Bedrooms • Lounge • Kitchen • Courtyard Garden

### DOVER

£159,995



[dover@your-move.co.uk](mailto:dover@your-move.co.uk) 0845 370 9712  
• Four Beds • 2 Receptions • Gas Heating • Some Period Features

### GREAT MONGEHAM

£122,000



[deal@your-move.co.uk](mailto:deal@your-move.co.uk) 0845 370 9711  
• One Bedroom • Village Location • Courtyard Garden • Double Glazing

### KINGSDOWN

£135,000



[deal@your-move.co.uk](mailto:deal@your-move.co.uk) 0845 370 9711  
• Two Bedrooms • Ground Floor • Garage • Chain Free Sale

### DEAL

£134,950



[deal@your-move.co.uk](mailto:deal@your-move.co.uk) 0845 370 9711  
• Vicinity Of Town • Versatile Accommodation • Two Bedrooms

### DEAL

£139,950



[deal@your-move.co.uk](mailto:deal@your-move.co.uk) 0845 370 9711  
• Two Bedrooms • Sea Front Apartment • Panoramic Sea Views

## Beat the stamp duty deadline and save up to £1750\*

The stamp duty holiday on properties below £175,000 ends on 31 December. After that stamp duty is due on properties over £125,000, starting at 1%. **You could save up to £1750 if you make your move now\*.**

\* Applies to properties with a purchase price of up to £175,000.00 provided completion is effected by 31st December 2009.

Contact your local branch



EV48112 09/2009

## LETTINGS

### SANDGATE

£485PCM



[folkestone@your-move.co.uk](mailto:folkestone@your-move.co.uk) 0845 370 9714  
• One Bed • Parking To Rear • Lift Service • Sea Views

### FOLKESTONE

£525PCM



[folkestone@your-move.co.uk](mailto:folkestone@your-move.co.uk) 0845 370 9714  
• 2 Bed • West End Location • Close to Town Centre

### CHERRY GARDEN AVENUE

£595



[folkestone@your-move.co.uk](mailto:folkestone@your-move.co.uk) 0845 370 9714  
• 3 Bed • Allocated Parking • Close to Folkestone West Station

### FOLKESTONE

£950



[folkestone@your-move.co.uk](mailto:folkestone@your-move.co.uk) 0845 370 9714  
• 6 Bed • Close to Central Station • Enclosed Rear Garden

### DOVER

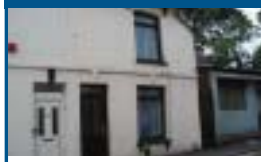
£380PCM



[dover@your-move.co.uk](mailto:dover@your-move.co.uk) 0845 3709712  
• ONE BED • PARKING TO REAR • AVAILABLE NOW • MUST BE VIEWED

### DOVER

£425PCM



[dover@your-move.co.uk](mailto:dover@your-move.co.uk) 0845 3709712  
• TWO BEDROOMS • ENCLOSED REAR GARDEN • AVAILABLE NOW

### WALMER

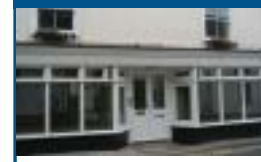
£395PCM



[deal@your-move.co.uk](mailto:deal@your-move.co.uk) 0845 370 9711  
• unfurnished • Close to amenities • Flat • Close to sea • parking

### ST MARGARET'S BAY

£440PCM



[deal@your-move.co.uk](mailto:deal@your-move.co.uk) 0845 370 9711  
• unfurnished • Modern kitchen • Close to amenities • White goods

sales lettings mortgages





## MOTORS NEWS



### Late Lotus proves to be definitely worth wait

IT took longer than expected for the stunning Lotus Evora to arrive, but it was worth it.

The Evora (from £47,500) is the junior supercar the legendary sports car maker needed to complement its 'stripped out' Elise/Exige series and evoke memories of the 1970s/80s 'big Lotus' series: the Elite (MkII), Eclat and Esprit – the last being a genuine supercar.

Kent Lotus dealer Lipscomb expects to sell 40 Evoras a year, without cannibalising 60 Elise/Exige orders annually.



### Citroën juggles more power with emissions

CITROËN has maintained an increasingly familiar motor industry theme by swapping engines in its C5 family car line-up for greener yet more powerful units.

The apparently contradictory move brings a new 155bhp 1.6-litre petrol unit to replace the 143bhp 2.0 unit, and a single new 160bhp 2.0-litre diesel replaces one of 140bhp and a 173bhp 2.2 unit.

The new petrol engine gets eight per cent more power than before, but averages around 18 per cent better fuel consumption and 16 per cent lower CO2 emissions.



### Matiz demise sparks a stylish replacement

IT'S still cheap to buy, but the Chevrolet Matiz city car is close to its sell-by date.

Chevy has a stunning successor waiting in the wings though; the aptly named Spark (pictured) has the cutting-edge style for a sector where 'small and chic' is increasingly important to marketing.

The Spark should arrive in early 2010, and will then soon be joined by the Orlando replacement for the Tacuma MPV and an all-new replacement for the Aveo supermini late next year/early 2011.



**SMALL WONDER:** The current Swift highlights a change of thinking by manufacturer's Suzuki, with a distinctive shape and a hike in quality plus better handling than its predecessor

# Latest Swift shows new high-flying Suzuki style

## ROAD TEST SUZUKI SWIFT

BY STEVE LOADER

### STAR QUALITY

Driving appeal	★★★★★
Image	★★★★★
Space	★★★★★
Value	★★★★★
Running costs	★★★★★
Reliability	★★★★★
Green rating	★★★★★

1.5GLX five-door, which brings air con and alloys and some other generous goodies, but it still represents excellent value. The Swift interior has smart alloy-effect trimming and sensible storage, decent room for four passengers and the two-level boot with removable false floor is large and flexible for this class.

A logical, smart and gimmick-free dashboard also impresses and best of all, the Swift is closer to its airborne namesake this time; it's a sweet handling, versatile and thoroughly satisfying drive – a cut-price Mini if you like – and there's a 'hot' 1.6-litre Sport model too (0-62mph in 8.9 seconds).

Not that this overshadows the 1.5-litre much (0-62mph in 10 seconds) as it has all the latest Swift hallmarks: tight steering, flat cornering and slick gearbox, while ride quality and motorway refinement is not sacrificed totally to driver appeal, though this 1.5 engine can sound buzzy at times. Unlike past Swifts a diesel is also offered (£11,250), courtesy of Fiat, which can average 60mpg.

Some things remain unchanged though; this much improved Swift range retains the brand's traditional reliability, while flying higher and faster than any predecessor.



**SEE MOTORSTV FOR  
MORE ROAD TESTS  
BY STEVE LOADER @  
yourkenttv.co.uk**

**Need a new car? Then visit [www.carsforkent.co.uk](http://www.carsforkent.co.uk)**





# END OF YEAR SALE

Up to £1000 off screen price with no p/ex

Tel: 0844 847 0155

Web: [www.haynestrucks.com](http://www.haynestrucks.com)



06 55 IVECO STRALIS AS440S43  
TXP twin sleeper cab, 6x2 tractor  
unit, auto box, EM, EW, air con,  
276,160km, CPW inc. maintenance



04 04 IVECO CARGO 75E17  
TIPPER 14ft day cab, dual pass  
seat, EW, 77,600km

## TRUCKS

06 06 Iveco Stralis AS440S43TXP

6x2 tractor unit, 317,890 km

06 56 Iveco Stralis AT190S27P

4x2 30ft chassis cab, 175,000 km

04 04 Iveco Cargo 180E24

26ft platform day cab, 133,600km

04 04 Iveco Cargo 75E17

14ft tipper day cab, 77,600 km

05 05 Iveco Cargo 75E17

20ft platform day cab, 149,000km

06 06 Iveco Cargo 75E17

20ft sleeper box,  
rear roller shutter, 194,080km

08 58 Iveco Cargo 75E16

20ft box tuckaway t/lift, 12,968km

07 07 Iveco Cargo 75E17

20ft box column t/lift, 70,000km

06 56 Iveco Cargo 75E17

20ft box tuckaway t/lift, 70,893km

## VANS

06 56 Iveco Daily 35S12 Van XLWB

3950 w/base, 35,669 miles

07 07 Iveco Daily 35S12 Van LWB

3300 w/base, 35,662 miles

05 05 Iveco Daily 35S12 Van LWB

3300 w/base, 59,000 miles

07 07 Iveco Daily 35S12 Van LWB

3300 w/base, 50,661 miles

04 54 Iveco Daily 35S12 Van XLWB

3950 w/base, 37,500 miles

08 08 Fiat Ducato 30 Van SWB

100MJT 2.2lt, 24,037 miles

07 07 Fiat Ducato 30 Van SWB

100MJT 2.2lt, 19,418 miles

09 58 Fiat Ducato 35 Van LWB

120MJT H/R, 400 miles

## LIGHT COMMERCIALS

07 56 Fiat Scudo 1.9D Van LWB

twin side load doors,  
37,384 miles

06 06 Fiat Doblo SX Van 1.9MJT

twin side load doors,  
57,065 miles

## OTHER MAKES

06 56 Nissan Cabstar 34.10

10ft dropside dual pass seat,  
20,837 miles



08 08 FIAT DUCATO 30 SWB  
100MJT 2.2lt, dual pass seat,  
EW, b /head, remote lock,  
plyline, 24,035 miles



05 05 IVECO DAILY 35S12 VAN  
LWB 3300 w/base, dual pass  
seat, internal racking, remote  
lock, 59,000 miles

**HAYNES**  
TRUCKS LIMITED

Ashford Road,  
Maidstone  
ME14 5DQ

IVECO  
PLUS  
USED TRUCKS

DRIVING  
VALUE

39995

## Adamsons of Deal and Dover.



**Octavia or  
Fabia.**



**0% VAT. Ends soon.  
Don't miss out.**

We've reduced the prices of all Fabia and Octavia until 31st January 2010, which means it's like not having to pay the VAT. That's a saving of up to £1,808.48† on a Fabia and £2,904.13† on an Octavia.

**Happy  
Scrapping.**



**We'll give you up to £3,500\*  
off any new Škoda.**

\*The £2,500 saving is dependant on the vehicle meeting the full Government scrappage incentive criteria. The Government scrappage payment applies to vehicles registered on or before 31st August 1999 when traded-in against a new car subject to conditions. Not available in conjunction with any other offer. Terms & Conditions apply. Offer is subject to availability and may be varied or withdrawn at any time. At participating retailers only. Please see your local retailer for full terms and conditions.

**Fabia 3 and Scout  
now tax and  
interest free\*.**



Until 31st January 2010, we've reduced the price on all Fabia 3 and Scout models so it'll be like not having to pay the VAT.

This represents a potential customer saving of up to £1,808.48 on the RRP. Prices for Fabia 3 start from £10,813.70 RRP and Scout start from £11,518.04 RRP.

And with 0% APR typical\* thrown in there is no excuse for not popping in to see us.



**Adamsons of Deal and Dover**

**137a Dover Road, Walmer, Deal, Kent**

**A family run business serving the area since 1975**

**Tel: 01304 381 300**

**[www.adamsons-skoda.co.uk](http://www.adamsons-skoda.co.uk)**







**TO ADVERTISE:** EMAIL US @: [appointments@kosmedia.co.uk](mailto:appointments@kosmedia.co.uk)

TELEPHONE US ON: 01303 817040 FAX US ON: 01303 817004

- ACCOUNTANCY
- ADMINISTRATION, SECRETARIAL, PA
- AGRICULTURE, FORESTRY, ENVIRONMENT
- ART AND DESIGN
- CATERING, HOSPITALITY
- CONSTRUCTION, ARCHITECTURE, SURVEYORS
- CUSTOMER SERVICE, CALL CENTRE
- DOMESTIC
- EDUCATION, TEACHER, SCHOOL
- ENGINEERING, MANUFACTURING, UTILITIES
- ESTATE AGENCY, PROPERTY

- GRADUATE, TRAINEES
- HEALTH AND SAFETY, SECURITY, DEFENCE
- HR, RECRUITMENT
- INDUSTRIAL, WAREHOUSE, FACTORY
- IT, INTERNET, TELECOMS
- INSURANCE, BANKING, FINANCE
- LEGAL
- LEISURE, TOURISM, TRAVEL
- MANAGEMENT CONSULTANCY
- MANAGEMENT, SENIOR POSITIONS
- MARKETING, ADVERTISING

- MOTOR TRADE, DRIVER
- NOT FOR PROFIT, CHARITIES
- NURSING, MEDICINE, CARE WORK
- OTHER
- PRINT, PACKAGING, DISTRIBUTION
- PR, MEDIA, JOURNALISM
- PUBLIC SECTOR, SOCIAL SERVICES
- RETAIL, WHOLESALE, SALES
- SCIENTIFIC AND PHARMACEUTICAL, RESEARCH
- TRANSPORT, LOGISTICS, AVIATION

**Senior & General Appointments 58-60**



**Eythorne Elvington Community Primary School**  
Adelaide Road, Eythorne, Dover CT15 4AN  
Telephone 01304 830376  
Email: [office@eythorne-elvington.kent.sch.uk](mailto:office@eythorne-elvington.kent.sch.uk)

## Required for February 2010 Child and Family Liaison Officer

Salary range: £16,793 - £18,471 pro rata  
25 hours per week term time only

### We are looking for someone with:

- A good basic education
- Previous experience of working with children and families
- Good organisational skills and basic computer skills
- Flexibility - able to work before and after school when necessary

### We can offer:

- Friendly, caring and supportive staff
- Energetic and exuberant children

We warmly welcome and encourage visits which can be arranged with the school by calling Mrs Thornton 01304 830376

Application forms and job descriptions are also available by telephoning the school

Closing date: Friday 18 December 2009  
Interview date: Thursday 14 January 2010

## ROADSIDE ASSISTANCE MECHANICS

Due to further expansion vacancies exist for Roadside Assistance Mechanics at our depot in Canterbury.

Ideal applicants will possess City & Guilds and have proven experience in the Motor Trade, semi-skilled applicants will be considered as training is available. A current CI Category Driving Licence is required. The suitable applicants will be required to work a shift rota which will include nights and weekends. The remuneration package is dependent upon experience but has the potential of high earnings.

### Apply in writing, including a CV to:

Personnel Director, Eclipse Recovery Services Ltd,  
The Warren, Ratling Road, Ratling,  
Canterbury, Kent CT3 3BD

Or call 01304 843011 for an Application Form.

Closing date: Friday 4th December 2009

## Assistant Manager Required For Residential Care Home

### In Folkestone

We are looking to recruit an enthusiastic and committed person.  
Must have Minimum NVQ Level 3 Qualification, and Experience in the role above.

Please call Miss Julia Carter (Home Manager)  
on 01303 254019

Subject to satisfactory CRB Check

## We require part time or full time COMMUNITY CARE WORKERS

for Ashford and the Marsh

Applicants must have their own vehicle

We offer flexible shifts, which include mornings, evenings and weekends

We provide full training, uniform, equipment, CRB check and weekly pay at good rates.

Please call 01797 361889

E.mail [countryfolkcare@hotmail.co.uk](mailto:countryfolkcare@hotmail.co.uk)

Fax No. 01797 367493

**JobsforKent.co.uk** The smart way to find a job in the County

To advertise in this section 01303 817040



## DOVER GRAMMAR SCHOOL FOR BOYS

Business and Enterprise College

International Baccalaureate World School

## Early Intervention Project Worker WAVE Project

**Employer** Dover Grammar School for Boys  
**Salary** £17,140  
**Location** Poltons Family Centre, Dover  
**Hours** 37 hours per week  
**Closing Date** 27 November 2009 at Midday  
1 year contract.

We are looking for a motivated person who is committed to supporting children, young people and families with a range of additional needs.

WAVE is a multi agency, early intervention project. It is managed by a Principle Social Worker, there are 2 Primary Mental Health Workers and 3 WAVE Project Workers in the team.

You will be expected to work with primary children and young people, parents/carers in a variety of settings in school and in the community. You will be working with professionals from voluntary and statutory agencies across both the Dover, Deal and Sandwich Partnerships.

You will be delivering support that will promote the social, emotional, and behavioural needs of children and families in accordance with the Every Child Matters agenda.

You must be able to plan, prepare and deliver direct work in home and school settings and plan and facilitate group work. Experience of work within a school and family setting is essential.

You will encourage independence, resilience and good emotional wellbeing through understanding normal child development, attachment theory and emotional literacy, and have the ability to effectively communicate with children and young people, their parents/carers and professionals from other agencies.

You must have a flexible approach, a sound values base and be able to work effectively in a team as well as independently and have a commitment to equal opportunities, good time management and organisational skills, which will include good record keeping skills and the ability to communicate clearly in writing.

You will be expected to travel throughout the district in undertaking your work. The Governors are committed to safeguarding and ensuring the welfare of children.

This post is subject to an Enhanced Disclosure Application to the Criminal Records Bureau.

Please make your applications for the attention of:

Margot Wynne Poltons Family Centre Vale View Road Dover Kent CT17 9NR

Find  
teaching  
jobs  
online

Register your details  
and we'll email you  
daily with new jobs  
that match your  
selected criteria

**JobsforKent.co.uk**

The smart way to find  
a job in the County

POWERED BY KOS MEDIA



# Come and Join Us...

## We are a dynamic team where you can really make your mark....

We get results in our state of the art building set in landscaped gardens and can offer a vibrant atmosphere and excellent opportunities to make a difference. We unleash the enthusiasm and expertise of our people and have won the Sunday Times "Best Companies to work for" award four times.

After spectacular growth in 2008, and as the market leader in Holiday Add-ons, (Airport Parking, Hotels & Theatre/Theme Park breaks) we now employ 900 people across the UK & Germany with a turnover of £170 million... and we're still growing!

We are looking for dynamic individuals to join our expanding MI and Web teams at our Newingreen HQ. We can offer a competitive salary along with some great benefits.

### Permanent Roles

MI Analyst - c£25,000

Web Developer - c£22,000

Email Template Builder - c£18,000

### 8-Week Contracts

Infrastructure Architect - c£400 per day

Program Manager - c£400 per day

Integration Architect - c£400 per day

**Interested?** Please visit our recruitment website [www.holidayextras.com/jobs](http://www.holidayextras.com/jobs) for more information on the above roles. Additional roles coming soon. Closing dates vary per role. No recruitment agencies.





### Full Time Administrator

required for a training company based in Womenswold, just outside Canterbury. Duties to include typing, filing and general administration.  
Monday - Friday 8:30am to 5:00pm.  
Please telephone Jeanette on 01227 833000 or via email [jeanette@amactraining.co.uk](mailto:jeanette@amactraining.co.uk) for further information  
Closing date: 25th November 2009

### NIGHT CONTROL ROOM OPERATOR

We are looking for an energetic and enthusiastic person to join our team of Control Room Operators who assist in the running of a 24hr Vehicle Breakdown, Recovery and Transportation Company. A knowledge of the industry would be an advantage, but it is essential to have a good telephone manner, common sense and an ability to think logically under pressure.

#### Apply in writing, including a CV to:

Personnel Director, Eclipse Recovery Services Ltd,  
The Warren, Ratling Road, Ratling,  
Canterbury, Kent CT3 3BD

Or call 01304 843011 for an Application Form.

Closing date: Friday 4th December 2009

We are a care home for adults with a learning disability and require

### Waking Night Carer

To cover waking night shifts from 10pm-8am Mon, Fri and Sat nights.  
Full training will be given. Own transport essential due to location.  
Any job offer is subject to full CRB check  
Please contact The Grange on 01580 240118 to arrange an informal interview

Yorke Lodge Guest House  
Canterbury require

### CHAMBER PERSON

To make beds & clean  
bathrooms Sunday 8am to noon  
Tel: 01227 451243

### A REWARDING NEW CAREER IN HEALTH AND WELLNESS

Arriba Weight Loss Challenge Leaders required  
Full Time/Part Time £1000-3000 per month  
Full training and support available

Call Estelle on 01622 664861  
[www.arribakent.biz](http://www.arribakent.biz)

### Senior Lettings Negotiator

Belvoir Lettings Rochester are looking to recruit a full time experienced negotiator. An understanding of the lettings process is essential.

Excellent communication skills, sales & lettings back ground, basic IT literacy, and a full/clean driver's licence are essential.

Basic Salary will be £13K - £15K dependant upon experience - targeted earnings of £18K - £20K.

Applications in writing with a current C.V. by 30/11/2009 to:

Mr. P Huane  
Belvoir Lettings Rochester  
8 Victoria Street, Rochester, Kent ME1 1XH

### CITY VIEW PRE-SCHOOL & NURSERIES LTD

City View Pre-school and Nursery, Beauherne Primary School,  
City View, Canterbury, Kent CT2 8PT

### MATERNITY COVER ASSISTANTS

required for extended hours, term time only Pre-school in Canterbury. To commence employment from January 2010. Possible long term contract available.

Pre-school experience essential.

Enhanced CRB check will be sought for successful candidate.

Application packs will be sent to those leaving a name/address clearly on 01227 784694 or please email [mrsdawn.williams@virgin.net](mailto:mrsdawn.williams@virgin.net).

Closing date - 8th December 2009

### Purchase Ledger Clerk Required

Experienced in all aspects of purchase ledger including invoice processing, reconciling statements, weekly payments, with experience on computerised accounting system.

Salary negotiable depending on experience.

Monday to Friday 9.00am until 5.30pm.

Please send CV's to Alistair Mackay-Miller, Piper Double Glazing Limited, 140 Newington Road, Ramsgate, Kent CT12 6PP or by e-mail to [ron@piperwindows.co.uk](mailto:ron@piperwindows.co.uk).

We are an Equal Opportunities Employer.



To advertise in this section

**01303 817040**

### TEACHERS! & NURSERY NURSES GET A FLYING START WITH OUR EXCELLENT PAY RATES

CALL US! 01634 817575  
and learn more about our unique loyalty scheme.

[office@education-sense.com](mailto:office@education-sense.com)  
[www.education-sense.com](http://www.education-sense.com)



### THE MEDITATION TRUST

Registered Charity No. 1081218  
Independent Teachers of  
TRANSCENDENTAL MEDITATION  
(Simple, effortless Yoga for the mind)  
REQUIRE

### OFFICE MANAGER



Job Share, 16 hours weekly rising to 24. One morning a week plus afternoons. Also covering mornings for holidays and other absence.

Flexible and enthusiastic individual able to work with our current Office Manager to support our small but growing team of professional teachers covering Britain and Ireland. Requires efficiency and skill to develop the office management; sympathetic telephone manner with enquirers and energetic promotional skills with partners such as doctors, therapists, yoga teachers, business and the media.

A varied and challenging position, but low-stress as there are, at present, no staff to manage!

REQUIRES experience of Microsoft Office and Outlook, plus lively practical knowledge of use of the most up to date computer applications.

APPLICATIONS WITH C.V. TO: Colin & Sue Beckley, Directors, The Meditation Trust,  
51 Station Road, Birchington, CT7 9DJ

FOR INFO PACK RE TRANSCENDENTAL MEDITATION CALL 01843 841010

## Because every learner deserves the best support

### Part-time Lecturer in Skills for Life/Springboard

0.5fte, 18.5 hrs  
£11,880 - £16,333 pa  
Tonbridge

West Kent College's Springboard unit has already achieved outstanding success in engaging and inspiring disaffected learners to maximise their potential. Our close-knit and highly supportive team provides a holistic approach, embracing fresh ideas and innovative teaching strategies to underpin our learners' development.

Now, with growing student numbers, we are seeking an ambitious and enthusiastic Lecturer to join us. Bringing a flexible approach, you will adopt teaching to meet each learner's individual needs, allowing them to progress on their chosen career path. This is an excellent opportunity to help us take this area of learning forward as you play a key role in the department's future.

An experienced tutor of numeracy and literacy, ideally with a subject specialism, you will have a proven track record of working with challenging students and supporting them to achieve their goals. You must also be keen to utilise imaginative new teaching methods.

This College is committed to safeguarding and promoting the welfare of all our users and expects all staff to share this commitment, in order for all to achieve their full potential. The successful applicant will be required to undertake a Criminal Records Bureau (CRB) check and to provide proof of your right to work in the UK.

To find out more, view our full list of opportunities and apply online, visit [www.wkc.ac.uk](http://www.wkc.ac.uk) Alternatively call 01732 376511 or email [hr-dept@wkc.ac.uk](mailto:hr-dept@wkc.ac.uk) Please quote ref: KOS13

Closing date: 12noon on 3rd December 2009

west kent college

### Community Liaison Officer

Grade: C2 - Salary: £19,621- £26,276

Hours: 37 hours per week - 52 weeks a year  
(variable in accordance with the needs of the Children's Centre)

Location: Miers Court Primary School  
Silverspot Close Rainham Gillingham Kent ME8 8JR  
Tel: 01634 388943 or e-mail:  
[office@mierscourt.medway.sch.uk](mailto:office@mierscourt.medway.sch.uk)



Would you like to be part of the exciting new Children's Centre at Miers Court Primary School?

We are seeking to recruit a Community Liaison Officer to join our enthusiastic team as we prepare to open our brand new children's centre. Someone who welcomes new challenges, has an excellent sense of humour and is willing to lead a team offering new projects for local families with young children and working in partnership with a range of local agencies.

#### Applicants should have:

- education to degree level or relevant experience
- the skills to involve families with young children within a diverse community and become active in the community.
- a good knowledge of the local community.
- excellent communication and leadership skills.
- the ability to maintain systems and a wide range of records and written reports.
- the aspiration for excellence in services for children and families
- a commitment to equal opportunities in service delivery and employment.
- an enthusiasm to develop good working relationships with a wide range of partners, agencies and individuals.
- a desire to keep abreast of current developments, research and best practice, and to review, evaluate and implement change accordingly.

Informal visits to the school are most welcome.

Offer of appointment is subject to a satisfactory Enhanced Criminal Records Bureau Disclosure.

To find out more about this exciting role or to arrange a visit please contact:  
Mrs Sue McCracken, Headteacher, on Tel: 01634 388943 or email [patts004@medway.org.uk](mailto:patts004@medway.org.uk)  
Closing Date: 15th December 2009

The smart way to find your next job **JobsforKent.co.uk**





# Receive a helping hand searching for a new job

100s of Kent jobs updated daily  
online from Kent's leading companies,  
from all sectors of industry



Register your details and we'll  
email you daily with new jobs  
that match your search criteria



## **Jobs by email**

Be the first to receive the latest top Kent jobs. Register your details and we'll email you daily with new jobs that match your search criteria.



## **Company profiles**

Read about Kent's leading companies, view their current job vacancies and contact them with your details.



## **CV Checker and builder**

Use our tools and create a first class CV. See how good your CV is and take advantage of a free CV review.



View the latest vacancies with new Jobs posted daily, read full job descriptions and apply online.

Take advantage of our online services and receive Jobs by Email, get professional advice, build your bespoke CV and read Company Profiles from the county's leading recruiter's.

# JobsforKent.co.uk

Here to help you find your next job







# yourlocal professionals

Advertise your business on [yourkenttv.co.uk](http://yourkenttv.co.uk) – the Kent local search directory find out more about us and our products and services online

## TO ADVERTISE



Email us at [classified@kosmedia.co.uk](mailto:classified@kosmedia.co.uk)



Telephone us on 01303 817000



Fax us on 01303 817001

### AERIAL SERVICES

#### Digital Installations

We guarantee you the best service



#### Digital Aerials

Satellite - SKY or Freesat



Plasma Installations

Door Entry

CCTV

Domestic & Commercial



Freephone: 0800 756 6577  
[www.clear-picture.co.uk](http://www.clear-picture.co.uk)

### ANTIQUES & ART

#### Antique Fireplaces

Add beauty and value to your home by fitting an original or reproduction Victorian or Edwardian cast iron fireplace.

Save money on heating your home with our efficient multifuel stoves and beautifully restored antique fires.

Supply only, or full fitting service provided. Come in and browse our many beautiful fireplaces.

Castle Fireplaces Castle Hill Road, Dover  
(opp LOWER Castle entrance.)  
01304 215005 / 07976254140

### BUILDING SERVICES

#### CWD BUILDERS

Your building projects



in safe hands

- Plumbing • Electrics • Carpentry
- Plastering • Rendering
- Damp-proofing • Decorating
- Roofing • Fascias & Soffits
- Drainage & Groundworks
- Extensions • Renovations
- New Builds • Garden Design

For a complete and professional service with flair, imagination and experience, call today for a **FREE ESTIMATE** on  
07980 062694 or 01303 872505

**CWD Building Services**  
Providing a complete build service to make your dreams a reality

### BUILDING SERVICES

#### PMC

phillips maintenance contractors Ltd

- ▀ Roofing ▀ Painting ▀ Plumbing
- ▀ General Maintenance

*"Flat Roof Problems?  
We have the solution"*



**LIQUID RUBBER**  
Unique Roof Membrane System

We are approved installers of Liquid Rubber Unique Roof Bond System. Whether you are suffering from a leaking flat roof or building a new extension, we can help you with all your roofing needs!

No Call out charge for any emergency leaks or plumbing requirements  
Call us now for your free quotation

T: 01622 691200  
E: [Philipsmichael@btconnect.com](mailto:Philipsmichael@btconnect.com)  
[www.phillipsmaintenance.co.uk](http://www.phillipsmaintenance.co.uk)

Maintaining the future of your property

### BUILDING SERVICES



#### Smart Maintenance & Decorating Ltd

- Refurbishments • Plastering/Decorating
- Roofing/Carpentry • Extensions/Loft Conversions
- Fencing/Ground Work • All Electrical/Plumbing Work
- Tiling/Kitchen fitting • Block Paving/Brick Laying

All work carried out by fully qualified tradesmen.  
Fully insured.  
Free estimates and advice

Email: [smart.md@hotmail.co.uk](mailto:smart.md@hotmail.co.uk)  
Mobile: 07900 015305  
Office: 01303 278929

### CLEANING SERVICES

#### Carpets Need Cleaning?

You'll get the most thorough clean ever – or it's **FREE!**

Amazing NEW technology helps your carpets & upholstery get cleaner – and stay cleaner for longer. Breakthrough cleaning system safely removes dirt, oily soils, most everyday stains, leaving just fresh, clean, soft carpets, ready-to-use in only half an hour. 100% money back guarantee.

Produce this ad and claim a **FREE** professional spot and stain remover (usually £9.99)

Call for your free estimate on **01304 853424**

### CLEANING SERVICES

#### WINDOW CLEANER

Regular Service. Any Area.

Reasonable Rates.

Large or small properties

Call Charlie

**01304 617810**

**07762 344009**

Commercial also undertaken



### ELECTRICIANS

#### SOUTHGATE

#### ELECTRICAL SERVICES

Rewires, alterations, aerials, alarms.  
FREE quotations. 'Fully qualified'

For enquiries call

**01227 712790**

**07889 895394**



### FURNITURE

#### Why don't you give your Furniture a new lease of life and SAVE MONEY?

- We can: • Supply new foam interiors
- Add new fibrefill to arms & backs
- Repair springs & frames • Repair damaged leather
- Full leather cleaning and recolouring service

We offer **FREE** advice  
and we can do all this in your home  
Upholstery Solutions in Home

**01843 225449**

Great Prices  
on re-covering  
Dining seats  
in leather

### PHOTOGRAPHY

Remember the name...  
remember the logo...



Professional photography  
at affordable prices

Tel: 01843 851144 [www.eyeforimage.co.uk](http://www.eyeforimage.co.uk)  
11 High St, St Lawrence, Ramsgate, CT11 0QH

### PLASTERING / ARTEXING

Ceilings • Walls • Covings • Decorating

#### J.A CRONIN PLASTERING

Established 25 Years

Ceilings • Walls  
Coving • Decorating  
Alterations

Free Insurance Quotes  
Friendly Advice

Call Jimmy on **01227 264399**  
**07971 971 031**

Ceilings • Walls • Covings • Decorating

Ceilings • Walls • Covings • Decorating

### SECURITY

#### Absolute Security Locksmiths

**24 hours 7 days for lock outs, lock repairs  
and lock problems**

We stock a wide range of locks, secondary security, door and window furniture, post boxes, key cabinets, padlocks, safes etc

Key cutting

Alarms, audio/video entry  
and CCTV installation

25-27 Black Bull Road  
Folkestone  
Open 9-6 Mon to Sat

**01303 210057**



### SPORTS / ACTIVITIES

#### GREENFIELDS SHOOTING GROUNDS



Greenfields offers a range of tuition options, from lessons for beginners through to experienced shot guidance. Our tuition will help you reach the level you desire in a friendly, pressure-free environment.

Greenfields Shooting Grounds  
Sturry Hill, Sturry, Nr Canterbury, Kent CT2 0NG

**01227 713 222**

[sales@greenfieldsshooting.co.uk](mailto:sales@greenfieldsshooting.co.uk)  
[www.greenfieldsshooting.co.uk](http://www.greenfieldsshooting.co.uk)

### SPORTS / ACTIVITIES



- Ladies Only Golf Lessons
- All Standards Catered For
- Price From £10 Per 1hr Session

**01843 590005**

Manston Golf Centre,  
Manston Road, Manston, CT12 5BE  
[www.positiveimpactgolf.co.uk](http://www.positiveimpactgolf.co.uk)

### ONLINE TV

online **TV** as it happens

Watch the latest web TV sport news and action [kentnews.co.uk](http://kentnews.co.uk)

FOOTBALL • CRICKET • RUGBY • TENNIS • BOXING • ATHLETICS • GOLF • HORSE RACING • SNOOKER • MOTORSPORT • CYCLING





ON THE UP: Dover have made a great start to the season

## RUGBY

## Sharks coach has an eye on the title

A TITLE push in London 1 South title is not out of the question for Dover, according to head coach Graham Tonks after an impressive start to the season.

The Sharks have been one of Kent's most successful teams in recent years with six promotions in the last eight seasons. After 11 games of this campaign, they are already looking like potential title challengers, sitting in third place.

Dover are just three points behind league leaders Gravesend and have won their last six games. Their most impressive feat so far this season was a 21-17 win at fellow title rivals Cobham last month. Although the halfway point of the season is yet to be reached, Tonks believes his side have the potential to win the league.

He said: "It's early days but there is no reason why we cannot put a run together and win the league. We are on a great run at the moment, but we do still have to make up three points, which is a difficult task. There are plenty of games to go and we will be doing our best to stay in the hunt."

"I don't think there is one reason why we are doing so well, but I have to admit we have got some good players who play well together."

The Sharks will be favourites to extend their winning run to seven games this Saturday, when they travel to take on basement side Aylesford Bulls, who are yet to record a win. Dover should have a fully fit squad to choose from for the game.

**PLEASE SEND YOUR SPORTS STORIES TO SPORTS EDITOR GLENN PEARSON AT**  
glenn.pearson@kosmedia.co.uk



OLD HEAD: Nicky Southall is congratulated after netting what proved to be the winner in Saturday's FA Trophy win against Dartford; Adam Birchall (right) had earlier put the Whites in front



# Athletic stage a spirited comeback to deny rivals

## FOOTBALL

BY TOM HOWARD

## Dover Athletic 3

Birchall 6, Collin pen 33, Southall 70

## Dartford 2

May 26, Harris 31

ANDY Hessenthaler hailed the character of his Dover side after they came from behind to beat in-form Dartford in a pulsating FA Trophy tie on Saturday.

A frantic first-half saw the sides share four goals, with Frannie Collin's penalty getting the hosts on level terms after Adam Birchall's early opener had been cancelled out by Dartford. Nicky Southall netted the winner and Dover, who had debutant Yado Mambo sent off, held on to set up a first round trip to Havant & Waterlooville on December 12.

The Whites had lost five of their previous six games and Hessenthaler was delighted with his side's efforts at the weekend.

He said: "We questioned ourselves before the game because of the run we have been on, but the performance showed the characters we have got at this club. They didn't lie down. We have come under criticism of late, but the result and performance shows the dressing room is okay."

Both sides went out to attack from the first whistle and there were decent chances at both ends before Birchall opened the scoring on six minutes. A Matt Fish cross found the former Arsenal trainee in the area and he slotted the ball into the corner of the net.

The striker almost doubled his tally midway through the half, but saw his shot superbly kept out by Dartford goalkeeper Andrew Young.

The visitors then hit back, scoring twice in the space of five minutes. Jay May equalised within a minute of Young's save, rounding off a fine move, before Ryan Hayes' cross was headed in by an unmarked Danny Harris.

The Ryman Premier leaders could only hold on to their lead for two minutes, as Dover won a penalty for a foul on Shaun Welford. Collin stepped up and placed the spot kick into the bottom corner.

The half-time interval did nothing to slow the game down and Dartford came out on top, laying siege on the Dover goal.

The Whites have been vulnerable in recent

## Dover starting XI



Subs used: Rogers (Collin 66), Walder (Birchall 89), Davis (Southall 89)

weeks and Harris should have given Dartford the lead minutes after the restart. The striker found time and space in the Dover area, but shot wide when it looked easier to score.

The tie took another twist on the hour mark as Dover's new signing Mambo was shown his second yellow card of the game for a clumsy challenge and was subsequently sent off.

Against the run of play, Dover rallied and retook the lead with a clinical counter attacking move finished off by Southall.

Dartford continued to push forward and in the dying minutes substitute Danny Crouch had a great chance to force a replay, but his lofted effort flew narrowly wide.

Dover return to league action this Saturday with a home game against Thurrock.

Choose from **100's**  
of the **BEST USED CARS**  
around at **AutoPlanet**

See our website for full details  
of cars in stock available for immediate delivery.

## Small Cars

209 in stock

from  
**£2,799**

## Medium Cars

224 in stock

from  
**£3,899**

## Large Cars

96 in stock

from  
**£5,499**

## Sports Cars

42 in stock

from  
**£5,499**

## 4x4/Est/MPV

118 in stock

from  
**£2,499**

## Low CO2

50 in stock

from  
**£4,695**

www.kentcarsupermarket.co.uk

**AutoPlanet Maidstone**  
Bircholt Road, Parkwood  
Maidstone, Kent ME15 9XY

**0845 871 5218**  
www.kentcarsupermarket.co.uk

**AutoPlanet**  
Automotive Retail Group

all  
makes  
used



# Seasiders earn a point in battle of league's top two

## FOOTBALL

BY YOURSHEPWAY REPORTER

### Folkestone Invicta 0

### Worthing 0

FOLKESTONE Invicta's defence again excelled as they kept free-scoring Worthing at bay in the meeting of the Ryman South's top two on Saturday.

It was the ninth clean sheet in 15 league games for the Seasiders, who have conceded just seven goals in the whole campaign. The goalless draw came four days after another clean sheet against a strong side, with a 1-0 win against Met Police.

Invicta boss Neil Cugley was again full of praise for his young side on Saturday and felt a draw was the fair result.

He said: "I thought it was an even game. They set up as quite an attacking side and we're very good defensively and I think we probably cancelled each other out. It shows we haven't got to fear anybody and we're up near the top because we deserve it."

Invicta's win against Met Police meant the



**OFFSIDE:** James Everitt came closest to breaking the deadlock for Invicta on Saturday but his goal was chalked off

sides went into the game level on points at the top, with Worthing's superior goal difference giving them the edge.

The home side were the first to threaten and James Everitt had the ball in the net on 20

#### Folkestone starting XI



Subs used: Williams (Jackson 75)

minutes. The goal was chalked off for off-side, to few complaints from the home side.

Goalkeeper Jack Delo is fast becoming a favourite with the home fans and he did his growing reputation no harm with two good saves to keep Worthing out before half-time.

Chances were at a premium after the break as both sides seemed unwilling to put their hard-won point at risk in order to go for all three points. The main talking point in the second-half was a dreadful tackle on Jimmy Jackson, which forced the experienced midfielder out of the game.

"It was a bad tackle," said Cugley. "It was one of those where I don't think they would've complained if the lad had got a red card."

Jackson, a key player in Invicta's youthful side, could recover from the gash in his shin in time to play this weekend.

The Seasiders were in action against Leatherhead last night, log on to [www.yourshepway.co.uk](http://www.yourshepway.co.uk) for the details. On Saturday they host Burgess Hill Town.

## RUGBY



**FORCE:** Folkestone (green) blew Hastings away on Saturday

## Stones crush Hastings to progress in Vase

### Folkestone 53 Hastings & Bexhill 3

FOLKESTONE cruised into round four of the Senior Vase with a comprehensive victory against Hastings & Bexhill on Saturday.

Lee Jeffery's side ran in eight tries to book their place in the regional quarter-finals with an impressive performance.

The home side had already beaten the Sussex visitors in the league this season and they quickly seized control of the game. Ben Brooks opened the scoring, racing on to a Simon Harris kick to touch down.

It was quickly 12-0 as the Stones started a move from inside the 22, finished off by Brooks and converted by Keith Green.

Hastings got on the board with a penalty, but it did nothing to alter the flow of the game. A third try for the home side swiftly followed as their pack drove over for Mart Korgesaar to open his account for the first-time.

#### Steadily

After the break Folkestone went on to steadily build their lead. A Green penalty made it 20-3 and it proved the foundation for a devastating spell which saw the hosts run in five tries.

James Oswald got the first, chipping through and collecting the ball himself to virtually seal the win. A rapid counter-attack then saw Harris dive over. Green added the extras, as he did for Jak Cox's try to make it 39-3.

Folkestone pushed for more and from the restart scored the try of the game with a flowing move finished off by Dan Sangiuseppe. Oswald scored the eighth try after good work from Cox, and Green rounded off the scoring with the conversion.

This Saturday the Stones return to London 3 South East action with a visit to Park House.

Former Folkestone player Catherine Spencer led England women to a 10-3 win against New Zealand women at Twickenham on Saturday, their first win against the All Blacks in eight years.

## LEAGUE TABLES

(not including midweek games)  
**BLUE SQUARE SOUTH**

	P	W	D	L	Gd	Pt
1 Newport County	17	12	4	1	+22	40
2 Dover Athletic	18	10	2	6	+10	32
3 Thurrock	16	9	4	3	+11	31
4 Woking	17	8	5	4	+7	29
5 Basingstoke Town	19	8	4	7	-3	28
6 Bishops Cleeve	17	8	3	6	+7	27
7 Brantford	16	7	6	3	+4	27
8 Chesham City	18	8	3	7	+2	27
9 Eastleigh	17	7	4	6	+8	25
10 Maidenhead United	19	6	7	6	+4	25
11 Bromley	16	7	4	5	+1	25
12 Bath City	17	6	6	5	+3	24
13 Staines Town	17	5	8	4	+1	23
14 Havant & Waterlooville	16	5	7	4	+2	22
15 St Albans City	17	6	4	7	-4	22
16 Welwyn United	17	6	3	8	-4	21
17 Hampton & Richmond B	16	5	5	6	+1	20
18 Dorchester Town	18	5	3	10	-11	18
19 Worcester City	18	3	6	9	-5	15
20 Weston-super-Mare	18	4	3	11	-10	15
21 Lewes	17	2	7	8	-11	13
22 Weymouth	19	2	4	13	-31	10

### RYMAN DIVISION ONE SOUTH

	P	W	D	L	Gd	Pt
1 Worthing	17	11	1	5	+13	34
2 Folkestone Invicta	15	10	4	1	+12	34
3 Walton & Hersham	15	9	3	3	+10	30
4 Godalming Town	14	9	2	3	+12	29
5 Fleet Town	15	8	2	5	+10	26
6 Merstham	15	8	2	5	+3	26
7 Croydon Athletic	13	7	4	2	+3	25
8 Chatham Town	17	7	3	7	-3	24
9 Metropolitan Police	15	7	5	7	-7	22
10 Corinthian-Casuals	16	6	3	7	+0	21
11 Whyteleafe	16	6	1	9	+4	19
12 Ramsgate	14	5	4	5	+3	19
13 Sittingbourne	14	5	4	5	+0	19
14 Dulwich Hamlet	16	4	7	5	-3	19
15 Leatherhead	13	5	3	5	+4	18
16 Burgess Hill Town	13	5	3	5	+0	18
17 Walton Casuals	15	4	4	7	-6	16
18 Eastbourne Town	15	4	3	7	-7	16
19 Horsham YMCA	14	3	4	7	-15	13
20 Ashford Town	15	2	5	8	-24	11
21 Chipstead	14	2	4	8	-14	10
22 Whitstable Town	15	2	1	12	-27	7

### KENT LEAGUE PREMIER DIVISION

	P	W	D	L	Gd	Pt
1 Faversham Town	12	10	1	1	+22	31
2 Erith & Belvedere	11	8	0	3	+7	24
3 Herne Bay	11	7	1	3	+6	22
4 Sevenoaks Town	12	6	3	3	+8	21
5 Beckenham Town	11	6	1	4	+10	19
6 Tunbridge Wells	11	3	6	2	+4	15
7 Erith Town	10	4	3	3	+2	15
8 Greenwich Borough	11	4	3	4	+1	15
9 Hythe Town	8	4	2	2	+12	14
10 Norton Sports	11	4	1	6	-2	13
11 Sporting Bengal United	10	4	1	5	-10	13
12 Deal Town	10	3	3	4	-7	12
13 Fisher	14	3	2	9	-4	11
14 Holmesdale	12	3	1	8	-3	10
15 Corinthian	8	0	3	5	-13	3
16 Lordswood	10	0	3	7	-16	3

## FIXTURES

**(Saturday):** Blue Square South: Dover Athletic v Thurrock; Ryman Division One South: Folkestone Invicta v Burgess Hill Town; Kent League Premier Division: Fisher v Hythe Town; Holmesdale v Deal Town



**WINNER:** Dave Cook took his tally for the season into double figures edging Hythe to a victory against Beckenham

## Dave cooks up a winner

DAVE Cook's tenth goal of the season proved the difference for Hythe Town as they edged past Beckenham Town on Saturday.

Cook's close range strike on the cusp of half-time was the least Scott Porter's side deserved, although they had to defend well in the second-half to take maximum points.

Hythe lost Ian Batten to injury after just three minutes, but it didn't prevent them taking control of the game. John Ralph had two good headed chances from Lee Winfield deliveries, one which hit the post and the other flew just over.

Cook had one point blank header brilliantly saved but made amends just before the interval, bundling home a rebound from six yards.

Beckenham carried more of a threat after half-time, but goalkeeper Kieron Mann dealt with everything which came his way. Hythe

## FOOTBALL

### Beckenham Town 0 Hythe Town 1

had a strong claim for a penalty when Michael Yianni appeared to be fouled, but the referee waved away the protests.

Following the 4-0 win against Holmesdale in their previous game, it was the first time Town had won back-to-back league games since August. Hythe will expect to extend their winning run to three league games when they visit struggling Fisher this Saturday.

Deal Town had to wait until midway through the second-half to break down rock bottom Lordswood. Aaron Robinson scored the only goal of the game in a 1-0 win to send Town up to 12th in the table ahead of Saturday's trip to Holmesdale.

## VIEW THIS CLIP ON

[yourkenttv.co.uk](http://yourkenttv.co.uk)

Your **LOCAL TV** ONLINE



Gills manager Mark Stimson on the importance of away game preparations





# H&H FLOORING

*Where our prices represent real discounts*

CARPETS

VINYL

LAMINATES

SOLID WOOD FLOORING

FLOORING DESIGN WORK



*Why pay for fitting,  
underlay or gripper rods?*

Remember, you can  
get it **FREE** with us!

*Can't get to us?*

Remember, we  
can visit you at  
home for **FREE!**

*Is all your furniture in the way?*

Remember, our  
friendly team will  
move it for **FREE!**

**Why Buy New when you can Restore?**  
**Floor Sanding** Service Available  
Commercial work undertaken,  
call for a **FREE** quote



**H&H FLOORING**

14a King Street, Deal, Kent CT14 6HX • 01304 389995

**www.handhflooring.co.uk**

Visit [vouchersforkent.co.uk](http://vouchersforkent.co.uk) for more offers

